

# Policy and Procedure Guide for Managed Care Organizations



April 1, 2011

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#### MANAGED CARE ORGANIZATION PROGRAMS

The purpose of this guide is to document the medical and Program Policies and requirements implemented by the SCDHHS for Managed Care Organizations (MCO) wishing to conduct business in South Carolina. In the event of any confusion or disagreement as to the meaning or intent of the requirements of the Policies and Procedures contained herein, SCDHHS shall have the ultimate authority to interpret said requirements, of the Policies and Procedures, and the SCDHHS' interpretation shall control.

#### 1.0 INTRODUCTION

The South Carolina Department of Health and Human Services (SCDHHS) is the single state agency in South Carolina responsible for the administration of a program of medical assistance under Title XIX of the Social Security Act known as the Medicaid Program. The United States Department of Health and Human Services (USDHHS) allocated funds under Title XIX to the SCDHHS for the provision of medical services for Eligible persons in accordance with the South Carolina State Plan for Medical Assistance.

SCDHHS has defined its mission as providing statewide leadership to most effectively utilize resources to promote the health and well being of South Carolinians. The State intends to promote and further its mission by defining measurable results that will improve Medicaid MCO Member access and satisfaction, maximize Program efficiency, effectiveness, and responsiveness, and reduce operational and service costs. The following methods are intended to support the achievement of this mission:

- Provide a medical home for Medicaid Beneficiaries to promote Continuity of Care
- Emphasize prevention and self-management to improve Quality of life
- Supply Providers and Medicaid MCO Members with evidence-based information and resources to support optimal health management
- Utilize data management and feedback to improve health outcomes for the state

The establishment of a medical home for all Medicaid Eligible recipients has been a priority/goal of the SCDHHS for a number of years. The goals of a medical home include:

- Accessible, comprehensive, family centered, coordinated care
- A medical home with a Provider to manage the patient's health care, to perform primary and preventive care services and to arrange for any additional needed care
- Patient access to a "live voice" 24 hours a day, 7 days a week, to ensure access to appropriate care

 Patient education regarding preventive and primary health care, utilization of the medical home and appropriate use of the emergency room

The Department of Managed Care, located within the Division of Care Management, Bureau of Care Management and Medical Support Services, is responsible for the formulation of medical and Program policy, interpretation of these Policies and oversight of Quality and utilization management requirements set forth in this chapter. MCOs in need of assistance to locate, clarify, or interpret medical or Program Policy should contact the Department of Managed Care at the following address:

Department of Managed Care Department of Health and Human Services PO Box 8206 Columbia, SC 29202-8206 Fax: (803) 255-8232

Telephone: (803) 898-4614

Requests to add, modify, or delete standards, criteria, or requirements related to current medical or Program Policy should be forwarded to the Department of Managed Care.

#### 2.0 THE CONTRACT PROCESS

This section of the guide is designed to provide the information necessary for preparing to initiate an MCO contract with SCDHHS. SCDHHS will furnish potential MCOs with a copy of the model MCO contract upon request. This contract may also be found on the SCDHHS Web site at <a href="https://www.scdhhs.gov">www.scdhhs.gov</a>. The model contract has been approved by the Centers for Medicare and Medicaid Services (CMS). The terms of the contract are established and are not negotiable.

SCDHHS will enter into a risk-based contract with a qualified MCO to operate as a domestic insurer in the state of South Carolina. An MCO is considered to be qualified upon the issuance of a Certificate of Authority by the South Carolina Department of Insurance (SCDOI).

Potential MCOs who are not currently licensed as domestic insurers in the state of South Carolina should contact the SCDOI, Office of Company Licensing, to begin the process. Licensing information may be obtained by calling (803) 737-6221, or through the SCDOI's Web site, www.doi.sc.gov. The SCDHHS Division of Care Management should not be contacted prior to obtaining a Certificate of Authority from SCDOI.

The qualified potential MCO should enclose a copy of the SCDOI Certificate of Authority with a letter requesting inclusion, participation, and enrollment in the MCO Program, and should indicate if the MCO wishes to operate under the ethical limitations section of the MCO contract. If the MCO wishes to operate under the ethical limitations section, the letter must include a copy of the company's ethical limitations statement and/ or policy. The letter should be addressed to:

Director, Division of Care Management South Carolina Department of Health and Human Services PO Box 8206 Columbia, SC 29202-8206

Upon receipt of the letter and the Certificate of Authority, SCDHHS will verify the license and the date of issue with the SCDOI. SCDHHS will contact the potential MCO and request the following information sent in an application packet:

- 1. Business Plan
- 2. Ownership Disclosure (regardless of percentage of ownership)
- 3. Board Member Names and Qualifications
- 4. Officer Names and Qualifications
- SCDOI Certificate of Authority
- 6. Financial Statements (bank account, line of credit, loans)
- Office Location (physical address)

The above information must be housed in a binder with an attached USB flash drive of all materials. The number of binders (copies) and flash drives will be determined by SCDHHS.

After submission of application packet, SCDHHS will develop a project plan to include all elements potential MCOs will need to become a contracted SC Medicaid Managed Care Provider. Included with the project plan will be the requirement of the MCO to coordinate with the SCDHHS Division of MMIS to establish connectivity with the SCDHHS information system(s).

At the appropriate time, SCDHHS will authorize its External Quality Review Organization (EQRO) to begin a readiness review of the MCO's South Carolina operation. If deficiencies are noted during the review, the MCO will be required to submit a Plan of Correction (PoC) to SCDHHS. Time frames given for correcting deficiencies will be based on the severity and scope of the deficiencies.

Following the EQRO review, SCDHHS will mail an enrollment package to the potential MCO or vendor at the appropriate time. The enrollment package will contain the following:

- 1. Two (2) copies of the contract
- 2. Enrollment Form (DHHS Form 219-HMO)
- 3. Minority Business Form
- 4. Disclosure of Ownership & Control Interest Statement Form SCDHHS 1513 (02/09)
- 5. Form W-9, Taxpayer Identification Number and Certification
- 6. Drug Free Workplace Form
- 7. EFT Authorization Form
- 8. Certification Relating to Restrictions on Lobbying
- 9. Copy of the MCO Policy and Procedures Guide

Upon receipt of a completed enrollment package, SCDHHS will forward signed contracts to CMS for approval. Once CMS approval is granted, Managed Care staff will review county networks submitted by the MCO and determine network adequacy. Along with the county network submission, the MCO will provide an attestation letter confirming all Provider contracts are in compliance with the following state requirements:

- All contracts and amendments have been prior approved by SCDHHS
- All contracts have been properly signed and have an effective date
- All contracts include approved hold harmless language
- All contracts cover the services specified in the county network submission

- All contracts (as appropriate) contain suitable documentation regarding hospital privileges, credentialing information and a listing of group practice members
- All contracts are, at a minimum, one year (12 months) in term. Contracts may be renewed after the first term using a contract amendment; however, the total contract period may not exceed a maximum of five (5) years.

The MCO will be able to begin enrolling Medicaid MCO Members following SCDHHS approval of the network. Timeframes for Medicaid MCO Member Enrollment will be determined and referenced on the project plan.

Information on reports, spreadsheets, and file layouts is located in the MCO Reports Companion Guide housed on the SCDHHS Web site at www.scdhhs.gov.

# 2.1 Required Submissions

The following items and/or documents must be submitted by the MCO with the signed signature pages of the official contract. The contract sections indicated are intended as a guide only and may not be the only contract requirements related to the required submissions listed. This information is being provided as a guide only and does not relieve the MCO from complying with <u>all</u> appropriate contract requirements for each required submission.

## A. Organizational Requirements

- A Certificate of Authority as approved and licensed by the South Carolina Department of Insurance to operate as a domestically licensed Managed Care Organization (MCO). (See Contract Section 2.14.)
- A copy of the Ownership and Control Interest Statement [Form CMS-1513 (02/09)] and a copy of your organizational documents (partnerships, incorporations, etc.) (See Contract Section 10.13)
- 3. Certification statements (included with enrollment packet)
- 4. A copy of any current or pending administrative legal action or Grievance filed by the Subcontractor or the Medicaid MCO Member, including the dates of initiation and resolution. (See Contract Section 5.1.34.)
- A copy of any current or pending administrative legal action or Grievance of person(s) convicted of criminal offense, including the dates of initiation and resolution
- 6. A list of staff liaisons. Please include the name, title, and telephone number of the designated individual for the following (See Contract Section 3.4.).
  - Liaison Staff Contact
  - Medical Director Contact
  - Senior Management Contact
  - QA Contact

## Reporting Contact

#### B. Provider Requirements (Provider Network List)

- 1. A listing of network Provider and/or Subcontractors (only executed contracts) (See Contract Section 4.12.2)
- 2. A copy of any Notice of Intent of Subcontractors Termination (See Contract Section 5.1.31)
- 3. A copy of model Subcontracts for each healthcare Provider type (limited to six (6) specified contract types )

The MCO must provide documentation that it has checked the Excluded Parties List Service administered by the General Services Administration. This requirement can be accomplished by including a short written statement to the record/file that is dated and states the Excluded Parties list has been checked on a specific date and the findings contained.

## C. Service Delivery Requirements

- 1. A description of expanded services, if any, offered for Medicaid MCO Members. (See Contract Section 4.9)
- 2. A listing of the service area(s) as approved by SCDOI and Medicaid service area (if different). (See Contract Section 4.12.1.)
- 3. A copy of the referral/monitoring process, Policies and procedures, as well as forms, process for in/out of plan services to include Medicaid fee-for-service referrals. (See Contract Section 4.10.1, 4.1, 4.10.8.)
- 4. A copy of written emergency room service Policies, procedures, protocols, definitions, criteria for authorization/denial of emergency room services and triage system. (See Contract Section 4.3 and see Quality Assurance and Utilization Review section of this document)
- 5. A copy of PCP selection procedures and forms. (See Contract Section 4.12.)

#### D. Quality Assessment and Performance Improvement

A copy of Quality Assessment and Performance Improvement (QAPI) Program per 42 CFR 438 requirements (written description, credentialing, disciplining, and recredentialing Policies and procedures).

#### E. Marketing

- 1. The MCO's maximum Medicaid MCO Member Enrollment (projected) levels. (See Contract Section 6.11.)
- 2. A copy of the MCO's written marketing plan and materials, including evidence of coverage and Enrollment materials, Recipient education materials, member handbook, Grievance materials, a sample or copy of the Medicaid MCO

Member ID card(s) and advertising materials. (See Contract Section 7.2 and Marketing, Member Education and Enrollment section of this document.)

#### F. Reporting

Proof of data transfer capabilities verified in writing by SCDHHS and the MCO. Proof shall constitute the successful transfer of test files via EDI and meet SCDHHS file format requirements. SCDHHS must agree to any modifications (format, claims or encounter submission reports etc.) prior to MCO implementation.

#### 2.2 Readiness Review

The Readiness Review for MCOs is conducted after the required submissions and associated MMIS activities have been approved by the SCDHHS. The MCO is scored against a set of nationally recognized standards that represent SCDHHS' expectations for successful operation within the South Carolina Medicaid Program. SCDHHS will supply a copy of the most current version of the Readiness Review standards upon request. The review is conducted at the MCO's South Carolina location. It includes a desk review of the various Policies and procedures, committee minutes, etc., as well as interviews with key staff members. The MCO will be expected to have a number of materials available during the review. The External Quality Review Organization (EQRO) will coordinate with the MCO to schedule the Review and to communicate the EQRO's expectations.

# 2.3 Provider Network Adequacy Determination Process

Medicaid-enrolled MCOs are responsible for providing all core services specified in the contract between SCDHHS and the MCO. The MCO may provide the services directly, enter into Subcontracts with Providers who will render services to members in exchange for payment by the MCO, or enter into other short-term agreements for services which require an attestation. Subcontracts are required with all Providers of service unless otherwise approved by SCDHHS. SCDHHS will not accept Letters of Agreements (LOA), Memorandum of Understanding (MOU), or any variations of these types of agreements.

The MCO and its network Providers and/or Subcontractors shall ensure access to healthcare services in accordance with the Medicaid contract. The MCO should also take into account prevailing medical community standards in the provision of services under the Contract. For example, the MCO or its Pharmacy Benefits Manager (PBM) is encouraged to contract with any Medicaid-enrolled DME Provider (using the appropriate NDC or UPC for billing purposes), for the provision of durable medical equipment and supplies, including diabetic testing strips and meters. A number of Medicaid Beneficiaries receive their durable medical equipment and supplies through mail delivery. MCOs are also encouraged to contract with DME Providers that provide durable medical equipment and supplies via mail order.

Such factors as distance traveled, waiting time, length of time to obtain an appointment, after-hours care must meet established guidelines. The MCO shall provide available, accessible and adequate numbers of facilities, service locations, service sites, professional, allied and paramedical personnel for the provision of core services, including all emergency services, on a 24 hour a day, 7-days-a-week basis. Provider network requirements are listed in this section of the Guide. At a minimum, there must be at least one (1) Primary Care Provider (PCP) per every 2,500 Medicaid MCO Members.

Services must be accessible as described in the Proximity Guidelines. Generally, this is within a thirty (30) mile radius from a Medicaid MCO Member's residence for PCPs. Specialty care arrangements must meet normal service patterns as determined by SCDHHS. Exceptions may be made if the travel distance for medical care exceeds the mileage guidelines.

#### 2.4 Contracts for Subcontractors

If the MCO decides to Subcontract service provision, it must have a properly executed contract with the Provider of those services. The contract must be for at least 12 months (one year). SCDHHS will not accept Letters of Agreement (LOA), Memorandum of Understanding (MOU) or any variations of these types of agreements. Single case agreements are not prohibited under this section.

# 2.5 Payment of Non-Participating Pediatric Providers

There may be cases where a non-participating pediatrician provides services to a newborn due to institutional and/or business relationships. Examples include post-delivery treatment prior to discharge by a pediatrician who is under contract with a hospital, as well as in-office services rendered by Non-Contracted Providers within the first sixty (60) days following hospital discharge.

In the interest of Continuity of Care, MCOs are to compensate these non-participating providers, at a minimum, the Medicaid fee-for-service rate on the date(s) of service until such time the infant can be served by a participating physician, or can be transferred to a health plan in which the pediatrician is enrolled. A Universal Newborn Prior Authorization (PA) form has been developed and implemented as a means of facilitating the PA process for services rendered in an office setting within sixty (60) days following hospital discharge. This form is located on the SCDHHS Web site under Reference Tools in the Managed Care section.

# 2.6 Changes to Approved Model Subcontracts

Should an MCO modify a previously approved Provider model Subcontract it must submit a redline version of the Subcontract to SCDHHS for approval prior to execution by either party. The submission must be electronic and in the document format required by SCDHHS. The electronic redline contract submission must contain the following information:

- An electronic redline version of the Subcontract showing all requested language changes and deviations from the approved model
- Headers, completed reimbursement page, completed information of Subcontract facility(ies) including locations, complete Provider information including location(s), attachments or amendments, and the projected execution date of the Subcontract
- Covered Programs (i.e., Healthy Connections)
- Footer information containing the original model Subcontract approval number and date
- All reimbursement must be included in both the redline and final black-line submitted Subcontracts

Once the redlined Subcontract has been given tentative approval by SCDHHS, the footer information will be changed to a tracking number provided by SCDHHS. The MCO must submit a black-line copy of the tentatively approved redlined Subcontract for final approval. Once final approval has been given, the MCO and Subcontractor may execute the Subcontract. SCDHHS reserves the right to examine credentialing information prior to execution of the Subcontract. MCOs must provide proof it has checked the Excluded Parties List Service administered by the General Services Administration. This documentation shall be kept in the Provider's file maintained by the MCO.

MCOs are required to update their contract boilerplate on an annual basis and/or after changes have been made to the SCDHHS contract. These updates must be submitted to SCDHHS for approval within forty-five (45) calendar days after the new contract or amendment with SCDHHS has been signed by the MCO.

#### 2.7 New Boilerplate Subcontract

The South Carolina Department of Health and Human Services (SCDHHS) has developed a standardized Subcontract boilerplate for Providers who contract with Managed Care Organizations (MCOs). The SCDHHS contract is broken down into four articles.

- Article I will encompass all SCDHHS required language. (Language in this section cannot be altered, modified or changed by either the Provider or MCO.)
- **Article II** includes the scope of services being provided by the Provider.
- Article III lists the facilities and or additional Providers who are attached to the contract.
- **Article IV** is the financial and business arrangement negotiated between the Provider and the MCOs.

A copy of the boilerplate Subcontract will be available on line at www.scdhhs.gov under the Managed Care section by July 1, 2011. Effective July 1, 2011, MCOs will begin

implementation of the boilerplate Subcontract for all new Providers and existing Providers as contract are renewed.

Under this boilerplate Subcontract Providers cannot appeal to the State Fair Hearing process for claims resolution unless it is in support of Member Grievance. Providers must obtain a Member's written consent prior to representing the Member as a State Fair Hearing.

## 2.8 Contract Update Process

MCOs must update existing operating (signed) contracts to current contract standards no less than every five years from their effective date. MCOs will identify the contracts in need of updating and provide a list to their SCDHHS program manager quarterly. MCOs are allowed no more than twelve (12) months to complete this update process and report the final disposition to SCDHHS.

In 2010, all contracts identified as being five (5) years old and beyond the one (1) year negotiation period will be out of compliance with SCDHHS contract standards. All contracts identified as being non-compliant in 2010, must be replaced by the end of 2011. Failure to comply will result in corrective actions, to include sanctions.

Any contracts identified as being five (5) years old in 2011 and subsequent years must be replaced within the same calendar year. Failure to comply will result in corrective actions, to include sanctions.

#### 2.9 MCO Communications to Providers

Should an MCO terminate a contract with an MCO provider(s) who is 1) a status number one (#1) on the Network Provider and Subcontractor Listing Spreadsheet, or 2) are the sole network Provider of that service in a county or surrounding area, the SCDHHS program manager for that MCO shall be included in all termination notification correspondence (either written or electronic). Also, should an MCO receive notice of termination from a Provider who meets the qualifications listed above, the SCDHHS program manager shall be notified immediately (written or electronic).

Should the MCO amend any type of subcontract with a contracted provider, the amendment must be approved by SCDHHS at least thirty (30) days prior to the amendment being sent to the provider.

#### 2.10 Provider County Network Approval Process

The following guidelines are used in the review and approval of an MCO's Provider networks. Any changes (terminations/additions) to an MCO's network in any county are evaluated by the Department of Managed Care using the same criteria.

The MCO submits its network listing for a specific county to the Department of Managed Care, requesting approval to commence Medicaid MCO Member Enrollment in that county. The MCO is to follow the Network Provider and Subcontractor Listing

Spreadsheet requirements found in the MCO Reports Guide located on the agency Web site – www.scdhhs.gov, along with the Model Attestation Form found at the end of this section. The model attestation must be executed and provided with all new and/ or resubmitted Network Provider and Subcontractor Listing Spreadsheets.

The MCO is responsible for ensuring that all enrolled Providers are eligible to participate in the Medicaid Program. If a Subcontractor is **not** accepting new Medicaid MCO Members, the Subcontractor cannot be listed on the Spreadsheet. Additionally if a PCP or specialist does not have admitting privileges to at least one of the contracted Hospital (s) listed on the Spreadsheet, the MCO must provide a detailed description of the mechanisms that will be used to provide services to Medicaid MCO Members. SCDHHS reserves the right to disapprove any Provider Network submission based on the information provided. The MCO shall check the LEIE and other applicable federal reporting sources to ensure compliance with the MCO contract. (See Contract Section 5)

The MCO shall only submit enrolled Providers who have completed the MCO's contract and have been credentialed by the MCO:

- Using the Network Provider and Subcontractor Listing Spreadsheet and other appropriate Provider listings, the Department of Managed Care examines the listing for the inclusion & availability of Provider types for the following categories of service: Ancillary, Hospital, Primary Care and Specialists.
- 2. Network adequacy is determined by SCDHHS and based on the MCO's projected maximum Medicaid MCO Member Enrollment for a specific county, member proximity guidelines to Providers, and historical service patterns.

There are four (4) different Provider statuses listed on the County Network spreadsheet:

- Status "1" = Required Provider; Requires an executed contract for a period of no less than one (1) year
- Status "2" = MCOs are not required to contract with this Provider type (RHC/FQHC) unless this Provider type is in support of network approval.
- Status "3" = Attestation; MCOs will provide services through any means necessary. While MCOs may attest to status "3" services, a contract is not required when MCO reimbursement is at or above the established Medicaid fee schedule for the date of service. A contract is required should an MCO choose to compensate at a rate less than the Medicaid fee schedule for the date of service.
- Status "4" = Additional services provided for and reimbursed by the MCO that are not available under Medicaid. Such services must comply with the terms of the Policies and procedures, and contract between SCDHHS and the MCOs. MCOs must have contracts to support all Additional Services. Before an MCO may offer these services, prior approval is required from the SCDHHS.

- 3. The goal is to ensure the approval of a network that will guarantee appropriate level of access to care for Medicaid MCO Members.
- 4. If the submitted Provider network is determined not to be adequate by the Department of Managed Care, the submitted Provider network, documentation and reasons for denial of the county by the Department of Managed Care is shared with management at the division, bureau and executive levels.
- 5. If SCDHHS determines that a network is not adequate, the MCO will be notified, in writing (either electronic or paper format), the network is not approved and the specific reasons for that decision. The MCO may resubmit this network for consideration once the reasons for disapproval have been corrected.
- 6. If SCDHHS determines the MCO has submitted an adequate network for a county, the Department of Managed Care will approve the network, set the effective date for enrollment and notify the MCO in writing. SCDHHS will also notify the MMIS system to modify the "counties served" indicator in the Provider file to allow Medicaid MCO Member enrollments to be processed. Also, both the enrollment and transportation brokers are informed of the addition of approved counties.

Upon SCDHHS approval of a network, the MCO must maintain its adequacy and cannot **refuse** to accept new members; change their Medicaid MCO Member assignment formula; or limit member choice of Providers without prior approval by SCDHHS, under penalty of sanctions and/or damages.

SCDHHS may modify the auto assignment, or Medicaid MCO Member choice processes, at its discretion. If an MCO requests to limit auto-assignment and/or Medicaid MCO Member choice, SCDHHS will re-evaluate the adequacy of the county network. As a result of this review, SCDHHS reserves the right to rescind its approval of the affected county(ies) and institute a transition plan to move the MCO's Medicaid Members to other managed care options. The affected MCO will pay all cost associated with the transition plan.

7. SCDHHS reserves the right to perform a review (on-site or off-site), announced or unannounced. Upon request MCOs are required to provide access to electronic copies of the Provider Subcontracts, including any applicable approved amendments, credentialing, Hold Harmless Agreements and any other documentation SCDHHS deems as necessary for review. Access to requested documentation must be provided to the SCDHHS within one (1) hour following the request.

At its discretion, SCDHHS may request the MCO to provide copies (electronic or paper) of all original contracts, credentialing materials, and rate information at no cost to SCDHHS. MCOs must deliver the requested documentation to SCDHHS no later than noon (12 PM ET) the next business day. SCDHHS may, at its discretion, contact Subcontractors to verify the accuracy of the information submitted by the MCO. Renewals of existing contracts cannot be for a time period of less than twelve (12) months.

# 2.11 Network Provider and Subcontractor Listing Spreadsheet

NETWORK PROVIDER AND SUBCONTRACTOR LISTING SPREADSHEET					
SERVICE	STATUS	SCDHHS COMMENTS			
ANCILLARY SERVICES:	ANCILLARY SERVICES:				
Ambulance Services	3				
Durable Medical Equipment	1				
Orthotics/Prosthetics	1				
Home Health	1				
Infusion Therapy**	1	Follow proximity guidelines for specialists			
Laboratory/X-Ray	1				
Pharmacies*	1	Follow proximity guidelines for Primary Care Providers			
Hospitals	1	Follow proximity guidelines for specialists			
PRIMARY CARE PROVIDER	RS:				
Family/General Practice	1				
Internal Medicine	1				
RHC's/FQHC's	2	Not required but may be utilized as a PCP provider			
Pediatrics	1				
OB/GYN	1				
SPECIALISTS					
Allergy/Immunology	1				
Anesthesiology	3				
Audiology	3				
Cardiology	1				
Chiropractic	3				
Dental	4				
Dermatology	1				
Emergency Medical	3				
Endocrinology and Metab	1				
Gastroenterology	1				
Hematology/Oncology	1				

NETWORK PROVIDER AND SUBCONTRACTOR LISTING SPREADSHEET				
SERVICE	STATUS	SCDHHS COMMENTS		
Infectious Diseases	1			
Neonatology	3			
Nephrology	1			
Neurology	1			
Nuclear Medicine	3			
OB/GYN	1	Serving as PCP for pregnant women, follow Proximity Guidelines for Primary Care Providers		
Ophthalmology	1			
Optician	4			
Optometry	1			
Orthopedics	1			
Otorhinolaryngology	1			
Pathology	3			
Pediatrics, Allergy	3			
Pediatrics, Cardiology	3			
Podiatry	3			
Psychiatry (private)	3			
Pulmonary Medicine	1			
Radiology, Diagnostic	3			
Radiology, Therapeutic	3			
Rheumatology	1			
Surgery - General	1			
Surgery - Thoracic	3			
Surgery - Cardiovascular	3			
Surgery - Colon and Rectal	3			
Surgery - Neurological	3			
Surgery - Pediatric	3			
Surgery - Plastic	3			
Urology	1			
Private Physical Therapy	1			
Private Speech Therapy	1			

NETWORK PROVIDER AND SUBCONTRACTOR LISTING SPREADSHEET				
SERVICE		STATUS	SCDHHS COMMENTS	
Private Occupational Therapy		1		
Hospital	Based Physical Therapy***	1		
Hospita	Hospital Based Speech Therapy***			
Occupat	Hospital Based ional Therapy***	1		
	Long-Term Care	3	MCO responsibility begins once the Medicaid MCO Member has been approved for, and admitted to the LTC facility. If the Medicaid MCO Member stays in the facility for 30 consecutive days, the Medicaid MCO Member will be disenrolled from the MCO at the earliest opportunity by SCDHHS. The MCO financial responsibility will not exceed 60 days total.	
Status	1 = Required 2 = Not required unless serving as PCP for the county 3 = Attestation 4 = Attest, if offered			
Proximity Gu	iidelines			
*Primary Care Providers should be within a maximum of 30 miles of the Medicaid MCO Member's place of residence				
**Specialty Care Providers should be within a maximum of 50 miles of the Medicaid MCO Member's place of residence				
SCDHHS considers all the facts and circumstances in reviewing Subcontracts and networks. SCDHHS may grant exceptions to its' stated criteria on case-by-case basis.				

# 2.12 Attestation of Provider Network Submission

# (Company Letter Head) **Attestation of Provider Network Submission**

Attestation of Provider Network	Submission
For Count(y)(ies	s)
Date	
I,, as an officer (Title) for (Nattest that the information provided on the Provider for Count(y) (ies) is (are) accurate Based on the required submissions for review and Organization's (MCO) network, I attest that each properly credentialed as provided in the Contract by SCDHHS and the MCO Policy and Procedure Granecessary information for these Providers has been by system prior to providing services to South Carolin Additionally, I attest that the following requirements	Network Listing Spreadsheet e, true, and complete. approval of a Managed Care contracted Provider has been between our organization and uide. I further attest that the loaded into our organization's na Medicaid MCO Members.
<ul> <li>All contracts and amendments utilize a mod SCDHHS, or any modifications to the mod approved by SCDHHS prior to execution,</li> </ul>	
• All contracts have been properly signed, dated	and executed by both parties,
• All contracts are in effect for a minimum of on not exceed a maximum total of five (5) years,	one year (12 months) and may
<ul> <li>All Provider files contain information rega appropriate), credentialing, and a list of group j</li> </ul>	
In addition to the services provided through its conname) will provide access to medically necessary concessary means, consistent with its contract with network Providers; these alternative arrangements in single case agreements.	covered services through any SCDHHS, including out-of-
I understand that should SCDHHS determine the inaccurate, untrue, or incomplete, (Name of company and/or fines as outlined in Section 13.5 of the contract	y) may be subject to sanctions
Signature/Title	Date

#### 3.0 BENEFICIARY ENROLLMENT

# 3.1 Who is Eligible to Enter an MCO?

This program is limited to certain Medicaid Eligibles who:

- Do not also have Medicare
- Are under the age of 65
- Are not in a nursing home
- Do not have limited benefits such as Family Planning, Specified Low Income Beneficiaries, Emergency Service Only, etc.
- Are not participating in a Home or Community Based Waiver program
- Are not participating in Hospice
- Are not participating in the PACE program
- Do not have an MCO through third party coverage
- Are not enrolled in another Medicaid managed care plan

## 3.2 How Is Medicaid Eligibility Determined?

Individuals who meet financial and categorical requirements may qualify for South Carolina Healthy Connections (Medicaid).

The South Carolina Department of Health and Human Services determines eligibility for Medicaid. An individual applying for Medicaid as an SSI recipient must apply at the local Social Security office. Generally, an individual who is approved for SSI will automatically receive Medicaid. Applications for all other coverage groups may be filed in person or by mail. Applications may be filed at out-stationed locations such as the county health departments, federally qualified rural health centers, most hospitals and the county Department of Social Services. Applications may be mailed to:

South Carolina Department of Health and Human Services Division of Central Eligibility Processing PO Box 100101 Columbia, SC 29202-3101

Persons who are approved for Healthy Connections receive a permanent, plastic Healthy Connections card. They are instructed to take the card with them when they receive a medical service.

# 3.3 Infants and Medicaid Eligibility

Infants who are born to a Medicaid-Eligible pregnant woman are "deemed" to be eligible for Medicaid and continue to be eligible for Medicaid for one (1) year after delivery, as long as the child remains a resident of the state. Eligibility continues without regard to

income. A separate Medicaid application is not required. Infants born to women eligible for Emergency Services only may not be deemed. A separate application and eligibility determination must be completed. SCDHHS cannot produce the infant's Medicaid card without the child's official name and correct date of birth.

"Non-deemed Infants" refers to infants who were not born to a Medicaid-Eligible woman. An application and eligibility determination must be completed for these infants. If an infant has siblings in the home who receive Medicaid under the Partners for Healthy Children or Low Income Families Program, the infant may be added to the case with the siblings. If the infant's eligibility is determined under the Infants Program, the budget group consists of the infant and parents in the home and may also include the siblings, but only the infant is eligible. Once the infant is determined eligible, Medicaid benefits continue for one year regardless of changes in circumstances and the infant continues to meet non-financial criteria.

Should a child be hospitalized on his first birthday, Medicaid benefits continue until the last day of the month in which the hospital stay ended provided the following conditions are met:

- Eligibility would have ended because the child reached the maximum age for that category of assistance
- The child is otherwise eligible
- Inpatient hospital services were received on the day the child reached the maximum age

#### 3.4 Annual Review – Medicaid Eligibility Redetermination

Sixty (60) days prior to the annual review date, the Beneficiary is sent a review form to complete. If the Beneficiary does not return the review form, the case is closed and eligibility is terminated.

If the Beneficiary returns an incomplete form, it is returned to the Beneficiary with a checklist identifying the missing information and instructions on how to correct the problem. If the missing information is not received by the next review date, the case is closed sixty (60) days after the original review form was mailed, usually on the next review date.

If the Beneficiary returns the form completed correctly, the date the form was received is entered in MEDS. The worker performs the review. Data from the review form is verified as necessary and a redetermination is made on the case. The case is either approved or closed.

If the Beneficiary returns the form after the case has been closed, the date the form was received will be compared to the closure date. If the received date is less than thirty (30) days after the closure date, the case is reopened and the review is processed as if it had been received on time.

If the Beneficiary returns the form more than thirty (30) days after the case has been closed, the review form is treated like a new application. If any additional verification is needed, a checklist is forwarded to the Beneficiary. **The** policy allows up to forty-five (45) days to make an eligibility determination on a new application. At this point, the case is either approved or denied.

For further information on eligibility or income and resource requirements, please see the SCDHHS Web site at www.scdhhs.gov.

# 3.5 Managed Care Enrollment Process

SCDHHS has instituted an Enrollment process for Medicaid managed care called South Carolina Healthy Connections Choices (SCHCC). It is currently operated under contract with MAXIMUS Inc. Additional details on SCHCC may be found at <a href="https://www.scchoices.com">www.scchoices.com</a>. Newly eligible Medicaid beneficiaries and beneficiaries going through the yearly eligibility re-determination process who also meet the criteria for Medicaid managed care participation will be informed of their various managed care choices. Before being assigned to a plan by SCHCC, Beneficiaries who are eligible for plan assignment are given at least thirty (30) days to choose a MCO/MHN. Beneficiaries not eligible for plan assignment may proactively enroll in a Managed Care Plan.

Current Medicaid Beneficiaries may enroll with a managed care option any time. Once a person has joined or been assigned to a Managed Care Plan, they have ninety (90) days in which they may transfer to another plan without cause. This may only be done once during this period. After the ninety (90) day choice period has expired, Medicaid MCO Members must remain in their health plan until their one year anniversary date, unless they have a special reason to make a change (See the Disenrollment section for details).

#### 3.6 Managed Care Enrollment of Newborns

All Newborns of Medicaid MCO Members, where the Newborn resides in the same household as the mother, are the responsibility of the MCO. A Newborn is defined as a Medicaid-Eligible Beneficiary who is under 365 days of age.

To assure Continuity of Care in the crucial first months of the Newborn's life, every effort shall be made by SCDHHS to expedite Enrollment of a Newborn into the MCO's Plan.

SCDHHS eligibility staff will attempt to link all Newborns to a Medicaid mother when appropriate information is available. In the absence of a linkage between the Newborn and mother in the SCDHHS MEDS system, the Newborn will be considered non-linked.

For the first year of life, non-linked Newborns will:

- 1. Remain in fee-for-service Medicaid, or
- 2. Be enrolled into a health plan by the person responsible for the Newborn.

If the Newborn remains in FFS Medicaid after their first birthday, the Enrollment rules that apply to the remainder of the population will be applied to this Beneficiary.

Linked Newborns that become Medicaid Eligible within the first three (3) months of life (as determined by the monthly cutoff date) will be enrolled as follows:

- If mother was enrolled in an MCO health plan in the birth month, the Newborn will be retroactively assigned to that health plan. The Newborn will remain in that health plan for the remainder of the year unless the mother changed MCO plans during the second or third month of the Newborn's life. In those cases, the Newborn will be transferred to the next MCO health plan for the remainder of their first year in managed care. If the mother transfers out of an MCO health plan (to an MHN or to fee-for-service Medicaid), the Newborn will not be transferred from the MCO's Plan.
- If mother was enrolled in an MHN health plan in the birth month, the newborn will NOT be assigned to that plan. If the mother had transferred to an MCO health plan in month's two or three of the newborn's life, the newborn will be assigned to that plan for the remainder of their first year in managed care.
- If the mother was not enrolled in any health plan during the first three months of the Newborn's life, the Newborn will receive an outreach Enrollment packet and the mother will have the option of selecting a health plan for the Newborn. This selection will begin on the first day of the next available assignment period after the choice is made.

Linked Newborns that become Medicaid Eligible after the first three (3) months of life will not be considered for retroactive Enrollment to the birth month. These members will be considered for Enrollment in the next available assignment period. The available health plan will be determined by the health plan that the mother is in for that upcoming assignment period.

- If mother is, or will be, enrolled in an MCO health plan for the upcoming assignment period, the Newborn will be auto-assigned to that plan.
- If mother will not be enrolled in any health plan for the upcoming assignment period, the Newborn will receive an Outreach Enrollment packet and the mother will have the option of selecting a health plan for the Newborn. This selection will begin on the first day of the next available assignment period after the choice is made.

Atypical cases, whether identified by the Enrollment counselor (MAXIMUS, Inc.), the SCDHHS or an MCO, will be researched and resolved by SCDHHS. A change made to the mother's Medicaid ID is one example of an atypical case.

MCOs receive a Daily Newborn Enrollee file, which must be processed daily. Using the Newborn Enrollment Error form, MCOs must report any errors in Newborn Enrollment to SCDHHS within seventy-two (72) business hours of identification. SCDHHS will review the Newborn's record in an effort to validate the error. If the error can be validated and

the Newborn is within the first three (3) months of life, SCDHHS will correct the Enrollment error within seventy-two (72) business hours of the notification. If the Enrollment correction is dependent on a change being made to the Newborn's eligibility record, SCDHHS staff cannot make the correction until the eligibility record has been updated.

# 3.7 Managed Care Enrollment Period

Medicaid MCO Members shall be enrolled for a period of twelve (12) months contingent upon their continued Medicaid eligibility. The Medicaid MCO Member may request Disenrollment once without cause at any time during the ninety (90) days following the date of the member's initial Enrollment or re-Enrollment with the MCO. After the end of this ninety (90) day period, a Medicaid MCO Member shall remain in the MCO's plan unless the Medicaid MCO Member:

- Submits an electronic, oral or written request to disenroll or change Managed Care Plans for cause which is subsequently approved by SCDHHS
- Becomes ineligible for Medicaid, and/or
- Becomes ineligible for MCO Enrollment.

A Medicaid MCO Member may request Disenrollment from the MCO as follows:

- For cause, at any time
- Without cause, at the following times:
  - o During the ninety (90) days following the Medicaid MCO Members initial Enrollment or re-Enrollment with the MCO
  - o At least once every twelve (12) months thereafter

All Medicaid MCO Member initiated Disenrollment requests must be made to South Carolina Healthy Connections Choices (SCHCC), the SCDHHS's Enrollment Broker.

A Medicaid MCO Member's request to disenroll must be acted on no later than the first day of the second month following the month in which the Medicaid MCO Member filed the request. If not, the request is automatically approved.

A Medicaid MCO Member may request Disenrollment from the MCO for cause at any time. For cause Disenrollment requests must be submitted to SCHCC on the appropriate SCHCC form.

The following are considered cause for Disenrollment by the member:

- The Medicaid MCO Member moves out of the MCO's Service Area
- The plan does not, because of moral or religious objections, cover the service the Medicaid MCO Member seeks

- The Medicaid MCO Member needs related services (for example, a cesarean section and a tubal ligation) to be performed at the same time and not all related services are available within the network; and the Medicaid MCO Member's PCP or another Provider determines that receiving the services separately would subject the enrollee to unnecessary risk
- Other reasons, including but not limited to, poor Quality of care, lack of access to services covered under the contract, or lack of access to Providers experienced in dealing with the member's healthcare needs

Prior to approving the Medicaid MCO Member's Disenrollment request, SCDHHS will refer the request to the MCO to explore the Medicaid MCO Member's concerns and attempt to resolve them. The MCO will notify SCDHHS within ten (10) calendar days of the result of their intervention. The final decision on whether to allow the Medicaid MCO Member's Disenrollment rests with SCDHHS, not the MCO. If a decision has not been reached within sixty (60) days, the Medicaid MCO Member's request to disenroll is automatically approved. The Beneficiary will be disenrolled from the current plan effective the last day of the month and enrolled in the new plan effective the first of the following month. A key factor that determines the month of Disenrollment is the date the request is received vis-à-vis the monthly cut-off date. The cutoff for all actions is generally around 10 days prior to the end of the month (and varies each month). For example, if cut-off is August 20<sup>th</sup> and the request is received on August 19<sup>th</sup>, the effective date of Disenrollment will be October 1. If the request is received August 21<sup>st</sup>, the effective date of Disenrollment will be November 1.

Annually, SCDHHS will mail a re-Enrollment offer to Medicaid MCO Members to determine if they wish to continue to be enrolled with the MCO's plan. Unless the Medicaid MCO Member becomes ineligible for the Medicaid MCO Program or provides electronic, oral or written notification that they no longer wish to be enrolled in the MCO's plan, the Medicaid MCO Member will remain enrolled with the MCO.

#### 3.8 Managed Care Disenrollment

Disenrollments may be initiated by (1) the Medicaid MCO Member, (2) SCDHHS, or (3) the MCO. Member-initiated Disenrollment is addressed above in the section entitled **Managed Care Enrollment Period.** 

The MCO may contact the Medicaid MCO Member upon receipt of the monthly member listing file; however, follow up must be within the guidelines outlined in this guide.

A Medicaid MCO Member who becomes disenrolled due to loss of Medicaid eligibility, but regains Medicaid eligibility within sixty (60) calendar days will be automatically reenrolled in the MCO's plan. Depending on the date eligibility is regained, there may be a gap on the Medicaid MCO Member's MCO coverage. If Medicaid eligibility is regained after sixty (60) calendar days, the reinstatement of Medicaid eligibility will prompt the SCDHHS Enrollment broker to mail an Enrollment packet to the Beneficiary. The Beneficiary may also initiate the re-Enrollment process without an Enrollment packet.

The SCDHHS will notify the MCO of the Medicaid MCO Member's Disenrollment due to the following reasons:

- Loss of Medicaid Eligibility or loss of Medicaid MCO program Eligibility
- Death of a member
- Member's intentional submission of fraudulent information.
- Member becomes an Inmate of a Public Institution (See Appendix A Definition of Terms.)
- Member moves out of state
- Member elects Hospice
- Member becomes Medicare Eligible
- Member becomes institutionalized in a Long-Term Care facility or nursing home for more than thirty (30) days
- Member elects home and community based waiver programs
- Loss of Medicaid MCO participation
- Member becomes age 65 or older
- Enrollment in a commercial HMO
- Member is placed out of home [i.e., Intermediate Care Facility for the Mentally Retarded (ICF/MR), Psychiatric Residential Treatment Facility (PRTF]
- Member's behavior is disruptive, unruly, abusive, or uncooperative and impairs the MCO's ability to furnish services to the member or other enrolled members

The MCO shall immediately notify SCDHHS when it obtains knowledge of any Medicaid MCO Member whose Enrollment should be terminated prior to SCDHHS's knowledge.

The MCO may request Disenrollment of a Medicaid MCO Member based upon the following reasons:

- MCO ceases participation in the Medicaid MCO program or in the Medicaid MCO Member's service area
- Member dies
- Member becomes an Inmate of a public institution
- Member moves out of state or MCO's service area
- Member elects Hospice
- Member becomes institutionalized in a Long-Term Care facility/nursing home for more than thirty (30) days
- Member elects home- and community-based Waiver programs
- MCO determines member has Medicare coverage

- Member becomes age 65 or older
- Member fails to follow the rules of the Managed Care Plan
- Member's behavior is disruptive, unruly, abusive, or uncooperative and impairs the MCO's ability to furnish services to the member or other enrolled members
- Member is placed out of home [i.e., Intermediate Care Facility for the Mentally Retarded (ICF/MR), Psychiatric Residential Treatment Facility (PRTF)]

The MCO's request for Medicaid MCO Member Disenrollment must be made in writing to South Carolina Healthy Connections Choices (SCHCC). The request must state, in detail, the reason for Disenrollment. SCHCC will log this request and forward it to SCDHHS for review. SCDHHS will determine if the MCO has shown good cause to disenroll the Medicaid MCO Member and SCDHHS will give written notification to the MCO and the Medicaid MCO Member of its decision. During this process, SCDHHS may request the MCO to provide additional information and documentation. The MCO and the Medicaid MCO Member shall have the right to appeal any adverse decision.

The MCO may not request Disenrollment because of an adverse change in the enrollee's health status, or because of the enrollee's utilization of medical services, diminished mental capacity, or uncooperative or disruptive behavior resulting from his or her special needs (except when his or her continued Enrollment in the Plan seriously impairs the entity's ability to furnish services to either this particular enrollee or other enrollees).

The same time frames that apply to Enrollment shall be used for changes in Enrollment and Disenrollment. If a Medicaid MCO Member's request to be disenrolled or change MCO plans is received and processed by SCDHHS by the internal cut-off date for the month, the change will be effective on the last day of the month. If the Medicaid MCO Member's request is received after the internal cut-off date, the effective date of the change will be no later than the last day of the month following the month the Disenrollment form is received. A Medicaid MCO Member's Disenrollment is contingent upon their "lock-in" status (See the **Managed Care Enrollment Period** section).

# 3.9 Payment Responsibility for Hospital Stays When Enrollment/Disenrollment Occurs

The MCO that covers a Medicaid MCO Member on the day of admission to a hospital is responsible for the facility charges associated with the entire stay (through discharge), even if the Medicaid MCO Member changes to another MCO or FFS during the hospital stay. The date of service will dictate the responsible MCO for physician charges. Similarly, if the Medicaid MCO Member is FFS on the date of admission, FFS Medicaid is responsible for facility charges for the duration of the stay to discharge and the MCO is responsible for physician charges based on the date of service.

For example, an MCO (MCO1) member is admitted to a hospital on August 20<sup>th</sup> and discharged on September 15<sup>th</sup>. On September 1, the member changes to a new MCO (MCO2). MCO1 is responsible for the all facility charges from admission to discharge and all physician charges from August 20<sup>th</sup> to August 31<sup>st</sup>. MCO2 is not responsible for

any facility charges but has September 15 <sup>th</sup> .	responsible for a	all physician cha	rges from Septe	ember 1 <sup>st</sup> to

#### 4.0 PAYMENTS and ADJUSTMENTS

The MCO will be paid through a Capitated Payment to provide services to Medicaid MCO Members. The monthly Capitated Payment is equal to the monthly number of Medicaid MCO Members in each Medicaid MCO Member category multiplied by the established rate for each group.

SCDHHS uses a number of actuarially sound methodologies to develop its managed care rates. These methodologies can be found in the Managed Care Data Book on the SCDHHS Web site, <a href="www.scdhhs.gov">www.scdhhs.gov</a>. SCDHHS encourages the MCO to reimburse out- of- network Providers (non-participating Providers) at the established Medicaid fee-for-service rate for payment of services provided to the MCO's enrollees.

Some payments, however, may be paid to the MCO through an adjustment. If the adjustment processed by the SCDHHS Department of Managed Care is a "gross-level" adjustment, information on the MCO's remittance advice form will not be member specific; however, the MCO will receive detailed documentation from their SCDHHS program manager for each of these adjustments. It is the MCO's responsibility to reconcile the "gross-level" adjustments sent to the MCO.

The following payments will be paid through gross-level adjustments, rather than through capitation.

# 4.1 Low Birth Weight and Very Low Birth Weight Kicker Payment Process

The low birth weight Newborn kicker payment process has been established in order to:

- 1. Compensate Managed Care Plans for the additional expenditures associated with the birth and care for a low birth weight infant,
- 2. Ensure the equitable distribution of funds to MCOs based on the actual incidence of low birth weight Newborns, and
- 3. Provide an incentive for MCOs to encourage behaviors and practices that reduce the occurrence of low birth weight infants. SCDHHS defines two categories of low birth weight Newborns:
  - Low birth weight Newborns Infants born at a weight of 2499 grams to 1500 grams
  - Very low birth weight Newborns Infants born at a weight of 1499 grams and below

It is important to ensure all weight conversions from pounds and ounces to grams are accurate and concise. Birth weight should not be rounded off [i.e., when converting from pounds and ounces to grams, do not round to the nearest pound before converting the weight to grams (See chart below)].

When an infant born to a Medicaid MCO Member falls within the parameters specified above, SCDHHS will make a fixed one-time kicker payment. This payment does not include the first PMPM (per member per month) payment. The normal PMPM payment begins for the month of birth and continues throughout MCO membership period. There are two (2) specific payment amounts, one for low birth weight Newborns and one for very low birth weight Newborns.

In order to obtain the low/very low birth weight kicker payment, the MCO must submit demographic and identification information to the Department of Managed Care on a quarterly basis using the Low Birth Weight Kicker Payment log located in the MCO Reports Guide housed on the SCDHHS Web site at <a href="https://www.scdhhs.gov">www.scdhhs.gov</a>. Plans may only report data for the current and previous quarter.

All sections of the Low Birth Weight Kicker Payment log must be completed prior to submission, including the exact birth weight of the infant, in grams. Additionally, the MCO must maintain written official documentation of the identity and birth weight of the infant as supplied by the hospital or licensed healthcare professional. This official documentation can be in the form of surgical or operation notes, hospital notes, nursing records, nursing notes, delivery records, discharge documentation, birth certificate or other Medical Record. This official documentation will be reviewed by SCDHHS or it agents and must be made available upon request.

Regularly scheduled audits of low birth weight Newborn kicker payments will be conducted and findings of payment errors may result in positive or negative adjustments. An annual reconciliation will also be performed to ensure the kicker payment process is cost neutral to SCDHHS.

# **Birth Weight (Source SCDHEC)**

**VERY LOW BIRTH WEIGHT:** Very low birth weight is a weight at birth which is equal to or less than 1,499 grams (3 pounds, 4 ounces), regardless of the period of gestation.

**LOW BIRTH WEIGHT:** Low birth weight is a weight at birth which equal to 1500 but is less than or equal to 2,499 grams (5 pounds, 8 ounces), regardless of the period of gestation.

**NORMAL BIRTH WEIGHT:** Normal birth weight is a weight at birth which is equal to or greater than 2,500 grams (5 pounds, 8 ounces), regardless of the period of gestation.

#### **GRAMS WEIGHT CONVERSION CHART**

500 grams or less = 1 lb. 1 oz. or less

501 - 1,000 grams = 1 lb. 2 oz. - 2 lb. 3 oz.

1,001 - 1,500 grams = 2 lb. 4 oz. - 3 lb. 4 oz.

#### **Birth Weight (Source SCDHEC)**

#### **GRAMS WEIGHT CONVERSION CHART**

```
1,501 - 2,000 \text{ grams} = 3 \text{ lb. } 5 \text{ oz. } -4 \text{ lb. } 6 \text{ oz.}
```

$$2,001 - 2,500 \text{ grams} = 4 \text{ lb. } 7 \text{ oz. } -5 \text{ lb. } 8 \text{ oz.}$$

$$2,501 - 3,000 \text{ grams} = 5 \text{ lb. } 9 \text{ oz. } -6 \text{ lb. } 9 \text{ oz.}$$

$$3,000 - 3,500 \text{ grams} = 6 \text{ lb. } 10 \text{ oz. } -7 \text{ lb. } 11 \text{ oz.}$$

$$3,501 - 4,000 \text{ grams} = 7 \text{ lb. } 12 \text{ oz.} - 8 \text{ lb. } 13 \text{ oz.}$$

5,001 grams or more = 11 lb. 1 oz - or more

# 4.2 Retrospective Review and Recoupment – Dual Eligible

Beneficiaries who are dually Eligible (Medicare and Medicaid) are not Eligible to be in an MCO; however, individuals enrolled in an MCO may receive Medicare eligibility retroactively. Upon notification of Medicare Enrollment, MCOs may recoup provider payments for the time period from the effective date of retroactive Medicare eligibility to the present, not to exceed twenty-seven (27) months.

#### 4.3 Retrospective Review and Recoupment – Non-Dual Eligible

MCOs may retrospectively recoup payments from Subcontracted Providers if the MCO determines the service was reimbursed in error and was the responsibility of SCDHHS. MCOs must notify Providers of their intent to retrospectively recoup payments from the Subcontractor within 275 calendar days from the date of service.

#### 4.4 Rate Change Adjustments

In the event CMS approves a rate change and authorizes the new rate be implemented retroactively, the SCDHHS financial staff will calculate any appropriate credit/debit adjustments due to/from the MCO. If there are material changes, as determined by SCDHHS, to the Medicare fee schedule and subsequent changes to the Medicaid fee schedule during the Contract period, SCDHHS reserves the right to adjust the capitation rates accordingly.

#### 4.5 Sanctions

The preferred method for enforcing monetary sanctions imposed by SCDHHS is via the debit adjustment process. Reasons for sanctions are defined in the Sanction section of the Contract.

## 4.6 Capitation / Premium Payment Adjustment

When it is determined by SCDHHS a capitated premium payment should have (or have not) been paid for a specific Medicaid MCO Member, an adjustment will be processed to correct the discrepancy. The MCO should contact the appropriate SCDHHS Program Manager to report any possible discrepancies.

# 4.7 Interim Hospital Payments

In the event hospital claims for a Beneficiary have met the limitation criteria as stated in the SCDHHS Hospital Services Provider Manual, an interim payment may be made. These limitations are:

- 1. Charges have reached \$400,000 and
- 2. Discharge is not imminent.

# 4.8 FQHC / RHC Wrap Payment Process

#### **Background Information**

The Medicare, Medicaid, and SCHIP Benefits Improvement and Protection Act (BIPA) of 2000 requires the determination of supplemental payments for Federally Qualified Health Centers (FQHCs) and Rural Health Clinics (RHCs) contracting with Medicaid Managed Care Organizations (MCOs). These supplemental payments are calculated and paid to ensure these Providers receive reimbursement for services rendered to Medicaid MCO Members at least equal to the payment that would have been received under the traditional fee for service methodology. These determinations, generally referred to as Wrap-Around payments, are mandated by BIPA 2000 to be completed at least every four (4) months. SCDHHS is the state agency responsible for the Wrap-Around payment methodology. This reconciliation is incorporated into the agency's State Plan for Medical Assistance.

Specific requirements for FHQCs and RHCs contracting with Medicaid MCOs are contained in the MCO contract. The Medicaid MCO shall submit on a <u>quarterly basis</u>, <u>by date of service</u>, a report of all paid and denied Encounter/claim data for all contracting FQHCs and RHCs for State Plan required reconciliation purposes. This Encounter/claims data will be submitted no later than sixty (60) days following the quarter's end date. For information on the reporting structure or format, please see the MCO Reports Guide on the SCDHHS Web site – www.scdhhs.gov.

# 5.0 Grievance and Appeals

The relationship between the MCO and the provider is governed entirely by the contract between the parties. In this contract the provider agrees to accept Medicaid members and the MCO agrees to pay provision of services as outlined in the contract. Thus, the issue of payment of the provider by the MCO is an issue between the two parties. SCDHHS is not a party to this agreement and has no authority to enforce the provisions of the contract between the MCO and the provider.

SCDHHS' responsibility is to ensure that members receive the services required by the contract between SCDHHS and the MCO. SCDHHS expects that the MCO will enforce its contracts with providers to render these services. Failure of the provider to comply with the contract with the MCO is the only reason that the MCO should deny the claim.

Upon exhaustion of the MCO's grievance process, the member has a right to request a state fair hearing. The member may, in writing, request that a provider represent them in the fair hearing. The provider cannot require the member appoint them as his or her representative as a condition of receiving service. The expectation is that the appointment will essentially coincide with the action giving rise to the appeal.

Pursuant to the CFR, the provider is not entitled to a state fair hearing. The member has that right and the provider may only represent the member if the member has requested a state fair hearing and has given the provider written consent to represent the member. The member drives the process because this grievance process is for the benefit of the member.

# 6.0 Prior Authorization (PA) – Decision Time Frames and Special Instructions

Prior Authorization (PA) is defined as the act of authorizing specific approved services by the MCO before they are rendered. In accordance with 42 CFR §438.210, Plan responses to requests for Prior Authorizations shall not exceed the following time frames:

<u>Standard Authorization Decisions</u> – For standard authorization decisions, provide notice as expeditiously as the enrollee's health condition requires and within State-established time frames that may not exceed fourteen (14) calendar days following receipt of the request for service.

<u>Expedited Authorization Decisions</u> – For cases in which a Provider indicates, or the Plan determines, following the standard time frame could seriously jeopardize the enrollee's life, health, or ability to attain, maintain, or regain maximum function, the Plan must make an expedited authorization decision and provide notice as expeditiously as the enrollee's health condition requires and no later than three (3) business days after receipt of the request for service.

Any decision to deny a service authorization request, or to authorize a service in an amount, duration, or scope that is less than requested must be made by a healthcare professional who has appropriate clinical expertise in treating the enrollee's condition or disease.

As stated in the MCO contract, when a Medicaid MCO Member entering a MCO is receiving Medicaid covered pharmacy and/or durable medical equipment services the day before Enrollment, whether such services were provided by another MCO or Medicaid fee-for-service, the MCO is responsible for the costs of continuation of these services, without any form of prior approval and without regard to whether such services are being provided by contract or Non-Contract Providers. That MCO shall provide continuation of such services for up to thirty (30) calendar days or until the member may be transferred without disruption. The MCO must also honor any Prior Authorization for pharmacy and/or durable medical equipment services issued while the Medicaid MCO Member was enrolled in another MCO or the Medicaid fee-for-service program for a period of thirty (30) calendar days after the Medicaid MCO Member's Enrollment. In addition, for Medicaid MCO Members with the following conditions, the MCO must provide continuation of pharmaceutical services and/or honor Prior Authorization and additionally thirty (30) days for a total of up to sixty (60) calendar days or until the Medicaid MCO Member may be transferred without disruption, whichever is less: major depression, schizophrenia, bipolar disorder, major anxiety disorder, and attention-deficit or hyperactivity disorder.

<u>Universal Newborn PA Process</u> – A Universal Newborn Prior Authorization form has been developed and implemented as a means of facilitating the PA process for services rendered in an office setting within sixty (60) days following hospital discharge. This form is located on the SCDHHS Web site under Reference Tools in the Managed Care

section. MCOs shall fully support this process in the interest of Continuity of Care and member satisfaction.

# 6.1 Medicaid MCO Member Billing

Provider may only bill a Medicaid MCO Member under the following conditions:

- 1. When Provider renders services that are Non-Covered Services and are not Additional Services offered by the MCO, as long as Provider:
  - a. Provides to the Medicaid MCO Member a written statement of the services prior to rendering said services, which must include:
    - i. The cost of each service(s)
    - ii. An acknowledgement of Medicaid MCO Member's payment responsibility
    - iii. Obtains Medicaid MCO Member's signature on the statement
- When the service provided has a copayment as allowed by the MCO, Provider
  may charge Medicaid MCO Member only the amount of the allowed copayment,
  which cannot exceed the copayment amount allowed by SCDHHS.

#### 7.0 CORE BENEFITS

The following list of services and benefits are consistent with the outline and definition of Covered Services in the Title XIX SC State Medicaid Plan. MCO plans are required to provide Medicaid MCO Members "medically necessary" care, at the very least, at current limitations for the services listed below. Unless otherwise specified, service limitations are based on the State Fiscal Year (July 1 - June 30). While appropriate and necessary care must be provided, MCOs are not bound by the current variety of service settings. More detailed information on Medicaid policy for services and benefits may be found in the corresponding Provider Manual. These manuals are available electronically on the SCDHHS Web site at www.scdhhs.gov.

MCO plans may offer Additional Services to Medicaid MCO Members. Changes or deletions to the Additional Services made during the contract year must be submitted to SCDHHS for approval. These Additional Services may include medical services which are currently non-covered and/or which are above current Medicaid limitations. If the MCO elects not to provide, reimburse for, or provide coverage of a service because of an objection on moral or religious grounds, the MCO must furnish information about the services it does not cover as follows:

- To the State with its application for a Medicaid contract, or whenever it adopts the policy during the term of the contract
- The information must be provided to potential enrollees before and during enrollment
- The information must be provided to enrollees within ninety (90) days after adopting the policy

SCDHHS, on a regular basis, may expand, limit, modify or eliminate specific services, procedures and diagnosis codes offered by the SC Medicaid program. These changes may also affect maximum reimbursement rates and service limitations. These changes are documented and distributed via Medicaid bulletins. They are also reflected in the MCO Fee Schedule and Contract Rate Schedule, which are provided electronically to each MCO on a monthly basis. Please consult the latest Fee Schedule and Contract Rate Schedule for up to date coverage, pricing and limitations.

In the event the amount, duration and/or scope of services is modified under the Medicaid fee-for-service program, SCDHHS, in its discretion, may exempt the Medicaid MCO Program from the modification.

## 7.1 Inpatient Hospital Services

Inpatient hospital services are those services, provided under the direction of a physician, furnished to a patient who is admitted to a general acute care medical facility on for a period greater than 24 hours. An admission occurs when the Severity of Illness/Intensity of Services criteria set forth by the review MCO and approved by

SCDHHS is met. Among other services, inpatient hospital services encompass a full range of necessary diagnostic, therapeutic care including surgical, medical, general nursing, radiological and rehabilitative services in emergency or non-emergency conditions. Additional inpatient hospital services would include room and board, miscellaneous hospital services, medical supplies, and equipment. For information regarding payment responsibility when membership crosses two MCOs or MCO/FFS during a hospital stay, please see the section titled "Payment Responsibility for Hospital Stays When Enrollment/Disenrollment Occurs" located in the Beneficiary Enrollment section of this Guide.

Current Medicaid Service Limitations: Coverage of inpatient hospital services is limited to general acute care hospital services to psychiatric services (DRGs 424-433, 521-523). Inpatient rehabilitative services provided in a separate medical rehabilitation facility or a separately licensed specialty hospital are not reimbursable. Rehabilitation services which are rendered to Medicaid Beneficiary on an inpatient or outpatient basis at a general acute care hospital are reimbursable.

# 7.2 Ancillary Medical Services

Ancillary medical services, including, but not limited to pathology, radiology, emergency medicine and anesthesiology are part of in the managed care rate and covered under hospital inpatient and outpatient services. When the Medicaid MCO Member is provided these services the MCO shall reimburse the professional component of these services at the Medicaid fee-for-service rate, unless another reimbursement rate has been previously negotiated. Prior Authorization for these services shall not be required of either network or non-participating providers. All anesthesia services, even those associated with behavioral health and dental procedures, are the responsibility of the MCO.

# 7.3 Transplant and Transplant-Related Services

#### Group I – Kidney and Corneal

**Kidney:** The MCO is responsible for all services prior to 72 hour pre-admission, post transplant services upon discharge by MUHA and post transplant pharmacy services.

All potential kidney transplants, cadaver or living donor, must be authorized by The Division of Physician Services before the services are performed. The Division of Physician Services will review all Medicaid referrals for organ transplants and issue an approval or a denial.

**Corneal:** MCO is responsible for this service.

Transportation arrangement for Group I transplants are coordinated through the Division of Medical Support Services. For information on the transportation program, call or write:

SCDHHS
Division of Medical Support Services
PO Box 8206
Columbia, SC 29202
(803) 898-2655

Group II – Bone Marrow (Autologous Inpatient and Outpatient, Allogenic Related and Unrelated, Cord, and Mismatched), Pancreas, Heart, Liver, Liver with Small Bowel, Liver/Pancreas, Liver/Kidney, Kidney/Pancreas, Lung and Heart/Lung, Multivisceral, Small Bowel

The MCO is responsible for all services prior to 72 hour preadmission, post transplant services (upon discharge) and post transplant pharmacy services.

All potential Group II transplants, cadaver or living donor, must be authorized by SCDHHS, Department of Physician Services before the services are performed. The Department will review all Medicaid referrals for organ transplants and issue an approval or a denial.

If the transplant is approved, the approval letter serves as authorization for pretransplant services (72 hours preadmission), the event (hospital admission through discharge), and post transplant services up to 90 days from the date of discharge.

For information concerning the referral for medical evaluation and transplant arrangements, please contact the following:

Transplant Coordinator
Department of Physician Services
(803) 898-2660

# 7.4 Newborn Hearing Screenings

Newborn Hearing Screenings are included in the Core Benefits when they are rendered to Newborns in an inpatient hospital setting. This procedure is <u>not</u> included in the DRG; therefore the MCO should work with Providers to insure payment. The MCO is responsible for payment for this screening. The MCO rate includes payment for this service.

# 7.5 Outpatient Services

Outpatient services are defined as those preventive, diagnostic, therapeutic, rehabilitative, surgical, and Emergency Services received by a patient through an outpatient/ambulatory care facility for the treatment of a disease or injury for a period of time generally not exceeding 24 hours. Outpatient/ambulatory care facilities include Hospital Outpatient Departments, Diagnostic/Treatment Centers, Ambulatory Surgical Centers, Emergency Rooms, End Stage Renal Disease Clinics (ESRD) and Outpatient Pediatric AIDS Clinics (OPAC). Included in these services are assessments for mental health and substance abuse and treatment of renal disease. Additional outpatient services would include Emergency Services for treatment of a medical emergency or Comprehensive neurodevelopment accidental injury. and/or psychological developmental assessment and testing services shall be provided to Eligible children under the age of 21 who have, or are suspected to have, a developmental disability, significant developmental delay, behavioral or learning disorder or other disabling condition. Such Medically Necessary diagnostic Services, treatment and other measures are for the purpose of correcting or ameliorating physical and/or mental illnesses and conditions which left untreated, would negatively impact the health and quality of life of the child. Therapeutic and rehabilitative services include, but are not limited to, physical therapy, occupational therapy, and speech therapy rendered in an outpatient hospital setting. Services performed in an outpatient hospital setting are considered to be Family Planning services only when the primary diagnosis is "Family Planning."

# 7.6 Outpatient Pediatric Aids Clinic Services (OPAC)

An Outpatient Pediatric AIDS Clinic (OPAC) is a distinct entity that operates exclusively for the purpose of providing specialty care, consultation and counseling services for Human Immunodeficiency Virus (HIV) infected and exposed Medicaid-eligible children and their families. Children who are born to HIV positive mothers, but do not test positive, are seen every three months in the clinic until they are two (2) years old. Those children that do test positive are seen twice a week for eight (8) weeks and then once a month until they are two (2) years old. Children who do not improve stay in the OPAC Program.

OPAC is designed to be a multidisciplinary clinic. The mission of OPAC is to follow children who have been exposed to HIV perinatally as children born to women infected with HIV. The following activities shall be considered the key aspects of OPAC and may be provided by OPAC or an alternate MCO network Provider:

- All exposed children will be followed with frequent clinical and laboratory evaluations to allow early identification of those children who are infected.
- Provide proper care for infected infants and children (i.e., pneumocystis carinii prophylaxis or specific treatment for HIV infection).
- Coordinate Primary Care services with the family's Primary Care Provider (when one is available and identified).

- Coordinate required laboratory evaluations that occur when clinical evaluations are not needed. These should be arranged at local facilities if this is more convenient and the tests are available locally. May be coordinated with the Primary Care Provider and often with the assistance of local health department personnel.
- Provide management decisions and regularly see the children and parents when HIV infected children are hospitalized at the Level III Hospitals. When HIV infected children are hospitalized at regional or local hospitals with less severe illnesses, provide consultation to assist in the management of their care.
- Provide case coordination and social work services to the families to assure specialty and Primary Care follow-up and to assist in obtaining needed services for the child and family.

# 7.7 Psychiatric Assessment and Psychiatric Emergency Services

The MCO is required to pay for psychiatric assessment services as follows:

90801 Psychiatric Diagnostic Interview Exam

90802 Interactive Psychiatric Interview

For these services, Nurse Practitioners are included as allowed Provider types (19/86).

Should a Medicaid MCO Member receive outpatient services in an emergency room setting for which the primary diagnosis is behavioral health (class code C), the emergency room visit (both professional and facility fees) shall be paid by the MCO.

Medical services rendered to patients admitted with a psychiatric diagnosis are the responsibility of the MCO.

**Service Requirements:** A maximum of one (1) Assessment per Medicaid MCO member every six (6) months. The MCO may authorize additional assessments at their discretion, based on medical necessity. This applies to adults and children.

## 7.8 Physician Services

Physician services include the full range of preventive care services, Primary Care medical services and physician specialty services. All Services must be Medically Necessary and appropriate for the treatment of a specific diagnosis, as needed for the prevention, diagnostic, therapeutic care and treatment of the specific condition. Physician services are performed at physician's offices, patients' homes, clinics, skilled nursing facilities. Technical services performed in a physician's office are considered part of the professional services delivered in an ambulatory setting unless designated as a separate service. Medical services (physician services that are not mental health

treatment services) provided by a psychiatrist or child psychiatrist are in the MCO rate and should be paid by the MCO.

# 7.9 Early & Periodic Screening, Diagnosis and Treatment (EPSDT) / Well Child

The EPSDT program provides comprehensive and preventive health services to children through the month of their 21<sup>st</sup> birthday. The program consists of two mutually supportive, operational components: (1) assuring the availability and accessibility of required healthcare services; and (2) helping the Medicaid Beneficiary and their parents or guardians effectively use these resources.

The MCO will assure that the EPSDT program contains the following benefits:

- Comprehensive Health and Developmental History
- Comprehensive Unclothed Physical Exam
- Appropriate Immunizations
- Laboratory Tests
- Lead Toxicity Screening
- Health Education
- Vision Services
- Dental Services
- Hearing Services

The MCO is responsible for assuring that children through the month of their 21<sup>st</sup> birthday are screened according to the American Academy of Pediatrics (AAP) periodicity schedule. The periodicity schedule is available at the AAP Web site, http://aappolicy.aappublications.org/cgi/reprint/pediatrics;105/3/645.pdf.

## 7.10 Maternity Services

Maternity services include high levels of quality care for pregnant Medicaid MCO Members. Maternity care service benefits include prenatal, delivery, postpartum services and nursery charges for a normal pregnancy or complications related to the pregnancy. All pregnant Medicaid MCO Members and their infants should receive risk appropriate medical and Referral Services.

Hospital claims with both a cesarean section and sterilization are not reimbursed through Family Planning funding sources. Therefore, all MCOs are responsible for these inpatient hospital claims. MCOs that have been approved to operate under the section of the SCDHHSMCO contract titled "Moral or Religious Objections to Providing Certain Covered Services" are not responsible for any associated sterilization professional fees. This will be reimbursed by the fee-for-service system.

#### 7.11 Communicable Disease Services

An array of communicable disease services is available to help control and prevent diseases such as TB, syphilis, and other sexually transmitted diseases (STD's) and HIV/AIDS. Communicable disease services include examinations, assessments, diagnostic procedures, health education and counseling, treatment, and contact tracing, according to the Centers for Disease Control (CDC) standards. In addition, specialized outreach services are provided such as Directly Observed Therapy (DOT) for TB cases.

Eligible Recipients should be encouraged to receive TB, STD, and HIV/AIDS services through their Primary Care Provider or by appropriate referral to promote the integration/coordination of these services with their total medical care. Eligible Recipients have the freedom to receive TB, STD and HIV/AIDS testing and counseling services from any public health agency without any restrictions to services.

If the Medicaid MCO Member receives these services through the MCO Primary Care Provider, the MCO is responsible for reimbursement for the services. If the Medicaid MCO Member receives these services outside the MCO network, Providers will be reimbursed through the Fee-For-Service system

## 7.12 Family Planning

An array of Family Planning Services is available to help prevent unintended or unplanned pregnancies. Family Planning Services include examinations, assessments, diagnostic procedures, health education and counseling services related to alternative birth control and prevention as prescribed and rendered by physicians, hospitals, clinics, and pharmacies. Covered Services include traditional contraceptive drugs and supplies and preventive contraceptive methods. Family Planning Services are also available through special teen pregnancy prevention programs. Services performed in an outpatient hospital setting are considered to be Family Planning Services only when the primary diagnosis is "Family Planning."

Eligible Beneficiaries should be encouraged to receive Family Planning Services through an in network Provider or by appropriate referral to promote the integration/coordination of these services with their total medical care. However, Eligible Beneficiaries have the freedom to receive Family Planning Services from any appropriate Medicaid Providers without any restrictions. If the Medicaid MCO Member receives these services through the MCO Primary Care Provider, the MCO is responsible for reimbursement for the services. If the Medicaid MCO Member receives these services outside the MCO network, Providers will be reimbursed through the Feefor-Service system. If an MCO has been approved to operate under the section of the MCO SCDHHS contract titled "Moral or Religious Objections to Providing Certain Covered Services," the Fee-for- Service system is responsible for payment Medicaid MCO Member who receive the services through their Primary Care Provider or outside of the MCO network.

# 7.13 Independent Laboratory and X-Ray Services

Benefits cover laboratory and x-ray services ordered by a physician and provided by independent laboratories and portable x-ray facilities. An independent laboratory and x-ray facility is defined as a facility licensed by the appropriate State authority and not part of a hospital, clinic, or physician's office. In cases where the Department of Alcohol & Other Drug Abuse Services or the Department of Mental Health submit laboratory claims under Provider Type "80" (Independent Lab), MCOs are responsible for reimbursement. When these two agencies submit laboratory claims under Provider Type "10" (Mental Health/Rehabilitation), the claims are the responsibility of the Fee-for-Service reimbursement system.

# 7.14 Durable Medical Equipment

Durable medical equipment is equipment that provides therapeutic benefits or enables a Beneficiary to perform certain tasks he or she would otherwise be unable to undertake due to certain medical conditions and/or illnesses. Durable medical equipment is equipment that can withstand repeated use and is primarily and customarily used for medical reasons, and is appropriate and suitable for use in the home. This includes medical products; surgical supplies; and equipment such as wheelchairs, traction equipment, walkers, canes, crutches, ventilators, prosthetic and orthotic devices, oxygen, hearing aide services (provided by MCO only), and other medically needed items when ordered by a physician as Medically Necessary in the treatment of a specific medical condition.

The attending physician has the responsibility of determining the type or model of equipment needed and length of time the equipment is needed through a written necessity statement. The Medicaid MCO Member's prognosis is a deciding factor in approving equipment rental versus purchase. The MCO is responsible for informing Medicaid MCO Members and Providers of their policy regarding rental and/or purchase of equipment. Luxury and deluxe models are restricted if standard models would be appropriate. Repairs to medical equipment are covered if reasonable.

Should a Medicaid MCO Member change plans, the new MCO is required to honor existing Prior Authorizations for Durable Medical Equipment for a period of no less than thirty (30) days.

# 7.15 Hearing Aids and Hearing Aid Accessories

The MCO is responsible for providing hearing aids and accessories to MCO Medicaid Members under age 21. The specific products and limitations are listed in the DME Provider manual and updated via Medicaid bulletin. Pricing is available from the monthly fee schedule and/or contract schedule provided to MCOs.

# 7.16 Prescription Drugs

Prescription drug coverage will be provided by the MCOs according to the Medicaid MCO Member's needs. Should a Medicaid MCO Member change plans, the new MCO is required to honor existing prescriptions needing a Prior Authorization under the new plan's formulary for a period of no less than thirty (30) days. In addition, Medicaid MCO Members with the following conditions:

- Major Depression
- Schizophrenia
- Bipolar Disorder
- Major Anxiety Disorder
- Attention Deficit/Hyper Activity Disorder

The MCO must provide continuation of pharmaceutical services and/or honor the Prior Authorization an additional thirty (30) days, for a total of up to sixty (60) days or until the Medicaid MCO member may be transferred without disruption.

MCOs are required to have a Pharmacy Override Policy which allows provision of no less than a five (5) day emergency supply of all prescription drugs. Information on the override policy is located on the agency Web site at <a href="https://www.scdhhs.gov">www.scdhhs.gov</a>.

Updates to an MCO's formulary must be provided to Medicaid MCO Members and Providers in a timely manner. The formulary must allow for coverage of any non-formulary products currently reimbursable as fee-for-service by South Carolina Medicaid. Information regarding coverage allowance for non-formulary products must be disseminated to Medicaid MCO Members and Providers.

#### 7.17 Ambulance Transportation

All transportation services provided via ambulance (provider code 82) are the responsibility of the MCO. MCOs are responsible for all Medicaid MCO Member ambulance transports for Advanced Life Support (ALS) or Basic Life Support (BLS) either emergency or Non-Emergency transports billable by an Ambulance Provider. These trips may be routine or non-routine transports to a Medicaid covered service. The MCO will provide stretcher trips, as well as, air ambulance or medivac transportation.

In the event that an ambulance is called to a location but not used for transport (i.e., the Medicaid MCO Member is not taken to a medical services Provider), the MCO is still responsible for payment to the Provider.

The MCO may review ambulance services; however, the contractual definition of medical necessity must be used as guidance in making determinations. MCOs may

require the same level of documentation from the Provider as required by the fee-forservices system.

## <u>Transportation for Out-of-State Medical Services</u>

Medicaid MCO Members are eligible for Prior Authorized transportation as described below:

- If the MCO authorizes out-of-state referral services and the referral service is available in-state, the MCO is responsible for all Medicaid covered services related to the referral to include all modes of transportation, escorts, meals and lodging.
- If the MCO authorizes out-of-state services and the service is not available instate, the MCO will be responsible for the cost of referral services and any ambulance or Medivac transportation.

#### 7.18 Home Health Services

Home Health services are healthcare services delivered in a person's place of residence, excluding nursing homes and institutions, and include intermittent skilled nursing, home health aide, physical, occupational and speech therapy services, and physician ordered supplies.

# 7.19 Institutional Long-Term Care Facilities / Nursing Homes

MCO plans are required to pay for the first thirty (30) days of continuous confinement in a long-term care facility, nursing home, or hospital that provides swing bed or administrative days. Additionally, the MCO is responsible for long-term care until the Medicaid MCO Member can be disenrolled at the earliest effective date allowed by system edits, at which time payment for Institutional Long-Term Care services will be reimbursed fee-for-service by the Medicaid program. The maximum MCO liability is a total of 60 days. Specifically, administrative days are counted as part of the hospital stay and **do not** count towards fulfilling the MCO long-term care responsibility. Swing Beds are counted in the same way as nursing home days and **do** count towards fulfilling the MCO responsibility for long-term care. SCDHHS will work in conjunction with MCO care management staff to ensure timely identification of persons certified to enter long-term care facilities/nursing homes.

Admission of a MCO Beneficiary must follow the Medicaid requirements of participation for nursing facilities, including level of care certification, preadmission screening and resident review (PASARR), resident assessment, notification of patient's rights, and other requirements. The MCO must obtain a level of care certification (form 185) from CLTC, the social worker, or the nursing facility for a Medicaid MCO Member upon admission to the facility. The Certification Letter will have an effective period of forty-five (45) calendar days. The MCO does not authorize nursing home placement when CLTC

staff determines level of care requirements have been met, but rather works with the facility to coordinate care until the Medicaid MCO Member can be disenrolled. To determine the date of admission to a nursing facility, the MCO should request a copy of the Notice of Admission, Authorization and Change of Status for Long Term Care (form 181) from the nursing facility.

The SCDHHS CLTC nurse consultant, in addition to the above, must complete the following tasks:

- Review the completed assessment and follow policy for assessment
- Follow policy for level of care determination
- If referral for Medicare for skilled applicant is appropriate, complete CLTC Notification and instruct support staff to send to applicant and agency, if appropriate
- Follow policy for retroactive certification, if appropriate
- Follow policy for time-limited certification, if appropriate
- Follow policy for completing Level of Care Certification Letter (DHHS Form 185) and instruct support staff to mail copies to agencies and person designated on form
- Follow policy for nursing facility under denial of payment sanctions
- Complete Nursing Home Certification

#### 7.20 Hysterectomies, Sterilizations, and Abortions

The MCO shall cover sterilizations, abortions, and hysterectomies pursuant to applicable Federal and State laws and regulations. When coverage requires the completion of a specific form, the form must be properly completed as described in the instructions with the original form maintained in the Medicaid MCO Member's medical file and a copy submitted to the MCO for retention in the event of audit. In the event a physician does not complete and submit the required specific forms referenced above, it is permissible for the MCO to delay or reject payment until such time as the forms are properly completed and submitted. It is **not** permissible for the MCO to deny or delay payment to the hospital or other ancillary Providers should the physician not complete or submit the required forms. Each claim must stand on its own merit, not upon a physician's failure to submit the required documentation.

The following are applicable current policies:

\*Sterilizations and Abortions are not part of the Core Benefits offered under the Ethical Limitations section of the MCO contract.

# 7.20.1 Hysterectomies: The MCO must cover hysterectomies when they are nonelective and medically necessary. Non-elective, medically necessary hysterectomies must meet the following requirements:

- The individual or her representative, if any, must be informed orally and in writing that the hysterectomy will render the individual permanently incapable of reproducing.
- The individual or her representative, if any, must sign and date an acknowledgment of receipt of hysterectomy information form (see Forms section) prior to the hysterectomy. Informed consent must be obtained regardless of diagnosis or age.
- 3. The hysterectomy acknowledgment form is acceptable when signed after the surgery only if it clearly states that the patient was informed prior to the surgery that she would be rendered incapable of reproduction.
- 4. The acknowledgment form is not required if the individual was already sterile before the hysterectomy or if the individual required a hysterectomy because of a life threatening emergency situation in which the physician determined that prior acknowledgment was not possible. In these circumstances, a physician statement is required.
- 5. Hysterectomy shall not be covered if performed solely for the purpose of rendering an individual permanently incapable of reproducing.
- 6. Hysterectomy shall not be covered if there was more than one purpose for performing the hysterectomy, but the primary purpose was to render the individual permanently incapable of reproducing.

#### 7.20.2 Sterilizations\*

Non-therapeutic sterilization must be documented with a completed Consent Form (See Forms section) which will satisfy federal and state regulations. Sterilization requirements include the following:

- 1. Sterilization shall mean any medical procedure, treatment or operation done for the purpose of rendering an individual permanently incapable of reproducing.
- 2. The individual to be sterilized shall give informed consent not less than thirty (30) full calendar days (or not less than seventy-two (72) hours in the case of premature delivery or emergency abdominal surgery) but not more than one hundred eighty (180) calendar days before the date of the sterilization. A new consent form is required if 180 days have passed before the surgery is provided.

The consent for sterilization cannot be obtained while the patient is in the hospital for labor, childbirth, abortion or under the influence of alcohol or other substances that affects the patient's state of awareness.

- 3. The individual to be sterilized is at least twenty-one (21) years old at the time consent is obtained.
- 4. The individual to be sterilized is mentally competent.
- 5. The individual to be sterilized is not institutionalized: i.e., not involuntarily confined or detained under a civil or criminal status in a correctional or rehabilitative facility or confined in a mental hospital or other facility for the care and treatment of mental illness, whether voluntarily or involuntarily committed.
- 6. The individual has voluntarily given informed consent on the approved Sterilization for Medicaid Recipients Form, SCDHHS Form 1723 (see Forms section).

\*Sterilizations are not part of the Core Benefits offered under the Ethical Limitations section of the MCO contract.

#### 7.20.3 Abortions\*:

Abortions and services associated with the abortion procedure shall be covered only when the physician has found, and certified in writing that on the basis of his professional judgment, the pregnancy is a result of rape or incest or the women suffers from a physical disorder, physical injury, or physical illness, including a life-endangering physical condition caused by or arising from the pregnancy itself, that would place the women in danger of death unless an abortion is performed and must be documented in the Medical Record by the attending physician stating why the abortion is necessary; or if the pregnancy is the result of an act of rape or incest. Abortions must be documented with a completed Abortion Statement Form (see Forms section) which will satisfy federal and state regulations.

The following guidelines are to be used in reporting abortions.

- 1. Diagnosis codes in the 635 range should be used ONLY to report therapeutic abortions.
- 2. Spontaneous, inevitable or missed abortions should be reported with the appropriate other diagnosis codes (e.g., 630, 631, 632, 634, 636, and 637).
- 3. Abortions which are reported with diagnosis and procedure codes for therapeutic abortions must be accompanied by complete Medical Records which substantiate life endangerment to the mother or that the pregnancy is the result of rape or incest and the signed abortion statement.
- 4. The abortion statement must contain the name and address of the patient, the reason for the abortion and the physician's signature and date. The patient's certification statement is only required in cases of rape or incest.

Information regarding the appropriate CPT, ICD-9, and diagnosis codes for therapeutic abortions can be found in the Hospital Services Provider Manual. Please consult the monthly fee schedule for accurate payment information.

\*Abortions are not part of the Core Benefits offered under for the MCO that has been approved to operate under the Ethical Limitations section of the MCO contract. Members of an MCO operating under this section can remain with that MCO and obtain this service under the fee-for-service system.

# 7.21 Preventive and Rehabilitative Services for Primary Care Enhancement (PSPCE/RSPCE)

Other services, which were previously limited to high risk women, are now available through PSPCE/RSPCE to any Medicaid Beneficiary determined to have medical risk factors. Provision of PSPCE/RSPCE encompasses activities related to the medical/dental plan of care which: promote changes in behavior, improve the health status, develop healthier practices by building client and/or care giver self-sufficiency through structured, goal orientated individual/group interventions, enhance the practice of healthy behaviors, and promote the full and appropriate use of primary medical care.

The goal of PSPCE/RSPCE is maintenance/restoration of the patient at the optimal level of physical functioning. The service must include the following components:

- Assessment/evaluation of health status, patient needs, knowledge level
- Identification of relevant risk factors:
- Development/revision of a goal-orientated plan of care (in conjunction with the physician/dentist and patient through verbal or passive communication) that address needs identified in the assessment/evaluation and which specifies the service(s) necessary to maintain/restore the patient to the desired state of wellness/health;
- Anticipatory guidance/counseling to limit the development/progression of a disease/condition to achieve the goals in the medical plan of care;
- Promoting positive health outcomes;
- Monitoring of health status, patient needs, skill level, and knowledge base/readiness; and
- Counseling regarding identified risk factor(s) to achieve the goals in the medical plan of care.

PSPCE/RSPCE is not intended to be offered to all Medicaid clients. It is a service that is intended to assist physicians/dentists in accepting difficult-to-treat clients into their practice. These clients may be difficult due to their diseases.

MCOs may develop utilization review protocols for this service. Protocols must be approved by SCDHHS prior to implementation.

# 7.22 Disease Management

Disease Management is comprised of all activities performed on behalf of Medicaid MCO Members with special healthcare needs to coordinate and monitor their treatment for specific identified chronic/complex conditions and diseases, and to educate Medicaid MCO Members to maximize appropriate self-management.

## 7.23 Audiological Services

Audiological Services include diagnostic, screening, preventive, and/or corrective services provided to individuals with hearing disorders, or for the purpose of determining the existence of a hearing disorder by or under the direction of an Audiologist. A physician or other Licensed Practitioner of the Healing Arts (LPHA), within the scope of his or her practice under state law, must refer individuals to receive these services. A referral occurs when the physician or other LPHA has asked another qualified healthcare provider to recommend, evaluate, or perform therapies, treatment or other clinical activities to or on the behalf of the Beneficiary being it includes any necessary supplies and equipment. Audiological Services involve testing and evaluation of hearing-impaired children less than 21 years of age who may or may not be improved with medication or surgical treatment. This includes services related to hearing aid use.

The MCO is responsible for providing a range of examinations, fittings and related audiological services. The specific procedures and limitations are listed in the Private Rehabilitative Therapy and Audiological Services Provider Manual and updated via Medicaid bulletins. Pricing is available from the monthly fee schedule and/or contract schedule provided to MCOs.

#### 7.24 Chiropractic Services

Chiropractic services are available to all beneficiaries. Chiropractic services are limited to manual manipulation of the spine to correct a subluxation. Chiropractic visits are counted separately from the ambulatory visit limit.

# 7.25 Rehabilitative Therapies for Children – Non-Hospital Based

The Title XIX SC State Medicaid Plan provides for a wide range of therapeutic services available to individuals under the age 21 who have sensory impairments, mental retardation, physical disabilities, and/or developmental disabilities or delays.

Rehabilitative therapy services include: speech-language pathology, audiology, physical and occupational therapies, and Nursing Services for Children under 21 years of age. These services are provided through the Local Education Authorities (LEA) or the Private Rehabilitation Services programs. MCOs are only responsible for private Providers that are not providing services under contract with LEA.

The specific services and fee-for-service limitations can be found in the Private Rehabilitative Therapy and Audiological Services Provider Manual.

#### 7.26 Vision Care Services

All vision services for Medicaid MCO Members under age 21, with the exception of corrective appliances (glasses and frames, contact lenses) and associated fees (fitting and dispensing fees) are the responsibility of the MCO unless the services provided are additional vision services as outlined in the MCO's Medicaid Member and Provider handbooks. MCOs are responsible for one (1) vision test during any twelve (12) month period, as well as the other vision services outlined in the SCDHHS Physicians, Laboratories, and Other Medical Professionals Provider Manual.

# 8.0 SERVICES OUTSIDE THE CORE BENEFITS

The services detailed below are those services which will continue to be provided and reimbursed by the current Medicaid program and are consistent with the outline and definition of covered services in the Title XIX SC State Medicaid Plan. Payment for these services will remain fee-for-service. MCOs are expected to be responsible for the Continuity of Care for all Medicaid MCO Members by ensuring appropriate referrals and linkages are made for the Medicaid MCO Member to the Medicaid fee-for-service Provider.

# 8.1 Institutional Long-Term Care Facilities / Nursing Homes – Limitations

MCO plans are not responsible for continuous confinement in a long-term care facility, nursing home, or hospital which extends beyond thirty (30) days or the earliest disenrollment effective date past the thirty (30) days allowed by system edits, whichever is greater. In no case is the MCOs' financial responsibility to exceed sixty (60) calendar days. Services include nursing facility and rehabilitative services at the intermediary or sub-acute intermediate levels of care. Administrative Days are counted as part of the hospital stay and do not count towards fulfilling MCO responsibility for long-term care. Swing Beds are counted in the same way as nursing home days and **do** count towards fulfilling MCO responsibility for long-term care. As stated in the "Core Benefits" section of this Guide, the MCO **is** responsible for long-term care until the Medicaid MCO Member can be disenrolled at the earliest effective date allowed by system edits, at which time payment for Institutional Long-Term Care services will be reimbursed feefor-service by the Medicaid program.

# 8.2 Mental Health and Alcohol and Other Drug Abuse Treatment Services

Mental health, alcohol and other drug abuse treatment services will be reimbursed by Medicaid fee-for-service. SCDHHS considers the following to be mental health and alcohol and other drug abuse treatment services:

## 8.2.1 Hospital Services (UB-04 Claims)

• Outpatient services not rendered in an emergency room setting with a primary diagnosis of behavioral health (class code of C)

# 8.2.2 Physician/Clinic (CMS-1500 Claims)

- Services provided by the Department of Alcohol and Other Drug Abuse Services (DAODAS) (provider type 10/ practice specialty 90)
- Services provided in a Department of Mental Health (DMH) clinic (provider type 10/ practice specialty 28)
- Psychiatric services as outlined in the Physicians, Laboratories, and Other Medical Professionals Provider Manual, Section 2, Psychiatric and Counseling

Services, except the assessment codes detailed in the Psychiatric Assessment and Psychiatric Emergency Services section (CPT 90804 – 90899).

The MCO shall coordinate the referral of Medicaid MCO Members for services that are outside of the required Core Benefits and which will continue to be provided by enrolled Medicaid Providers. These services are consistent with the outline and definition of Covered Services in the Title XIX SC State Medicaid Plan. These services include, but are not limited to, Targeted Case Management services, intensive family treatment services, therapeutic day services for children, out-of-home therapeutic placement services for children, inpatient psychiatric hospital and residential treatment facility services.

# 8.3 Medical (Non-Ambulance) Transportation

Medical non-ambulance transportation is defined as transportation of the Beneficiary to or from a Medicaid Covered Service to receive medically necessary care. This transportation is only available to Eligible Beneficiaries who cannot obtain transportation on their own through other available means, such as family, friends or community resources. The MCO should assist the Medicaid MCO Member in obtaining medical transportation services through the SCDHHS Enrollment broker system as part of its Care Coordination responsibilities, as detailed below. See Appendix 3 for Enrollment broker contact information.

# 8.3.1 Broker-Based Transportation (Routine Non-Emergency Medicaid Transportation)

These are transports of Medicaid MCO Members to Covered Services as follows:

- Urgent transportation for Medicaid MCO Member trips and urgent transportation for follow-up medical care when directed by a medical professional
- Unplanned or unscheduled requests for immediate transportation to a medical service when directed by a medical professional (i.e., pharmacy, hospital discharge)
- Routine non-Emergency transportation to medical appointments for Eligible Medicaid MCO Members (Any planned and/or scheduled transportation needs for Medicaid Beneficiaries must be prearranged via direct contact with the regional brokers)
- Non-Emergency transports requiring BLS that are planned/scheduled transports to a scheduled medical appointment (i.e., transport from nursing home to physician's office, nursing home to dialysis center or hospital to residence)
- Non-Emergency wheelchair transports that require use of a lift vehicle and do not require the assistance of medical personnel on board at the time of transport to

medical appointments for Eligible Beneficiaries (These transports do not require the use of an ambulance vehicle.)

MCO staff should communicate directly with the brokers to ensure services are arranged, scheduled, and fulfilled as required for a Medicaid MCO Member's access to Medicaid-covered services. These services are paid fee-for-service.

#### 8.4 Vision Care Services

Medicaid MCO Members age 21 and older may only receive vision services when those services are identified as being Medically Necessary and not routine care. MCOs may offer additional vision benefits to Beneficiaries age 21 and over to include routine care. For details, see the MCO's Member and Provider Handbooks.

#### 8.5 Dental Services

Routine and emergency dental services are available to Medicaid MCO Members under the age of 21. The dental program for Medicaid MCO Members under age 21 is administered by the SCDHHS dental broker, DentaQuest.

Dental services are a non-covered benefit for Medicaid MCO Members age 21 and over unless dental services are offered by the MCO in which the Medicaid MCO Member is enrolled. MCO covered dental services are outlined in the MCO's Member and Provider Handbooks.

Dental services for Medicaid MCO Members age 21 and over covered by SCDHHS on a fee-for-service basis are limited to dental procedures performed for the following medical reasons:

- Organ Transplants
- Oncology:
  - o Radiation of the head and/or neck for cancer treatment
  - o Chemotherapy for cancer treatment
- Total Joint Replacement
- Heart Valve Replacement

# 8.6 Targeted Case Management (TCM) Services

Targeted Case Management (TCM) consists of services which will assist an individual eligible under the State plan in gaining access to needed medical, social, educational, and other services. A systematic referral process to Providers for medical education, legal and rehabilitation services with documented follow-up must be included. TCM services ensure the necessary services are available and accessed for each Eligible patient. TCM services are offered to alcohol and substance abuse individuals, children in foster care, chronically mentally ill adults, emotionally disturbed children, children in the juvenile justice system, sensory impaired individuals, individuals with mental retardation or a related disability, individuals with a head or spinal cord injury or a related disability, children and adults with sickle cell disease and adults in need of protective services. Medicaid reimbursable TCM programs available to Beneficiaries are administered by the following:

- Department of Mental Health: Services for chronically, mentally ill adults and children with serious emotional disturbances
- Department of Alcohol and Other Drug Abuse Services: Services for substance abusers and/or dependents
- Department of Juvenile Justice: Services for children ages 0 to 21 years receiving community services (non-institutional level) in association with the juvenile justice system
- Department of Social Services: a) Services to emotionally disturbed children ages 0 to 21 years in the custody of DSS and placed in foster care, and adults 18 years old and over in need of protective services and b) vulnerable adults in need of protective custody
- Continuum of Care for Emotionally Disturbed Children: Children ages 0 to 21 years who are severely and emotionally disturbed
- Department of Disabilities and Special Needs: Services to individuals with mental retardation, developmental disabilities, and head and spinal cord injuries. (Additional services available under fee-for-service include Early Intervention Care Coordination and Family Training.)
- South Carolina School for the Deaf and the Blind: Services to persons with sensory impairments. [Additional services available under fee-for-service include Early Intervention Care Coordination and Family Training for children up to age six (6)]
- Sickle Cell Foundations and other authorized Providers: Services for children and adults with sickle cell disease and/or traits that enable Beneficiaries to have timely access to a full array of needed community services and programs that can best meet their needs
- The Medical University of South Carolina: Services to children and adults with sickle cell disease

# 8.7 Home- and Community-Based Waiver Services

Home- and community-based waiver services target persons with long-term care needs and provide Beneficiaries access to services that enable them to remain at home rather than in an institutional setting. An array of home- and community-based services provides enhanced coordination in the delivery of medical care for long-term care populations. Waivers currently exist for the following special needs populations:

- Persons with HIV/AIDS
- Persons who are elderly or disabled
- Persons with mental retardation or related disabilities
- Persons who are dependent upon mechanical ventilation
- Persons who are head or spinal cord injured

Home- and community-based waiver beneficiaries must meet all medical and financial eligibility requirements for the program in which they are enrolled. A plan of care is developed by a case manager for all enrolled waiver Beneficiaries and the services to be provided.

 Women at or below 185% of federal poverty level for Family Planning Services only.

An array of Family Planning Services is available to help prevent unintended or unplanned pregnancies. Family Planning Services include examinations, assessments, diagnostic procedures, health education and counseling services related to alternative birth control and prevention as prescribed and rendered by physicians, hospitals, clinics, and pharmacies. Covered Services include traditional contraceptive drugs and supplies and preventive contraceptive methods. Family Planning Services are also available through special pregnancy prevention programs.

# 8.8 Pregnancy Prevention Services – Targeted Populations

The Medicaid program provides reimbursement for pregnancy prevention services for targeted populations through state and community Providers. The Medicaid Program will reimburse fee-for-service directly to enrolled Medicaid Providers for these services. The MCO should ensure that Medicaid MCO Members continue to have access to these programs.

## 8.9 MAPPS Family Planning Services

Medicaid Adolescent Pregnancy Prevention Services (MAPPS) provide Medicaid funded Family Planning Services to at-risk youths. MAPPS are designed to prevent teenage pregnancy among at risk youths, promote abstinence, and educate youth to make responsible decisions about sexual activity (including postponement of sexual

activity or the use of effective contraception). Services provided through this program are:

- Assessments
- Service Plan
- Counseling
- Education

These services are provided in schools, office setting, homes, and other approved settings. The MCO Primary Care Provider should contact the SCDHHS MAPPS Program Representative at (803) 898-2655 or approved service Providers (to set up a system of referral to this Program as needed.

## 8.10 Developmental Evaluation Services (DECs)

Developmental Evaluation Services (DECs) are defined as Medically Necessary comprehensive neurodevelopment and psychological developmental, evaluation and treatment Services for Beneficiaries between the ages of 0 to 21 years. These individuals have or are suspected of having a developmental delay, behavioral or learning disability, or other disabling condition. These services are for the purpose of facilitating correction or amelioration of physical, emotional and/or mental illnesses, and other conditions, which if left untreated, would negatively impact the health and quality of life of the beneficiary. DECs are provided by one of the three tertiary level facilities located within the Departments of Pediatrics at the Greenville Hospital System, Greenville, SC; The University of South Carolina School of Medicine, Columbia, SC; or the Medical University of South Carolina a Charleston, SC. Pediatric day treatment, when rendered by DECs, is considered as one of the DEC treatment services.

#### 9.0 THIRD-PARTY LIABILITY

Third-Party Liability (TPL) is roughly analogous to coordination of benefits for health insurance. Medicaid, however, is secondary to all other insurance (and most but not all governmental health programs) so the savings of TPL are substantial.

Specific Areas for TPL Activity:

## A. Comprehensive Insurance Verification Activities

SCDHHS has a contract in place for insurance verification services. Leads from the following sources are verified by the contractor before being added to the TPL database:

- The Department of Social Services (TANF/Family Independence and IV-D)
- The Social Security Administration
- Community Long-Term Care staff
- Data matches with Employment Security, TRICARE, and IRS
- Insurer leads
- Leads from claims processing

The TPL database is an integral part of Medicaid's claims processing system. Verification includes policy and Beneficiary effective dates, Covered Services, persons covered by the policy, maternity indicators, claim filing addresses and premium amounts. This data is updated continuously as new information is received. Only verified TPL coverage data will be passed to MCOs.

Experience has shown that employers are the best source for the majority of information concerning their group health plans. Additionally, SCDHHS and its Insurance Verification Services contractor have developed over 120 employer prototypes to aid in the loading of accurate, consistent data into the TPL database.

#### B. Cost Avoidance

Cost Avoidance refers to the practice of denying a claim based on knowledge of an existing health insurance policy which should cover the claim. The Medicaid allowed amount for a claim which is cost-avoided is stored in a "potential action" file. It is adjusted as necessary if insurance denies payment or if insurance doesn't pay the full Medicaid allowed amount and Medicaid reimburses the difference. The resulting system-calculated totals for cost avoidance represent true savings for the Medicaid program.

# C. Aggressive Benefit Recovery Activities

SCDHHS utilizes a quarterly billing cycle to recover Medicaid expenditures for claims which should be covered by other third party resources. At the end of each quarter, the Medicaid claims database is searched automatically for claims which should have been covered by Policies added during the quarter and also for claims which were not cost avoided. Automated letters are generated to Providers and insurance carriers requesting reimbursement of Medicaid payments. Follow-up letters are automatically generated if refunds have not been made within a set period of time. Provider accounts may be debited if refunds are not made. Denials of payment by insurance companies may be challenged for validity and/or accuracy. Every attempt is made to satisfy plan requirements so that carriers will reimburse Medicaid.

The following types of recoveries are initiated by SCDHHS:

- 1. Health Insurance Recoveries Such recovery is done on a quarterly basis for both "pay and chase" and retroactive policy accretions.
  - Automated billing cycles are used for both Providers and carriers. Provider accounts are debited if voluntary refunds are not received.
- 2. Medicare Recoveries Billings to Providers and debits to accounts are automated. (This does not apply to capitated coverage.)
- 3. Casualty Recoveries A strong assignment of rights and subrogation law enables SCDHHS to maximize casualty recoveries. Accident questionnaires are generated by the Medicaid claims processing system, using automated analysis of trauma diagnosis and surgical procedure codes. Recipients are asked, "How did you get hurt?" Most injuries are the result of accidents where no party is liable to pay. For those where repayment is likely, SCDHHS contacts insurers and Beneficiaries' attorneys to enforce its subrogation right.

#### 10.0 PROVIDER CERTIFICATION AND LICENSING

Medical service Providers must meet certification and licensing requirements for the State of South Carolina. A Provider cannot be enrolled if their name appears on the Centers for Medicare and Medicaid Services (CMS) Sanction Report, or is not in good standing with their licensing board (i.e., license has been suspended or revoked). Enrolled Providers are terminated upon notification of a suspension, disbarment, or termination by USHHS, Office of Inspector General. An MCO is responsible for insuring all persons, whether they be employees, agents, Subcontractors, or anyone acting on behalf of the MCO, are properly licensed under applicable South Carolina laws and/or regulations. The MCO shall take appropriate action to terminate any employee, agent, Subcontractor, or anyone acting on behalf of the MCO, who has failed to meet licensing or relicensing requirements and/or who has been suspended, disbarred, or terminated. All healthcare professionals and healthcare facilities used in the delivery of benefits by or through the MCO shall be currently licensed to practice or operate in South Carolina as required and defined by the standards listed below.

<u>All Providers</u> – Billing laboratory procedures must have a Clinical Laboratory Improvement Amendment (CLIA) Certificate. Laboratories can only provide services that are consistent with their type of CLIA certification.

<u>Inpatient Hospitals</u> – Inpatient hospital Providers must be surveyed and licensed by the Department of Health and Environmental Control (DHEC), certified by CMS, or accredited by the Joint Commission on Accreditation of Healthcare Organizations (JACHO). Providers accredited by JACHO only require licensing by the DHEC.

<u>Outpatient Hospitals</u> – Outpatient hospital Providers must be surveyed and licensed by the DHEC, certified by the CMS, or accredited by JCAHO. Providers accredited by JCAHO only require licensing by the DHEC.

<u>Ambulatory Surgical Centers</u> – Ambulatory surgical centers must be surveyed and licensed by DHEC, certified by the CMS, and accredited by a nationally recognized body.

<u>End Stage Renal Disease Clinics</u> – End stage renal disease clinics must be surveyed and licensed by DHEC, and certified by the CMS.

<u>Laboratory Certification</u> – In accordance with federal regulations, all laboratory testing facilities providing services must have a CLIA Certificate of Waiver or a Certificate of Registration with a CLIA identification number. Laboratories can only provide services that are consistent with their type of CLIA certification.

<u>Infusion Centers</u> – There are no licensing requirements or certification for infusion centers.

<u>Medical Doctor</u> – An individual physician must be licensed by the Board of Medical Examiners, under the South Carolina Department of Labor, Licensing and Regulations.

<u>Physician's Assistant</u> – A physician assistant is defined as a health professional that performs such tasks as approved by the State Board of Medical Examiners in a dependent relationship with a supervising physician or under direct personal supervision of the attending physician.

<u>Certified Nurse Midwife/Licensed Midwife</u> – A certified nurse midwife must be licensed and certified to practice as an advanced practice registered nurse by the Board of Nursing under the South Carolina Department of Labor, Licensing and Regulations. A licensed midwife is a layperson who has met the education and apprenticeship requirements established by DHEC.

Certified Registered Nurse Anesthetist (CRNA)/Anesthesiologist Assistant (AA) – A CRNA must be licensed to practice as a registered nurse in the state in which he or she is rendering services <a href="mailto:and-currently-certified">and-currently-certified</a> by the Council on Certification of Nurse Anesthetists. An AA must be licensed to practice as an anesthesiologist assistant in the state in which he or she is rendering services. A CRNA is authorized to perform anesthesia services only and may work independently or under the supervision of an anesthesiologist.

<u>Nurse Practitioner and Clinical Nurse Specialist</u> – A registered nurse must complete an advanced formal education program and be licensed and certified by the Board of Nursing under the Department of Labor, Licensing and Regulations. Services are limited by practice protocol.

<u>Federally Qualified Health Clinics (FQHC)</u> – Clinics must have a Notice of Grant Award under 319, 330 or 340 of the Public Health Services Act and be certified by CMS. Providers billing laboratory procedures must have a CLIA certificate.

<u>Rural Health Clinics (RHC)</u> – Clinics must be surveyed and licensed by the DHEC and certified by CMS. Providers billing laboratory procedures must have a CLIA Certificate. Laboratories can only provide services that are consistent with their type of CLIA certification.

Alcohol and Substance Abuse Clinics – Clinics are required to be licensed by DHEC.

<u>Mental Health Clinics (DMH)</u> – Clinics must be a Department of Mental Health (DMH) sanctioned Community Mental Health Center. Out-of-state Providers must furnish proof of Medicaid participation in the State in which they are located.

<u>Portable X-Ray</u> – Providers must be surveyed by DHEC and certified by CMS.

<u>Stationary X-Ray</u> – Equipment must be registered with DHEC.

**Mobile Ultrasound** – No license or certification required.

**Physiology Labs** – Providers must be enrolled with Medicare.

<u>Mammography Services</u> – Facilities providing screening and diagnostic mammography services must be certified by the USDHHS, Public Health Services, Food and Drug Administration (FDA).

<u>Pharmacy</u> – Pharmacy Providers must have a permit issued by the Board of Pharmacy under the South Carolina Department of Labor, Licensing and Regulations.

<u>Dispensing Physician</u> – Providers must be licensed by the Board of Medical Examiners, under the South Carolina Department of Labor, Licensing and Regulations.

<u>Mail Order Pharmacy</u> – Providers must be licensed by the appropriate state board. Additionally, a special non-resident South Carolina Permit Number is required of all out-of-state Providers. Such permits are issued by the Board of Pharmacy, under the South Carolina Department of Labor, Licensing and regulations.

<u>Podiatrists</u> – Podiatrists are licensed by the Board of Podiatry Examiners, under the South Carolina Department of Labor, Licensing and Regulations.

<u>Ambulance Transportation</u> – Ambulance service Providers are licensed by DHEC.

<u>Home Health</u> – Home health service Providers must be surveyed and licensed by DHEC and certified by CMS.

<u>Long-Term Care Facilities/Nursing Homes</u> – Long-term care facilities must be surveyed and licensed under State law and certified as meeting the Medicaid and Medicare requirements of participation by the DHEC.

<u>Chiropractic</u> – Chiropractors are licensed by the Board of Chiropractic Examiners, under the South Carolina Department of Labor, Licensing and Regulations.

<u>Occupational Therapy</u> – Occupational therapists are licensed by the Board of Occupational Therapy, under the South Carolina Department of Labor, Licensing and Regulations.

<u>Physical Therapy</u> – Physical therapists are licensed by the Board of Physical Therapy, under the South Carolina Department of Labor, Licensing and Regulations.

<u>Speech Therapy and Audiology</u> – Speech Therapists and Audiologists are licensed by the **Board of Examiners in Speech-Language Pathology and Audiology**, under the South Carolina Department of Labor, Licensing and Regulations.

# 10.1 Initial Credentialing and Recredentialing Policy

The MCO will develop and maintain written credentialing Policies and procedures regarding the initial credentialing and recredentialing processes of all physicians. Any changes to the MCOs credentialing or recredentialing Policies and procedures must be submitted to SCDHHS for approval prior to implementing the changes. The changes must be submitted to SCDHHS prior to implementation and follow the same submission process as changes outlined in the contract submission process.

An initial onsite review is required of all Primary Care Physicians, as defined in this Guide, prior to the completion of the initial credentialing process. The MCO must assess the Quality, safety, and accessibility of all office sites (including part-time or satellite offices) where care is delivered. MCO staff conducting the on-site review must be trained and qualified to perform the review(s). The MCO is required to send SCDHHS training policies and personnel qualifications for staff conducting on-site reviews.

The following, at a minimum, must be included in the assessment:

- Physical/handicapped accessibility, well lit waiting room, adequate seating
- Physical appearance that is safe and sanitary
- Adequate waiting rooms and public bathrooms
- Adequate examination rooms to include size and appearance
- Posting of office hours
- Availability of appointments
- Adequate patient record-keeping system which is compliant with state and federal requirements including, but not limited to, a secure and confidential filing system, legible file markers, and a process for quickly locating records

Additional onsite review is required within 45 calendar days when a complaint has been lodged against a specific Provider which relates to the assessment issues listed above. Should the complaint be verified, the MCO and Provider must institute actions to correct the deficiency(ies). The MCO must evaluate the effectiveness of corrective actions and certify the deficiency(ies) has been rectified.

# 10.2 MCO Credentialing Committee and the Credentialing Process

Each MCO will maintain a Credentialing Committee. The MCO's Medical Director shall have overall responsibility for the committee's activities. The Committee shall have a broad representation from all disciplines (including mid-level practitioners) and reflect a peer review process.

Credentialing must be completed and approved by the MCO Credentialing Committee for all Medicaid provider(s) who participate with the MCO prior to serving Medicaid MCO

members. If an MCO Provider has been credentialed using the MCO's commercial credentialing process, the MCO Medical Director must sign an attestation stating the commercial credentialing meets SCDHHS Medicaid MCO credentialing criteria.

For existing Medicaid-only Providers, MCOs must conduct the recredentialing process in accordance with SCDHHS criteria. For Providers who serve both the commercial and Medicaid populations, the credentialing committee must acknowledge in separate minutes the Provider(s) have met SCDHHS criteria. These minutes must be attached to the Provider(s) Medicaid credentialing file. An identifiable separate page and/or section (also included in the file) of the minutes that addresses Medicaid Providers is also acceptable.

The initial credentialing and recredentialing process will include, at a minimum, the following:

- Current valid license/actions
- Current DEA and/or CDS certificate/actions
- Education/Training/Board Certification(s)
- Work History (5 years)/Justifications for Gaps
- Professional Liability/Claims History (5 years)
- Hospital Privileges/Coverage Plan
- Sanctions by Medicare/Medicaid (5 years)
- Ownership Disclosure
- National Practitioner Databank (NPDB), Health Integrity and Protection Databank (HIPDB), State Board of Examiners (for the specific discipline)
- Disclosure by Practitioner:
  - Physical and/or mental stability
  - History of chemical and/or substance abuse
  - History of loss of license or felony convictions
  - History of loss or limitations of privileges
  - o Attestation: Correctness and completeness of application

The Provider has a right to review information submitted to support the credentialing application, to correct erroneous information, receive status of the credentialing (recredentialing) application, and to a non-discriminatory review and receive notification of these rights. The Provider has a right to appeal recredentialing adverse results (for results other than quality of care), but not at initial credentialing.

The MCO may delegate the credentialing or recredentialing process with SCDHHS's prior written approval. SCDHHS does not accept a Memorandum of Understanding (MOU), Letter of Agreement (LOA), or any other type of agreement other than a signed (executed) contract. SCDHHS also does not accept "provisional credentialing."

MCOs are held accountable for ensuring delegated entities follow the requirements as set forth in the MCO's Policies which are based on the guidelines as outlined in SCDHHS' Policy and Procedure Guide. For delegated Primary Care and high volume OB/GYNs, MCOs must conduct an initial on-site review. MCOs must also perform an on-site audit of all delegated entity's Policies and procedures to ensure compliance with the MCO's existing Polices. This review must include, at a minimum, a sample detailed analysis of 12% of the files (6% must be (new) initial credential files and 6% of recredentialed files). If there are no initial credentialing files to verify then 6% of the recredentialing files must be reviewed. The MCO must repeat this process annually. Recredentialing for delegated entities will be completed no less than every three years.

The MCO may not allow the delegated entity to Subcontract any portion of their credentialing activities without prior approval by SCDHHS. In support of SCDHHS approval, the subdelegated entity must be credentialed by a nationally recognized quality organization as confirmed by SCDHHS. Copies of the national organization's accreditation must be provided to SCDHHS.

The above guidelines apply to all services to include Core and Additional Services as offered by the MCO.

Whether the MCO does the initial credentialing/recredentialing, or it has delegated this function to another approved delegated entity, the MCO is responsible to have an ongoing monitoring program of the Provider(s) who participate(s) in Medicaid through a contract with the MCO. The monitoring program must have Policies and procedures in place to monitor Provider(s) sanctions, complaints, and quality issues between recredentialing cycles, and must take the appropriate action against Providers when it identifies any of the above listed occurrences.

The MCO may use its own credentialing application until such time as the SCDHHS has designated an approved format.

# 11.0 QUALITY ASSESSMENT AND UTILIZATION MANAGEMENT REQUIREMENTS

All MCOs that contract with the SCDHHS to provide Medicaid MCO program services must have a system of Quality Assessment (QA) and Utilization Management (UM) process that meets the following standards:

- 1. Have a Quality Assessment system that:
  - a) Is consistent with applicable federal regulations
  - b) Provides for review by appropriate health professionals of the process followed in providing health services
  - c) Provides for systematic data collection of performance and patient results
  - d) Provides for interpretation of this data to the practitioners
  - e) Provides for making needed changes.
- 2. Maintain and operate a Quality Assessment (QA) program which includes at least the following elements:
  - a) Quality Assessment Program Description A description of the QA program which outlines the MCO's mechanisms to monitor and evaluate Quality and appropriateness of patient care, pursue opportunities to improve patient care, and resolve identified problems. The QA efforts should be health outcome oriented and rely upon data generated by the MCO as well as that developed by outside sources. The description must be organized and written so that staff members and practitioners can understand the program's goals, objectives, and structure, and should incorporate information from customer service, appeals and Grievances, medical management, credentialing, and provider relations.
  - b) QA Staff The QA plan developed by the MCO shall name a Quality director, manager, or coordinator responsible for the operations of the QA program. Such person shall be a healthcare professional (i.e., registered nurse, physician, CPHQ), who has the necessary knowledge and skills to design, implement, and maintain ongoing healthcare Quality, patient safety, utilization, and clinical Risk management strategies, systems, processes, and associated activities. This person shall spend an adequate percentage of his or her time dedicated to QA activities to ensure the effectiveness of the QA program and be accountable for QA in all MCO Providers and Subcontractors. In addition, the medical director must have substantial regular involvement in QA activities.
  - c) Annual Quality Assessment Work Plan The work plan should include, but not be limited to, the planned activities, objectives, time frames, or milestones for each activity, and the responsible staff member(s). This document should be updated frequently to reflect the progress on all activities.
  - d) Program Integrity Plan SCDHHS (See Contract Section 11.1.)

- e) QA Committee The MCO's QA program shall be directed by a QA committee which has the substantial involvement of the medical director and includes membership from:
  - A variety of health professions (e.g., pharmacy, physical therapy, nursing, etc.)
  - Participating network Providers in a variety of medical disciplines (e.g., medicine, surgery, radiology, etc.). with emphasis on primary care including obstetric and pediatric representation
  - MCO management or Board of Directors
- f) The QA Committee shall be located within the MCO such that it can be responsible for all aspects of the QA program.
- g) The QA Committee shall meet at least quarterly, produce dated and signed written documentation of all meetings and committee activities, and submit this information, on a quarterly basis, to the MCO Board of Directors, SCDHHS, and its authorized agents.
- h) The QA activities of MCO Providers and Subcontractors shall be integrated into the overall MCO QA program. The MCO QA program shall provide feedback to the Providers/Subcontractors regarding the integration of, operation of, and corrective actions necessary in Provider/Subcontractor QA efforts.
- i) The MCO shall have written procedures which addresses the MCO's approach to measurement, analysis, and interventions for QA activity findings. This procedure should include monitoring activities following intervention implementation. The measurement, analysis and interventions shall be documented in writing and submitted to the MCO Board of Directors and SCDHHS.
- j) The MCO shall make use of the SCDHHS utilization data, or their own utilization data, if equally or more useful than the SCDHHS utilization data, as part of the QA program.
- k) Quality Assessment and Performance Improvement Program (QAPI): The MCO shall have an ongoing quality assessment and performance improvement program for the services it furnishes to Members. In future contracts, pay-for-performance will be used to access the quality improvements measured in HEDIS and CAHPS surveys. At a minimum, the MCO shall:
  - Conduct performance improvement projects as described in this section. These projects must be designed to achieve, through ongoing measurements and intervention, significant improvement. This improvement should be sustained over time and have favorable effects on both health outcomes and enrollee satisfaction
  - Submit performance measurement data as described in this section.

- Have in effect mechanisms to detect both under utilization and over utilization of services
- Have in effect mechanisms to assess the Quality and appropriateness of care furnished to enrollees with special healthcare needs
- Performance Measurements: Annually, MCOs shall measure and report to SCDHHS its performance using all NCQA defined HEDIS measures applicable to Medicaid by June 15<sup>th</sup> of the following calendar year. MCOs must use the correct HEDIS Technical Specifications for data collection and reporting for each year (i.e., 2009 data would use HEDIS 2010 Technical Specifications).
- Performance Improvement Projects (PIP): Annually, the MCO shall have an ongoing program of performance improvement projects (a minimum of two (2) projects) that focus on clinical and non-clinical areas, and involve the following:
  - Quantitative and Qualitative measurements of performance using standard objective Quality indicators
  - Implementation of system interventions to achieve improvement in Quality
  - Evaluation of the effectiveness of the interventions
  - Planning and initiation of activities for increasing or sustaining improvement
  - o Each project must be completed in a reasonable time period so as to generally allow information on the success of performance improvement projects in the aggregated to produce new information on Quality of care each year [42 CFR 438.240 (d) (2)].
- Annual Written Evaluation of the QA Program An annual evaluation of the overall effectiveness of the QA and performance improvement program [42 CFR 438.240 (e) (2)].
- m) Report the MCO's QA program performance information to network Providers and Medicaid MCO Members at least annually.
- 3. Assist the SCDHHS in its Quality Assurance activities.
  - a) The MCO will assist SCDHHS and SCDHHS's External Quality Review Organization (EQRO) in the identification of Provider and Beneficiary data required to carry out on-site medical chart reviews.
  - b) The MCO will arrange orientation meetings for physician office staff concerning on-site medical chart reviews.
  - c) The MCO will assist the SCDHHS and the EQRO under contract with the SCDHHS, as needed, in securing records needed to conduct off-site medical chart reviews.
  - d) MCO will facilitate training to its Providers.

- e) Whether announced or unannounced, the MCO shall allow duly authorized agents, or representatives of the State or Federal government, access to MCO's premises or MCO Subcontractor premises to inspect, audit, monitor or otherwise evaluate the performance of the MCOs or Subcontractors contractual activities.
- f) When deficiencies are found, the MCO will submit a Plan of Correction which includes the following:
  - Identifies each deficiency
  - Specifies the corrective action to be taken
  - Provides a timeline by which corrective action will be completed
- 4. Assure that all persons, whether they are employees, agents, Subcontractors, or anyone acting for, or on behalf of, the Provider, are properly licensed and/or certified under applicable state law and/or regulations, and are eligible to participate in the Medicaid/Medicare program. MCO shall also require the Subcontractor to check the Excluded Parties List Service administered by the General Services Administration when it hires any employee or contracts with another Subcontractor to ensure it does not employ individuals, or use Subcontractors, who are debarred, suspended, or otherwise excluded from participating in Federal procurement activities, and/or have an employment, consulting, or other agreement with debarred individuals for the provision of items and services that are significant to the Subcontractor's contractual obligation. The Subcontractor shall also report to the MCO any employees or Subcontractors that have been debarred, suspended, and/or excluded from participation in Medicaid, Medicare, or any other federal program.
  - a) The MCO shall maintain a copy of all plan Providers current valid licenses to practice, or be able to access a copy within 72 hours, if requested.
  - b) The MCO shall have Policies and procedures for approval of new Subcontractors and termination or suspension of a Subcontractor.
  - c) The MCO shall have a mechanism for reporting Quality deficiencies which result in suspension or termination of a Subcontractor.
- 5. Have systems in place for coordination and continuation of care to ensure well managed patient care, including at a minimum:
  - a) Written Policies and procedures for assigning every Medicaid MCO Member a Primary Care Provider.
  - b) Management and integration of healthcare through Primary Care Providers. The MCO agrees to provide available, accessible and adequate numbers of institutional facilities, service locations, service sites, professional, allied, and paramedical personnel for the provision of Covered Services, including all Emergency Services, on a 24-hour-a-day, 7-day-a-week basis.
  - c) A referral system for Medically Necessary, specialty, secondary and tertiary care.

- d) Assurance of the provision of emergency care, including an education process to help assure that Medicaid MCO Members know where and how to obtain medically necessary care in emergency situations.
- e) Specific referral requirements for in and out of plan services. MCOs shall clearly specify referral requirements to Providers and Subcontractors and keep copies of referrals (approved and denied) in a central file or in the Medicaid MCO Member's medical record.
- f) Assignment of an MCO qualified representative to interface with the case manager for those Medicaid MCO Members receiving out of plan Continuity of Care and case management services. The MCO representative shall work with the case manager to identify what Medicaid Covered Services, in conjunction with the other identified social services, are to be provided to the Medicaid MCO Member.
- 6. Have systems for maintaining medical records for all Medicaid MCO Members in the plan, to ensure the Medical Record:
  - a) Is accurate, legible and safeguarded against loss, destruction, or unauthorized use and is maintained in an organized fashion for all individuals evaluated or treated, and is accessible for review and audit. Also, the MCO shall maintain, or require its network Providers and Subcontractors to maintain, individual Medical Records for each Medicaid MCO Member. Such records shall be readily available to the SCDHHS and/or its designee and contain all information necessary for the medical management of each enrolled Medicaid MCO Member. Procedures shall also exist to facilitate the prompt transfer of patient care records to other in- or out-of-plan Providers.
  - b) Is readily available for MCO-wide QA and UM activities and provides adequate medical and clinical data required for QA/UM.
  - c) Has adequate information and record transfer procedures to provide Continuity of Care when Medicaid MCO Members are treated by more than one Provider.
  - d) Contain, at a minimum, the following items:
    - Patient name, Medicaid identification number, age, sex, and places of residence and employment and responsible party (parent or guardian)
    - Services provided through the MCO, date of service, service site, and name of service Provider
    - Medical history, diagnoses, prescribed treatment and/or therapy, and drug(s) administered or dispensed. The Medical Record shall commence on the date of the first patient examination made through, or by the MCO.
    - Referrals and results of specialist referrals
    - Documentation of emergency and/or after-hours encounters and follow-up

- Signed and dated consent forms
- For pediatric records (ages 12 and under) record of immunization status. Documentation of advance directives, if completed.
- The documentation for each visit must include:
  - o Date
  - o Purpose of visit
  - o Diagnosis or medical impression
  - Objective finding
  - Assessment of patient's findings
  - Plan of treatment, diagnostic tests, therapies and other prescribed regimens
  - Medications prescribed
  - Health education provided
  - Signature and title or initials of the Provider rendering the service. If more than one person documents in the Medical Record, there must be a record on file as to what signature is represented by which initials.
- 7. Submit Encounter Data as required, on a monthly basis, in a format specified by SCDHHS.
  - a) The MCO must report EPSDT and other preventive visit compliance rates.
  - b) All MCO contracts with network Providers/Subcontractors shall have provisions for assuring data required on the encounter report is reported to the MCO by the network Provider/Subcontractor.
  - c) For the purposes of reporting individuals by age group, the individual's age should be the age on the date of service.
- 8. Have written utilization management Policies and procedures which include, at a minimum:
  - a) Protocols for 1) denial of services, 2) prior approval, 3) hospital discharge planning and 4) retrospective review of claims
  - b) Processes to identify utilization problems and undertake corrective action
  - c) An emergency room log, or equivalent method, specifically to track emergency room utilization and Prior Authorization (to include denials)
  - d) Processes to assure abortions comply with 42 CFR 441 subpart E-Abortions, and hysterectomies and sterilizations comply with 42 CFR 441 subpart F-Sterilizations.

- 9. Furnish Medicaid MCO Members with approved written information regarding the nature and extent of their rights and responsibilities as a Medicaid MCO Member of the MCO. The minimum information shall include:
  - a) A description of the managed care plan
  - b) A current listing of practitioners providing health care
  - c) Information about benefits and how to obtain them
  - d) Information on the confidentiality of patient information
  - e) Grievance and appeal rights
  - f) Advance directive information as described in 42 CFR 417.436 and 489 subpart I
  - g) Eligibility and enrollment information
- 10. Maintain a Grievance and appeal system which:
  - a) Has written Policies and procedures that are distributed to Medicaid MCO Members. These Policies and procedures must comply with the provisions of the MCO Contract.
  - b) Informs Medicaid MCO Members they must exhaust the MCO's Grievance and appeal process prior to filing for a state fair hearing, and informs the Medicaid MCO members of the state fair hearing process and its procedures.
  - c) Attempts to resolve grievances through internal mechanisms whenever possible
  - d) Maintains a record keeping system for oral and written Grievances and appeals and records of disposition
  - e) Provides to SCDHHS on a quarterly basis written summaries of the Grievances and appeals which occurred during the reporting period to include:
    - Nature of Grievances and/or appeals
    - Date of their filing
    - Current status
    - Resolutions and any resulting corrective action

The MCO shall forward any adverse decisions to SCDHHS for further review/action upon request by SCDHHS or the Medicaid MCO Members.

- g) In the event a Medicaid MCO Member or Provider, acting on behalf of a Medicaid MCO Member, requests a State Fair Hearing, the MCO must transmit copies of all communication (written and electronic) to the SCDHHS MCO program manager concurrent with communication to the Medicaid MCO Member, the Provider, and the SCDHHS hearing officer.
- h) Providers only have a derivative action for a state fair hearing, meaning that the Provider can only act on behalf of a Medicaid MCO Member with the

Medicaid MCO Member's prior written consent. The MCO must have a process for Providers to allow Providers to seek legal remedies related to claims payment issues, whether through its Subcontract with the Provider or its Policies and procedures.

- 11. Allow for SCDHHS to evaluate each MCO's compliance with SCDHHS program Policies and procedures, identify problem areas and monitor the MCO's progress in this effort. At a minimum this must include, but is not limited to:
  - a) SCDHHS review and approval of the MCO's written Quality Assurance and Improvement Plan. The MCO must submit any subsequent changes and/or revisions to its Plan to SCDHHS for approval on or before April 30<sup>th</sup> annually.
  - b) SCDHHS review and approval of the MCO's written Grievance and appeal Policies and procedures. The MCO must submit any subsequent changes and/or revisions to its Grievance and Appeal Policy and Procedures to SCDHHS for approval prior to implementation.
  - c) SCDHHS review of monthly individual encounter/claim data. Encounter claim data shall be reported in a standardized format as specified by SCDHHS and transmitted through approved electronic media to SCDHHS.
  - d) SCDHHS review of quality measure reports. The reports will be submitted to SCDHHS in the format specified by SCDHHS.
  - e) SCDHHS review of the MCO's reports of Grievances, appeals, and resolution thereof.
  - f) SCDHHS staff approves all of the MCO's Plan of Correction (POC) and monitoring of disposition of identified items developed as a result of the annual external QA evaluation or any discrepancies found by the SCDHHS that require corrective actions.
- 12. Annually, SCDHHS will evaluate the MCO's compliance with QA standards through an annual comprehensive QA evaluation. The review will be performed by the External Quality Review Organization (EQRO) under contract with the SCDHHS. External quality assurance evaluation and EQRO responsibilities shall include:
  - a) Conducting an annual review of the MCO. The CMS protocol, Monitoring Medicaid Managed Care Organizations, and SCDHHS-approved review standards will serve as a guide for the review. SCDHHS will receive a written report within 30 days following the on-site visit and will convey the final report findings to the MCO with a request for a POC, if warranted.
  - b) Effective January 1, 2013, verifying the most recent NCQA Accreditation survey and corresponding status. This survey is conducted every three years by NCQA and is required for plans to serve as an MCO. Prior to this date, verification of the most recent NCQA or URAC Accreditation survey and status with those organizations is required.

c) With SCDHHS staff, conducting workshops and trainings for MCO staff regarding the abstraction of data for the quality of care studies and other features of the annual QA evaluation.

# 11.1 NCQA HEDIS Reporting Measures

MCOs must use guidelines for HEDIS measures defined by NCQA for that respective measurement year (i.e., 2009 measurement year and reported in 2010 would use HEDIS 2010 Technical Specifications). Measures must be submitted to SCDHHS by June 15<sup>th</sup> of the following calendar year (the reporting year). Data must be submitted to SCDHHS in XML format. A timeline for submitting HEDIS and CAHPS survey measures is published by the NCQA, and should be followed to ensure timely submission.

# 2011 Timeline:

- Use the services of a contracted NCQA accredited compliance auditor or schedule a certified HEDIS Compliance auditor for the calendar year
- Collect measures January 1, 2010 December 31, 2010
- Audit collection process by NCQA certified auditor
- Do a chart review for hybrid measures. In the event that a MCO does not have a contract with an NCQA-accredited vendor for auditing, this will be arranged by SCDHHS, and fees for auditing will be paid to SCDHHS to pay for auditing services. NCQA data software is available to help with data processing.
- Submit measures to NCQA

**June 15<sup>th</sup> 2011:** Submit finalized measures to SCDHHS in XML format used for submission to NCQA.

It is highly recommended that HEDIS and CAHPS reports are generated and reported in 2010 for data and quality improvement purposes.

## 12.0 MARKETING / ADVERTISING AND MEDICAID MCO MEMBER EDUCATION

The MCO shall be responsible for developing and implementing a written Marketing/advertising plan designed to provide the Medicaid MCO Member with information about the MCO's Managed Care Plan. All Marketing/advertising and Medicaid MCO Member education Materials must contain the Healthy Connections logo, the 877-552-4642 telephone number for Healthy Connections Choices, and the plan's toll-free number. The Marketing/advertising plan and all related accompanying materials are governed by 42CFR § 438.104 and the following definitions and Policies. Should an MCO require additional guidance or interpretation, it should consult with the SCDHHS. All written Medicaid MCO Member correspondence and Marketing Materials must contain the Healthy Connections logo. The logo requirement applies to all new Marketing Materials submitted for approval on or after July 1, 2010. It also applies to previously approved materials that have a new production run that occurs on or after July 1, 2010. SCDHHS is not requiring MCOs to change or discard existing Marketing Materials that have been produced or purchased.

## 12.1 Definitions

Beneficiary is a person who is determined to be eligible for Medicaid services.

Member is a Medicaid Beneficiary who is enrolled with a Medicaid Managed Care Plan.

SCDHHS defines Marketing/media Materials as those materials that:

- 1. Target existing or potential Providers and/or Medicaid MCO Members, which are produced via any medium by, or on behalf of an MCO; or
- 2. Materials that SCDHHS interprets as being produced with the intent to market to existing or potential Providers and/or Medicaid MCO Members.

Marketing/advertising and educational Materials/media include, but are not limited to the following:

- Brochures
- Fact sheets
- Posters
- Videos
- Billboards
- Banners
- Signs
- Commercials (radio and television ads/scripts)
- Print ads (newspapers, magazines)
- Event signage

- Vehicle coverings (buses, vans, etc)
- Internet sites (corporate and advertising)
- Social Media sites (such as, but not limited to Facebook, Twitter, blogs)
- Other advertising media as determined by SCDHHS

Member education is educational activities and materials directed at Medicaid MCO Members that increases the awareness and favorably influences the attitudes and knowledge relating to the improvement of health on a personal or community basis. Medicaid MCO Member education also includes information and materials that inform the Medicaid MCO Member on the MCO's Policies, procedures, requirements and practices.

<u>Marketing activities</u> include, but are not limited to, distribution of Marketing and advertising Materials; health plan promotion, including attendance of community, business and other events; and, any other means of calling public attention to the Medicaid Managed Care Plan or company.

<u>Value Added Items and Services (VAIS)</u> are defined as items and services provided to a Medicaid MCO Member that are not included in the Core Benefits and are not funded by Medicaid dollars. SCDHHS only allows "healthcare-related" VAIS. Healthcare-related VAIS are items or services that are intended to maintain or improve the health status of Medicaid MCO Members.

# 12.2 General Marketing/Advertising and Medicaid MCO Member Education Policies

All SCDHHS Marketing/advertising and Medicaid MCO Member education Policies and procedures stated within this Guide apply to staff, agents, officers, Subcontractors, volunteers, and anyone acting for or on behalf of the MCO.

Violation of any of the listed Policies shall subject the MCO to sanctions, including suspension, fine and termination, as described in Section 13 of the MCO contract and as determined by the SCDHHS. The MCO may appeal these actions in writing to SCDHHS.

The MCO's Marketing/advertising plan shall guide and control the actions of its Marketing staff. In developing and implementing its plan and materials, the MCO shall abide by the following Policies:

## A. Permitted Activities

 The MCO is allowed to offer nominal gifts, with a fair market value of no more than \$10.00; with such gifts being offered regardless of the Beneficiary's intent to enroll in a plan. Cash gifts of any amount, including contributions made on behalf of people attending a Marketing event, gift certificates or gift

cards are not permitted to be given to Beneficiaries or general public. Cash gifts, including gift cards, are permitted to be given to Medicaid MCO Members as incentives or rewards for healthy behaviors. These are known as healthcare-related "value added items and services (VAIS)."

- 2. The Marketing representative is responsible for providing the Medicaid MCO Member with information on participating PCPs and assisting in determining if his or her current physician is a member of the MCO's network.
- Any claims stating that the MCO is recommended or endorsed by any public or private agency or organization, or by any individual must be prior approved by SCDHHS and must be certified in writing by the person or entity that is recommending or endorsing the MCO.
- 4. The MCO is allowed to directly and/or indirectly conduct Marketing/advertising activities in a doctor's office, clinic, pharmacy, hospital or any other place where healthcare is delivered, with the written consent of the Provider. This also includes government facilities, such as local offices of the South Carolina Department of Health and Human Services, the Department of Social Services, the Department of Health and Environmental Control, Head Start and public schools. The use of government facilities is only allowed with the written permission of the government entity involved. Any stipulations made by the Provider or government entity must be followed (allowable dates, times, locations, etc).
- 5. All Marketing/advertising activities shall be conducted in an orderly, nondisruptive manner and shall not interfere with the privacy of Beneficiaries or the general community.
- 6. The MCO may provide approved Marketing/advertising and educational Materials for display and distribution by Providers. This includes printed material and audio/video presentations.
- 7. Upon request by a Medicaid Beneficiary, Marketing representatives may provide him or her with information (excluding an enrollment form) about the MCO to give to other interested Medicaid Beneficiaries (i.e., business card, Marketing brochure).

## B. Activities Which Are Not Permitted

- 1. The MCO is prohibited from distributing enrollment forms or aiding a Medicaid Beneficiary in filling out or transmitting an Enrollment form in any way.
- 2. When conducting Marketing/advertising activities, the MCO shall not use their personal or Provider-owned communication devices (i.e., telephone or cell phone, fax machine, computer) to assist a person in enrolling in a health plan.
- 3. The MCO shall not make any claims or imply in any way that a Medicaid Beneficiary will lose his or her benefits under the Medicaid program or any other health or welfare benefits to which he/she is legally entitled, if he/she does not enroll with the MCO.

- 4. The MCO cannot make offers of material or financial gain (such as gifts, gift certificates, insurance policies) to Medicaid Beneficiaries to induce plan Enrollment.
- 5. The MCO (and any Subcontractors or representatives of the MCO) shall not engage in Marketing/advertising practices or distribute any Marketing/advertising Materials that misrepresent, confuse, or defraud Medicaid Beneficiaries, Providers, or the public. The MCO shall not misrepresent or provide fraudulent misleading information about the Medicaid program, SCDHHS and/or its policies.
- 6. The MCO cannot discriminate on the basis of a Medicaid MCO Member health status, prior health service use or need for present or future healthcare services. Discrimination includes, but is not limited to, expulsion or refusal to re-enroll a Medicaid MCO Member except as permitted by Title XIX.
- 7. The MCO's Marketing representatives may not solicit or accept names of Medicaid Beneficiaries from Medicaid Beneficiaries or Medicaid MCO Member for the purpose of offering information regarding its plan.
- 8. The MCO may only market in the Beneficiary's residence if they obtain a signed statement from the Medicaid Beneficiary; giving permission for the MCO's representative to conduct a home visit for the sole purpose of Marketing activities.
- 9. The MCO is prohibited from comparing their organization/plan to another organization/plan by name.

# 12.3 Medicaid Beneficiary and MCO Member Contact

- A. The MCO is not allowed to directly or indirectly, conduct door-to-door, telephonic, or other "cold call" Marketing/advertising activities. This includes initiating contact with a Medicaid MCO Member of the public or Beneficiary at a Marketing event.
- B. The MCO is not allowed to <u>initiate</u> direct contact (defined as a face-to-face interaction where communication takes place) with Medicaid Beneficiaries for purposes of soliciting Enrollment in their plan.
- C. The MCO may not market directly to Medicaid applicants/Beneficiaries in person or through direct mail advertising or telemarketing.
- D. The MCO may contact Medicaid MCO Members who are listed on their monthly Medicaid MCO Member listing to assist with Medicaid recertification/eligibility.
- E. The MCO is not allowed to directly contact Disenrollees listed on their monthly Medicaid MCO Member listing.

# 12.4 Beneficiary Marketing and Member Education Materials/Media

Marketing may include providing informational materials to enhance the ability of Medicaid Beneficiary to make an informed choice of Medicaid managed care options.

Such material may be in different formats (brochures, pamphlets, books, videos, and interactive electronic media).

The SCDHHS and/or its designee will only be responsible for distributing general Marketing/advertising Material developed by the MCO for inclusion in the SCDHHS Enrollment package to be distributed to Medicaid Beneficiaries. The SCDHHS at its sole discretion will determine which materials will be included.

The MCO shall be responsible for developing and distributing its own Beneficiary Marketing and advertising and Medicaid MCO Member education Materials. The MCO shall ensure that all Medicaid managed care Marketing/advertising and education Materials, brochures and presentations clearly present the core benefits and approved expanded benefits, as well as any limitations.

SCDHHS has established the following requirements for the MCO's Medicaid managed care Marketing/advertising and education Materials:

- MCOs can, with SCDHHS written prior approval, utilize mass media which includes, but is not limited to, public service announcements such as radio and television spots (air time paid for by MCO), advertising in newspapers, magazines, church bulletins, billboards, and buses.
- All Marketing/advertising Materials/media (including Internet and social media sites) must include the SC Healthy Connections (SCHC) logo.
- Promotional Materials to include items identified as "give-a-ways," which contain the MCO's logo must also contain the SCHC logo. Current stock not containing the SCHC logo may be used until January 1, 2012; however, all stock ordered on or after February 3, 2011 must contain the SCHC logo.
- Educational Materials and third party publications, such as CDC guidelines, dietary information, Disease Management, etc. do not require the SCHC logo so long as the MCO's name, logo and/or phone number are not present. If the MCO logo and/or phone number is present, the SCHC logo must also be present. Current stock, not containing the SCHC logo may be used until September 1, 2011; however, all stock ordered on or after February 3, 2011 must contain the SCHC logo.
- All logos (SCHC and MCO) and associated phone numbers must be proportional in size and location.
- MCOs can passively distribute approved Marketing/advertising and educational Materials, with written authorization from the entity responsible for the distribution site, to Medicaid Beneficiaries and Medicaid MCO Members. Passive distribution is defined as the display of materials with no MCO Marketing or education staff present.

- MCOs may mail SCDHHS approved Marketing/advertising and educational Materials within its approved Service Areas. Mass mailings directed to only Medicaid Beneficiaries are prohibited
- MCOs' network Providers can correspond with Beneficiaries concerning their participation status in the Medicaid Program and the MCO. These letters may not contain MCOs' Marketing/advertising/education Materials or SCDHHS Enrollment forms. Letters must be developed, produced, mailed and/or distributed directly by the network Provider's office at their expense. This function cannot be delegated by the Provider, to the MCO or an agent of the MCO. In addition, the use of these letters must be in accordance with SC Department of Insurance Policies and regulations.
- The MCO shall ensure that all materials are accurate, are not misleading or confusing, and do not make material misrepresentations.
- All materials shall be submitted to be reviewed and approved for readability, content, reading level, and clarity by SCDHHS or its designee, prior to use or distribution.
- The MCO shall ensure that all written material will be written at a grade level no higher than the fourth (4<sup>th</sup>) grade or as determined appropriate by SCDHHS. An affidavit of reading level compliance must accompany each submission request for approval.
- The MCO shall ensure that appropriate foreign language versions of all Marketing/advertising and education Materials are developed and available to Medicaid Beneficiaries and Medicaid MCO Members. Foreign language versions of materials are required if the population speaking a particular foreign (non-English) language in a county is greater than ten (10) percent. If counties are later identified, SCDHHS will notify the MCO. These materials must be approved, in writing, by SCDHHS. Affidavits of accuracy and reading level compliance by a professional translation service must accompany all foreign language translations and be submitted with the approval request.
- The MCO shall issue a certificate or evidence of coverage and/or Medicaid MCO Member handbook which describes/contains at a minimum, the following:

Certificate/Evidence of Coverage and/or Member Handbook Contents
Specific information on Core Benefits
Approved expanded benefits
Out-of-plan (Fee-For-Service) services or benefits
Non-Covered Services
A glossary/definition of generic MCO terms
A description of how the plan operates

### Certificate/Evidence of Coverage and/or Member Handbook Contents

An explanation of how the plan's identification (ID) card works

A description of the WIC program

A description of the plan's well-child program

Comprehensive instructions on how to obtain medical care

Information reminding pregnant Medicaid MCO Members that their Newborn will be automatically enrolled in the plan for the first ninety (90) calendar days from birth unless the mother indicates otherwise prior to delivery

Instructions on how to choose a Primary Care Provider

Instructions on the plan's Prior Authorization process

Information on the plan's pharmacy formulary and authorization policies

Instructions/procedures for making appointments for medical care

Instructions on accessing the MCO's Member services departments

Information on the responsibilities and rights of an MCO Member

An explanation of its confidentiality of Medical Records

Information on member Disenrollment and termination

An explanation of the Medicaid MCO Member(s) effective date of enrollment and coverage

The plan's toll-free telephone numbers

- When the MCO identifies its MCO Medicaid Beneficiaries who have visual and/or hearing impairments, an interpreter must be made available.
- The MCO's written material shall include its current network Provider list, which
  includes names, area of specialty, address, and telephone number(s) of all
  participating Providers, groups and facilities including primary care, specialty
  care, hospitals, clinics, pharmacies, ancillary Providers (such as labs and x-ray),
  DME Providers, and all other required services Providers. It shall also include a
  map or description of the MCO's Service Area.
- The MCO's written material must include a definition of the terms "Emergency Medical Care" and "urgent medical care" and the procedures on how to obtain such care within and outside of the MCO's Service Area.
- The MCO must provide a description of its Family Planning Services and services for communicable diseases such as TB, STD, and HIV/AIDS. The description must Included be a statement of the Medicaid MCO Member's right to obtain Family Planning Services from the plan or from any approved Medicaid enrolled Provider. Also included must be a statement of the Medicaid MCO Member's right to obtain TB, STD, HIV/AIDS services from any state public health agency.

• Summary documents and brochures must include a statement that the document may contain only a brief summary of the plan and that detailed information can be found in other documents, e.g., Evidence of Coverage, or obtained by contacting the plan.

# 12.5 Marketing Events and Activities

Written notice to SCDHHS is required prior to MCOs conducting, sponsoring or participating in Marketing/advertising activities. Written approval from SCDHHS is not required; however, should any activity be denied by SCDHHS, written notice of the denial must be forwarded to the plan via e-mail.

Notification of all activities must include the date, time, location, and details of the MCO's activities. Notification must be made to SCDHHS no later than noon (12 PM Eastern Time), three (3) full business days prior to the scheduled event, excluding the date notification was sent. South Carolina state holidays are excluded from being counted as a business day. [i.e., if a marketing event is on Friday the 15<sup>th</sup>, the notification to SCDHHS must be sent no later than noon (12 PM ET) Monday the 11<sup>th</sup>. Using the same example, if a state holiday is scheduled on Wednesday the 13<sup>th</sup>, the notification must be sent by noon (12 PM ET) no later than Friday the 8<sup>th</sup>.]

When conducting Marketing activities, the MCO may not initiate contact with members of the public or Beneficiaries. They may respond to contact initiated by the Medicaid MCO Member of the public or Beneficiary. For example, if a Marketing representative is operating a booth at a health fair, the representative may give out information or materials, if requested. The representative may not approach a person and give out information or material (including promotional items).

SCDHHS reserves the right to attend all Marketing activities/events. The MCO must also secure the written permission of the business or event sponsor to conduct Marketing/advertising activities (this satisfies the "written Prior Approval" requirement of the MCO Contract) and make this document available to SCDHHS, if requested. (Fax copies are acceptable.)

MCOs may conduct Marketing/advertising activities at events and locations including, but not limited to health fairs, health screenings, schools, churches, housing authority meetings, private businesses (excluding Providers referenced in this section), and other community events. The MCO may also be a participating or primary sponsor of a community event. The MCO may not present at employee benefit meetings.

## 12.6 Focus Groups

MCOs may conduct focus group research with their Medicaid MCO Members in order to determine what their Medicaid MCO Member's expectations of the MCO for improving services and benefits to its members, with Prior Approval from SCDHHS. The request must be received by SCDHHS by noon (12 PM EST) at least twenty (20) business days

prior to the first date the focus group will meet. In its request for approval, the MCO must include the following information:

- Identity of the entity conducting the focus group event(s) MCO staff or contractor (including name of contractor)
- Date, time, contact information, and location of each event
- Selection criteria for participation
- Agenda/list of questions being asked to participants
- Participant compensation, separated into monetary amount and other expenses (transportation, refreshments). For instance, if the participant total compensation is \$80, the separate monetary amount might be \$50 and the other expenses might be \$20 transportation voucher and \$10 for a meal.

The MCO may not offer gift cards, drawing, prizes, or any other type of rewards for the Medicaid MCO Members or sponsor attending these meetings. SCDHHS reserves the right to obtain additional information during the review and approval process and to attend focus group meetings.

### 12.7 Member Services

The MCO shall maintain an organized, integrated member services function to assist Medicaid MCO Members in understanding the MCO's Policies and procedures. The function of the member services unit is to provide additional information about the MCO's Providers, facilitate referrals to Providers, and assist in the resolution of service and/or medical delivery concerns or problems. The MCO shall identify and educate its Medicaid MCO Members who access the system inappropriately and provide additional education, as needed. The MCO shall provide a written description of its member services functions to its Medicaid MCO Members no later than fourteen (14) business days from receipt of Enrollment data from SCDHHS. This written description may be included in the certificate/Evidence of Coverage document or member handbook and must include the following information:

- Definitions of appropriate and inappropriate utilization of services
- Instructions on how to access services
- Instructions on how to select a primary care physician
- Information on how to access out-of-network (non-participating) providers
- Information on how to access emergency care (in- or out-of-area)
- Explanation of the process for Prior Authorization of services
- Toll-free telephone numbers for member services

• Explanation of how to authorize the Provider to release medical information to the federal and state governments or their duly appointed agents

# 12.8 Medicaid MCO Program Identification (ID) Card

The MCO shall issue an identification card for its Medicaid MCO members to use when obtaining Core Benefits and any approved Additional Services. To ensure immediate access to services, the MCO shall establish appropriate mechanisms, procedures and Policies to identify its Medicaid MCO Members to Providers until the Medicaid MCO Member receives its MCO ID card from the MCO. A permanent MCO ID card must be issued by the MCO within 14 calendar days of selection of a PCP by the Medicaid MCO Member or date of receipt of Enrollment data from SCDHHS, whichever is later.

The MCO is responsible for issuing an ID card that identifies the holder as a Medicaid MCO Member. An alpha or numeric indicator can be used but should not be observably different in design from the card issued to commercial MCO Members.

The ID card must include at least the following information:

- MCO name
- A 24 hour telephone number for Medicaid MCO Members use in urgent or emergency situations or to obtain any other information
- Primary care physician's name
- Medicaid MCO Member name and identification number.
- Expiration date (optional)
- Toll-free telephone numbers
- SC Healthy Connections logo

## 12.9 Enrollment

All Enrollment activities are to be exclusively conducted by the Enrollment broker. This includes distribution of forms, assistance to Medicaid Beneficiaries and transmittal of Enrollment information to the Enrollment broker and SCDHHS.

No distribution of Enrollment forms is allowed by an MCO or employee/agent of an MCO. Distribution is defined as making the Enrollment form available directly or indirectly through the MCO or representative of the MCO.

### 12.10 Enrollment Incentives

No offers of material or financial gain, other than Core Benefits expressed in the MCO contract, may be made to any Medicaid Beneficiary as incentive to enroll or remain enrolled with the MCO. This includes, but is not limited to, cash, vouchers, gift

certificates, insurance Policies, or other incentive. The MCO can only use, in Marketing Materials and activities, any benefit or service that is clearly specified under the terms of the contract, and available to Medicaid MCO Members for the full contract period which has been approved by SCDHHS. Additional benefits that have been approved by SCDHHS may be used in Marketing Materials and activities. These benefits include, but are not limited to: reduced or no copayments, medications, Additional Services and visits, vision and dental benefits to adults, increases over Medicaid limitations or membership in clubs and activities.

## 13.0 NETWORK TERMINATION / TRANSITION PROCESS

The loss of an essential medical Provider(s) in a network could seriously impact the MCO's ability to deliver medical services to its Medicaid Beneficiaries in compliance with federal regulations and contractual obligations to SCDHHS. This could ultimately result in 1) the SCDHHS-supervised transition to acceptable alternate Providers, or 2) the termination of the MCOs authority to serve the residents of one or more counties.

There are three ways in which the Network Termination or Transition process can be initiated.

- 1. SCDHHS Care Management staff receives verbal and written notification from the MCO, along with a copy of the termination letter from the essential Provider(s). A copy of the termination letter must be provided to SCDHHS within twenty-four (24) hours of receipt of essential Provider(s)'s intent to terminate its contract(s) with the MCO. All termination must occur at the end of the month of termination, since the MCO has been compensated for a full month of services for each Medicaid MCO Member.
- 2. SCDHHS Care Management staff receives verbal or written notice notification directly from essential Provider(s) of its intent to terminate its contract with MCO. SCDHHS will notify the MCO in writing (by letter or e-mail) within twenty-four (24) hours of receipt of the essential Provider's intent to terminate.
- During the annual review of the Provider Network Listing Spreadsheet or during a review conducted at the discretion of SCDHHS, should SCDHHS determine the MCO does not meet the network adequacy standards contained in the MCO contract and/or this Guide.

Should SCDHHS initiate the Network Termination or Transition process, the MCO will be notified within twenty-four (24) hours of the decision in writing (letter or e-mail).

Upon initiation of the Network Termination or Transition process, SCDHHS will schedule the initial meeting with designated MCO staff. At the initial meeting, the SCDHHS Care Management staff will establish a project plan in support of the network termination or transition.

SCDHHS is responsible for creating, maintaining, and updating the project plan with input from the MCO. The MCO will be required to submit new networks, using the standard county network submission format and standards found in the MCO Reports Guide. SCDHHS reserves the right to obtain copies of original contracts (including rates, lists of services provided, credentialing applications, and approvals, and other information as requested in format to be determined by the SCDHHS). SCDHHS may, at its discretion, halt (and reinstitute) the assignment of Medicaid MCO Members to the affected county(ies) at anytime. SCDHHS also reserves the right to allow Medicaid MCO Members to leave the affected plan in order to maintain Continuity of Care. Any additional cost incurred by the Enrollment broker or SCDHHS during this process will be reimbursed by the MCO.

# 14.0 COORDINATION OF MANAGED CARE FRAUD AND ABUSE COMPLAINTS AND REFERRALS

The following set of Policies and procedures have been developed to govern the disposition of Fraud and abuse complaints along with the coordination of activities between SCDHHS and MCOs. Their purpose is to establish Policy for coordination and referral of complaints made against healthcare Providers providing services under a Managed Care Plan and Beneficiaries enrolled in a Managed Care Plan, in accordance with 42 CFR 455.

The Division of Program Integrity and the Division of Care Management will work jointly with the Managed Care Plans and medical home networks providing services to the South Carolina Medicaid populations in order to ensure all complaints for Fraud and abuse are reviewed and investigated in a timely manner, and that Fraud referrals are made when appropriate. SCDHHS receives complaints via three main mechanisms: The Fraud hotline toll free number, 888-364-3224; the Fraud reporting fax line, (803) 255-8224; or the Program Integrity Extranet portal address.

- A. Coordination Involving SCDHHS Fraud Hotline Complaints:
  - If the SCDHHS Fraud Hotline receives a complaint about a Medicaid MCO Member's eligibility for Medicaid, the complaint is referred within three business days to the Division of Program Integrity.
  - If SCDHHS Fraud Hotline receives a complaint about a Medicaid MCO Member's utilization of benefits, the complaint is referred within three business days to the appropriate Plan, using the SCDHHS secure portal to share information.
  - If SCDHHS Fraud Hotline receives a complaint about a Provider with indications they are in a managed care network, the complaint is referred to Program Integrity and Division of Care Management for preliminary screening for Fraud and abuse and/or referral to the appropriate Plan for action.
  - The Division of Program Integrity will capture data on complaints made against Medicaid MCO Members receiving services under a Managed Care Plan.
- B. Coordination for Fraud and Abuse Complaints Received by Managed Care Organizations:
  - If the MCO receives a complaint about a Medicaid MCO Member's eligibility for Medicaid, the complaint is referred to Program Integrity. The referral is made within three business days using the SCDHHS secure portal to share information.

- If the MCO receives a complaint about a Medicaid MCO Member's utilization of benefits, the complaint is handled internally in accordance with the Plan's Fraud and abuse/program integrity plan.
- If the MCO receives a complaint against a healthcare Provider or Subcontractor in its network, the MCO will investigate in accordance with its Fraud and abuse/ program integrity plan.

### C. Fraud and Abuse Referrals:

- If a complaint or the findings of a preliminary investigation give the MCO reason to believe that Fraud or abuse of the Medicaid Program has occurred, the MCO must immediately (within one working day) report this information to the Division of Program Integrity. Any suspicion or knowledge of Fraud and abuse would include, but not be limited to, the false or fraudulent filings of claims and the acceptance or failure to return monies allowed or paid on claims known to be fraudulent, on the part of Medicaid MCO Member, employees, Providers, or Subcontractor .The MCO should submit all relevant information about the case, including its findings and the details of its investigation.
- Upon suspicion of Medicaid Fraud on the part of a Medicaid MCO Member, the MCO will refer the complaint to the Division of Program Integrity with all supporting evidence so the complaint can be referred to the Medicaid Recipient Fraud Unit in the SC Attorney General's Office. SCDHHS will refer the case to the Medicaid Recipient Fraud Unit either during its monthly meeting or as soon as possible in urgent cases
- Upon suspicion of Medicaid fraud on the part of a healthcare Provider paid to provide services to SC Medicaid Beneficiaries, either as a participating or non-participating provider in the MCO, the Division of Program Integrity will refer the case to the Medicaid Fraud Control Unit in the SC Attorney General's Office, either during its monthly meeting or as soon as possible in urgent cases.
- Division of Care Management will send a copy to Program Integrity of any fraud and abuse reports received from the MCOs.
- For suspected Fraud cases against Providers and Medicaid MCO Members either initiated or referred by SCDHHS, SCDHHS will inform the MCO and the Division of Care Management when the case results in a criminal conviction, loss of benefits, and/or exclusion from the Medicaid Program.

### D. Excluded Providers:

MCOs must check the Excluded Provider list prior to execution of a Provider contract at least annually.

# E. Information Sharing:

The secure portal (extranet) established by Program Integrity should be used for sharing all Medicaid MCO Member and Provider information in the context of Fraud and abuse reviews and referrals. Each MCO has an assigned contact person and password. The portal address is: <a href="https://extranet.scdhhs.gov/dhhs/pi">https://extranet.scdhhs.gov/dhhs/pi</a>
<a href="https://extranet.scdhhs.gov/dhhs/pi">Default.aspx?alias=extranet.scdhhs.gov/dhhs/pi</a>

# 15.0 Ownership Disclosure

Subcontractors shall disclose to the MCO information related to ownership and control, significant business transactions, and persons convicted of crimes as required under the SCDHHS Contract, SCDHHS Policy and Procedure Guide, and 42 CFR §§ 455.104, 455.105 and 455.106 (2009, as amended). Such information shall be disclosed on the SCDHHS Form 1513 and/or such other format as may be required by SCDHHS or CMS. Subcontractors must report any changes of ownership and disclosure information at least thirty (30) calendar days prior to the effective date of the change.

Additionally, the MCO must submit, within thirty (30) calendar days of request by SCDHHS full and complete information about any significant business transactions between the MCO and Subcontractor(s) and any wholly owned supplier, or between Subcontractor and any of its Subcontractor(s) during the five-year (5) period ending on the date of the request. A "significant business transaction" means any business transaction or series of transactions during any month of the fiscal year that exceeds the lesser of \$25,000 of 5% of the Subcontractor's total operating expenses.

MCOs are required to have all subcontractors fill out an ownership disclosure form prior to execution of the contract (agreement). Additionally, MCOs must verify the Subcontractor's information at least yearly on the date of execution of the contract (agreement).

All information, including the form, must be kept in the MCOs files. After verification by the MCO, if it is discovered the Subcontractor/staff/owners/board members, or any of its Subcontractors/staff/owners/board members are on the Excluded Provider List, the MCO must immediately report the information to SCDHHS and terminate the contract.

### 16.0 INCENTIVE PLANS

# 16.1 Rules Regarding Physician Incentive Plans (PIP) in Prepaid Health Organizations

The PIP rules apply to Medicaid prepaid organizations subject to section 1903(m) of the Social Security Act, i.e., requirements for federal financial participation in contract costs, including both federally qualified MCOs and State Plan defined MCOs.

The MCO may operate a PIP only if: (1) no specific payment can be made directly or indirectly under a physician incentive plan to a physician or physician group as an inducement to reduce or limit Medically Necessary Services furnished to an individual enrollee; and (2) the stop-loss protection, enrollee survey, and disclosure requirements of this section are met.

The MCO must maintain adequate information specified in the PIP regulations and make available to the SCDHHS, if requested, in order that the SCDHHS may adequately monitor the MCO's PIP if applicable. The disclosure must contain the following information in detail sufficient to enable the SCDHHS to determine whether the incentive plan complies with the PIP requirements:

- 1. Whether services not furnished by the physician group are covered by the incentive plan. If only the services furnished by the physician or physician group are covered by the incentive plan, disclosure of other aspects of the plan need not be made.
- 2. The type of Incentive Arrangement; for example, withhold, bonus, capitation
- 3. If the incentive plan involves a withhold or bonus, the percent of the withhold or bonus
- 4. Proof that the physician or physician group has adequate stop-loss protection, including the amount and type of stop-loss protection
- 5. The panel size and, if patients are pooled, the approved method used
- 6. In the case of capitated physicians or physician groups, Capitation Payments paid to primary care physicians for the most recent calendar year broken down by percent for Primary Care Services, referral services to specialists, and hospital and other types of Provider (for example, nursing home and home health agency) services
- 7. In the case of those prepaid plans that are required to conduct Beneficiary surveys, the survey results (which must be provided in a timely manner to Medicaid Recipients upon request)

The disclosure requirements numbers 1 through 5 must be provided prior to contract approval and upon the effective date of its contract renewal. Disclosure requirement number 6 must be provided for the previous calendar year by April 1 of each year.

The MCO must disclose this information to the SCDHHS when requested. The MCO must provide the capitation data required no later than three months after the end of the calendar year. The MCO will provide to the Beneficiary upon request whether the prepaid plan uses a physician incentive plan that affects the use of referral services, the type of incentive arrangement, whether stop-loss protection is provided, and the survey results of any enrollee or disenrollee surveys conducted.

# 16.2 Disclosure Requirements Related to Subcontracting Arrangements

A MCO that contracts with a physician group that places the individual physician members at substantial financial risk for services they do not furnish must do the following:

- Disclose to the SCDHHS, upon request, any incentive plan between the physician group and its individual physicians that bases compensation to the physician on the use or cost of services furnished to Medicaid Beneficiaries. The disclosure must include the required information and be made at the times specified.
- Provide adequate stop-loss protection to the individual physicians.
- Conduct enrollee surveys

A MCO that contracts with an intermediate entity (e.g., an individual practice association, or physician hospital organization) and which bases compensation to its contracting physicians or physician groups on the use or cost of referral services furnished to Medicaid Beneficiaries must comply with requirements above.

## 16.3 Recipient Survey

Federal regulations 42 CFR 417.479(g)(1) requires that organizations that operate incentive plans that place physicians or physician groups at substantial financial risk (SFR) must conduct surveys of enrollees. Surveys must include either all current Medicaid enrollees in the MCO's plan and those that have disenrolled other than because of loss of eligibility or relocation, or choose to conduct a valid statistical sample.

According to 42 CFR 417.479(g)(iv), enrollee surveys must be conducted no later than one year after the effective date of the contract and at least annually thereafter. As long as physicians or physician groups are placed SFR for referral services, surveys must be conducted annually. The survey must address enrollees and disenrollees satisfaction with the quality of services, and their degree of access to the services. Medicare contracting MCOs will meet the survey requirement via a CMS sponsored survey conducted by the Agency for Health Care Policy and Research through their Consumer Assessments of Health Plans Study (CAHPS) process. SCDHHS has the authority to utilize the Medicaid version of CAHPS to meet the survey requirement. MCOs, upon

completion of approved survey tool, will be expected to compile, analyze and summarize survey data within 120 days and submit the results to the SCDHHS.

**Note**: If Disenrollment information is obtained at the time of Disenrollment from all Beneficiaries, or a survey instrument is administered to a sample of disenrollees, your current method will meet the disenrollee survey requirements for the contract year.

## 16.4 Sanctions

# A. Withholding of Federal Financial Participation (FFP)

Section 1903(m) of the Act specifies requirements that must be met for states to receive Federal Financial Participation (FFP) for contracts with MCOs. Federal regulation 42 CFR 434.70(a)(2002, as amended, sets the conditions for FFP. Federal funds will be available to Medicaid for payments to MCOs only for the periods that the MCOs comply with the PIP requirements in 42 CFR 417.479(d)-(g), (h)(1), (h)(3), and 417.479(l) requirements related to Subcontractors. These regulations cover: 1) the prohibition of physician payments as an inducement to reduce or limit covered Medically Necessary Services furnished to an individual enrollee, 2) proper computation of substantial financial risk, 3) physician stoploss protection, 4) enrollee survey requirements, and 5) disclosure requirements.

Federal regulations 42 CFR 434.70(b) provides that CMS may withhold FFP for any period during which the State fails to meet the State plan requirements of this part.

## B. Intermediate Sanctions and/or Civil Money Penalties

Federal Regulations 42 CFR 438.700(a) states that intermediate sanctions (42 CFR 438.702, types of intermediate sanctions) may be imposed on a MCO with a risk comprehensive contract which fails to comply with any of the requirements of 417.479(d)-(g), or fails to submit to SCDHHS its physician incentive plans as required or requested in 42 CFR 422.208 and 422.210.

In accordance with 42 CFR 1003.103(f)(1)(vi), the OIG may impose a Civil Monetary Penalty of up to \$25,000 for each determination by CMS that a contracting organization has failed to comply with 417.479(d)-(g) and 434.70. Civil Monetary Penalties may be imposed on the organization in addition to, or in place of the imposed sanctions.

## 16.5 Definitions for Physician Incentive Plan Requirements

**Physicians Incentive Plan** – Any compensation arrangement between a MCO and a physician or physician group that may directly or indirectly have the effect of reducing or limiting services furnished to Medicaid Beneficiaries enrolled in the MCO.

**Physician Group** – A partnership, association, corporation, individual practice association (IPA), or other group that distributes income from the practice among

members. An individual practice association is a physician group only if it is composed of individual physicians and has no subcontracts with physician groups.

**Intermediate Entity** – Entities which contract between an MCO or one of its Subcontractors and a physician or physician group. An Individual Practice Association (IPA) is considered an intermediate entity if it contracts with one or more physician groups in addition to contracting with individual physicians.

**Substantial Financial Risk** – An incentive arrangement based on referral services that place the physician or physician group at risk for amounts beyond the risk threshold. The risk threshold is 25 percent.

**Bonus** – A payment that a physician or entity receives beyond any salary, fee-for service payment, capitation, or returned withhold. Quality bonuses and other compensation that are not based on referral levels (such as bonuses based solely on care, patient satisfaction or physician participation on a committee) are not considered in the calculation of substantial financial risk, but may revisited at a later date.

**Capitation** – A set dollar payment per patient per unit of time (usually per month) that is paid to cover a specified set of services and administrative costs without regard to the actual number of services provided. The services covered may include the physician's own services, referral services, or all medical services.

**Payments** – The amount a MCO pays physicians or physician group for services they furnish directly, plus amounts paid for administration and amounts paid (in whole or in part) based on use and costs of referral services (such as withhold amounts, bonuses based on referral levels, and any other compensation to the physician or physician group to influence the use of referral services). Bonuses and other compensation that are not based on referral levels (such as bonuses based solely on quality of care furnished, patient satisfaction, and participation on committees) are not considered payments for purposes of this subpart.

**Referral Services** – Any specialty, inpatient, outpatient, or laboratory services that a physician or physician group orders or arranges, but does not furnish.

**Risk Threshold** – The maximum risk, if the risk is based on referral services, to which a physician or physician group may be exposed under a physician incentive plan without being at substantial financial risk. The risk threshold is 25 percent.

**Withhold** – A percentage of payments or set dollar amount that an organization deducts for a physician's service fee, capitation, or salary payment, and that may or may not be returned to the physician, depending on the specific predetermined factors.

## 17.0 PUBLIC REPORTING BURDEN

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0938-0700. The time required to complete this information collection is estimated to average 100 hours per response, including the time to review instructions, search existing data resources, gather the data needed, and complete and review the information collection.

If you have any comments concerning the accuracy of the time estimate(s) or suggestions for improving this form, please write to: CMS, P.O. Box 26684, Baltimore, Maryland, 21207 and to the Office of the Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C., 20503.

CMS will accept copies of state-mandated submissions in lieu of the Disclosure Form if such submissions include all the necessary elements of information as required by CMS and the statute. MCOs may maintain records supporting the Disclosure Forms in any format, as long as these records sufficiently document the disclosure information the MCO submits and are available for inspection by appropriate regulators.

### 18.0 PAY FOR REPORTING PROCESS

MCO performance is monitored, in part, through the review and analysis of reports that detail Encounter data, payment information, and services utilization. In order to: 1) provide an incentive for complete and accurate reporting and 2) reconcile Encounter submissions with MCO experience, commencing 10/1/09, MCOs are required to submit quarterly Capitation Rate Calculation Sheet (CRCS) reports to SCDHHS. This is to be done in a timely, complete and accurate manner. The data elements and other requirements for the report format are set forth as specified in the report. CRCS reports are due within 105 days of the end of each calendar quarter. The following reporting schedule will be used:

- For the period January 1 to March 31, the CRCS report is due no later than July 14;
- For the period April 1 to June 30, the CRCS report is due no later than October 12;
- For the period July 1 to September 30, the CRCS report is due no later than January 12;
- For the period October 1 to December 31, the CRCS report is due no later than April 15 (or 16th in a leap year).

Should the due date specified above fall on a weekend or state holiday, the CRCS report is due on the next business day. For instance, if the final day to submit a report falls on a Saturday, the report is due on the following Monday. If that Monday is a state holiday, the report is due the next day (Tuesday). The CRCS report and associated definitions are housed in the MCO Reports Guide.

# 19.0 INDEX OF REQUIRED FILES, REPORTS, AND FORMS

This chart is a summary listing of: 1) all files to be submitted by MCOs to SCDHHS, 2) all reports to be submitted by MCOs to SCHHHS, 3) all files to be submitted by SCDHHS to MCOs, and 4) all applicable SCDHHS forms to be used by MCOs in the conduct of business. A file is defined as a set of related records compiled in a specified format. A report is defined as a written document containing predefined data elements or record of information and a form is defined as a document used to collect or report information. Copies of all file formats, reports, and forms can be found in the MCO Reports Guide. The medium of all files and reports shall be electronic and follow the specifications noted in Section 13.43 Software Reporting Requirement of the 2008 MCO Contract or MMIS guidelines and requirements (as applicable).

All files/reports with a frequency of "monthly" are due no later than the 15<sup>th</sup> (fifteenth) day after the end of the reporting month. The exceptions to this requirement are 1) Third Party Liability File, which is due by the 8<sup>th</sup> (eighth) day of the month and 2) encounter files, which can be submitted no later than the 25<sup>th</sup> (twenty-fifth) of the following month. All files/reports with a quarterly frequency are due no later than the 30<sup>th</sup> (thirtieth) day after the end of the reporting quarter. All annual reports are due no later than the 90<sup>th</sup> (ninetieth) day after the end of the reporting year period.

Submission of all reports, (including monthly, quarterly, annual, ad-hoc, corrective action plans, or any other reports required by SCDHHS) are due no later than 12 PM (Noon) Eastern Time (ET) on the due date.

Summary of Required Files, Reports, and Forms			
General Instructions			
Data Transmission Requirements			
Security Requirements For Users of SCDHHS Computer Systems			
Use of Control Files for EDI Transfers			
Void Instructions for HIC, HOSP or DRUG Encounters			
MCO Files to SCDHHS	Frequency	Recipient	
Encounter Data Submission Process	NA	NA	
MCO HCFA 1500 Encounter Rec (ambulatory encounters) File	Monthly*	SCDHHS MMIS	
MCO Hospital Encounter Rec (hospital encounters) File	Monthly*	SCDHHS MMIS	
MCO Drug Encounter Rec INP – 3 (drug encounters) File	Monthly*	SCDHHS MMIS	
Capitated Payment Summary Layout	Monthly*	SCDHHS MMIS	

Summary of Required Files, Reports, and Forms				
Third Party Liability File Layout	Monthly	SCDHHS MMIS		
MCO Provider Identification Record File Layout (Non- Medicaid Providers)	Monthly	SCDHHS MMIS		
MCO Reports to SCDHHS	Frequency	Recipient		
Model Attestation	To be Attached to all Reports	Recipient of Report		
Network Providers and Subcontractors Listing Spreadsheet Requirements	Monthly	Department of Managed Care, Quality Programs		
Grievance Log with Summary Information	Collected Monthly and Reported Quarterly	Department of Managed Care, Quality Programs		
Appeals Log with Summary Information	Collected Monthly and Reported Quarterly	Department of Managed Care, Quality Programs		
Maternity Kicker Payment Notification Log	Monthly	Department of Managed Care, Quality Programs		
Newborn Enrollment Error Form	Monthly	Department of Managed Care, Quality Programs		
Low Birth Weight Kicker Payment Log	Quarterly	Department of Managed Care, Quality Programs		
CRCS Report (Composite & Maternity)	Quarterly	Department of Managed Care, Quality Programs		
Claims Payment Report	Monthly	Department of Managed Care, Quality Programs		
FQHC/RHC Data Files	Quarterly	Division of Ancillary Reimbursements		
Quality Assurance (QA): 1. QA Plan 2. QA Plan of Correction 3. Performance Improvement Projects 4. HEDIS Reporting Measures	As required As required As required Annually	Department of Managed Care, Quality Programs		
Member Satisfaction Survey	Annually	Department of Managed Care, Quality Programs		
GME Report	Quarterly	Division of Acute Care Reimbursement		
WRAP Summary Encounter Layout	Quarterly	Division of Ancillary Reimbursements		
SCDHHS Files to MCOs	Frequency	Recipient		
Managed Care MLE Record Description – MCO Member Listing Record	Monthly	MCO		
Output Record for Provider Identification File	Monthly	MCO		
Output Encounter Data Layout for Pharmacy Services	One business day after processing	MCO		

Summary of Required Files, Reports, and Forms				
Output Encounter Data Layout for Ambulatory Services	Once business day after processing	MCO		
Output Encounter Data Layout for Hospital Services	Once business day after processing	MCO		
Record for EPSDT Visits and Immunizations	Monthly	MCO		
Claims Record Description	Monthly	MCO		
MCO/MHN Recipient Review Recertification File	Monthly	SCDHHS MMIS		
Daily Newborn Enrollee File	Daily	SCDHHS MMIS		
Other Files to be received (no examples in this Guide):  1. Carrier Codes File 2. Contact Rates File 3. Fee Schedule File 4. Recertification File 5. 820 File	Monthly	MCO		
MCO/MHN/MASIMUS Sync File Layout	At least Monthly	MCO/SCDHHS		
Form Listing				
Sample WIC Referral Form				
Hysterectomy Acknowledgement Form (Acknowledgement of Receipt of Hysterectomy Information)				
Instructions for Completion of Hysterectomy Acknowledgement Form				
Individuals Informed Consent to Non- Therapeutic Sterilization for Medicaid Recipients Form (DHHS 1723)				
Instructions for Completion of Sterilization Consent Form				
Abortion Statement				
Instructions for Completion of Abortion Statement				
Request for Medicaid ID Number Form				

<sup>\*</sup>Encounter files may be submitted more frequently than monthly. See the MCO Reports Guide for instructions.

### 20.0 DEFINITION OF TERMS

The following terms, as used in this guide, shall be construed and interpreted as follows unless the context clearly requires otherwise.

<u>Abuse</u> – Provider practices that are inconsistent with sound fiscal, business, or medical practices, and result in an unnecessary cost to the Medicaid Program, or in reimbursement for services that are not medically necessary or that fail to meet professionally recognized standards for health care. It also includes Beneficiary practices that result in unnecessary cost to the Medicaid Program.

<u>Action</u> – As related to Grievance, either (1) The denial or limited authorization of a requested service, including the type or level of service; (2) The reduction, suspension, or termination of a previously authorized service; (3) The denial, in whole or in part, of payment for a service; (4) The failure to provide services in a timely manner, as defined by the State; (5) The failure of the Contractor to act within the timeframes provided in §9.7.1 of the MCO Contract; or (6) For a resident of a rural area with only one MCO, the denial of a Medicaid MCO Member's request to exercise his or her right, under 42 CFR §438.52(b)(2)(ii), to obtain services outside the Contractor's network.

<u>Additional Services</u> – Services provided by MCO which are non-covered by the SCDHHS under the South Carolina State Plan for Medical Assistance.

<u>Administrative Days</u> – Inpatient hospital days associated with nursing home level patients who no longer require acute care and are waiting for nursing home placement. Administrative Days must follow an acute inpatient stay.

**Applicant** – An individual seeking Medicaid eligibility through written application.

**Beneficiary** – An individual who is Medicaid Eligible and meets the criteria to enroll in the Managed Care Organization or Medical Homes Network Programs.

<u>Capitation Payment</u> – A payment SCDHHS makes periodically to the MCO on behalf of each MCO Medicaid Member enrolled under a contract for the provision of medical services under the South Carolina State Plan for Medical Assistance. SCDHHS makes the payment regardless of whether the particular MCO Medicaid Member actually receives services during the period covered by the payment.

<u>Care Coordination</u> – The manner or practice of planning, directing and coordinating health care needs and services of Medicaid MCO Members.

**CFR** – Code of Federal Regulations.

<u>Clean Claim</u> – Claims that can be processed without obtaining additional information from the Provider of the service or from a third party.

**CMS** – Centers for Medicare and Medicaid Services

<u>CMS 1500 (or its successor)</u> – Universal claim form, required by CMS, to be used by non-institutional and institutional MCOs that do not use the UB-04 (or its successor).

<u>Co-payment</u> – Any cost sharing payment for which the Medicaid MCO Member is responsible for in accordance with 42 CFR § 447.50.

<u>Cold-Call Marketing</u> – Any unsolicited personal contact by the MCO with a potential member for the purpose of Marketing.

<u>Comprehensive Risk Contract</u> – A Risk contract that covers comprehensive services, that is, inpatient hospital services and any of the following services, or any three or more of the following services: (1) Outpatient hospital services; (2) Rural health clinic services; (3) FQHC services; (4) Other laboratory and X-ray services; (5) Nursing facility (NF) services; (6) Early and periodic Screening, diagnostic, and treatment (EPSDT) services; (7) Family Planning Services; (8) physician services; and (9) Home health services.

<u>Consumer Assessment of Healthcare Providers and Systems (CAHPS)</u> – a standardized survey of patients' experiences with ambulatory and facility-level care established by the Agency for Healthcare Research and Quality.

<u>Continuity of Care</u> – Maintaining the same healthcare provider for (i) the continuous treatment for a condition (such as pregnancy) or (ii) duration of illness from the time of first contact with a healthcare provider through the point of release.

<u>Core Benefits</u> – A schedule of health care benefits provided to Medicaid MCO Members enrolled in the MCO's plan as specified under the terms of the Contract.

<u>Covered Services</u> – Services included in the South Carolina State Plan for Medical Assistance.

**<u>CPT</u>** – Current Procedural Terminology, most current edition.

**DAODAS** – South Carolina Department of Alcohol and Other Drug Abuse Services.

<u>DHEC</u> – South Carolina Department of Health and Environmental Control.

<u>Direct Marketing</u> – Any unsolicited personal contact with or solicitation of Medicaid Applicants/Eligibles in person, through direct mail advertising or teleMarketing by an employee or agent of the MCO for the purpose of influencing an individual to enroll with the MCO's Managed Care Plan.

<u>Disease Management</u> – Activities performed on behalf of the members with special health care needs to coordinate and monitor their treatment for specific identified

chronic/complex conditions and diseases and to educate the member to maximize appropriate self-management.

<u>Disenrollment</u> – Action taken by SCDHHS, or its Enrollment broker, to remove a Medicaid MCO Member from the MCO's plan following receipt and approval of a written Disenrollment request.

**Early and Periodic Screening, Diagnosis, and Treatment (EPSDT)** – A Program mandated by Title XIX of the Social Security Act in support of routine medical visits for one of the following: EPSDT visit, family planning, follow-up to a previously treated condition or illness, adult and/or any other visit for other than the treatment of an illness.

**<u>Eligible(s)</u>** – A person whom has been determined Eligible to receive services as provided for in the South Carolina State Plan for Medical Assistance under Title XIX.

<u>Emergency Medical Condition</u> – A medical condition manifesting itself by acute symptoms of sufficient severity (including severe pain) such that a prudent layperson, who possesses an average knowledge of health and medicine, could reasonably expect the absence of immediate medical attention to result in: placing the health of the individual (or, with respect to a pregnant woman, the health of the woman and/or her unborn child) in serious jeopardy; serious impairment to bodily functions, or serious dysfunction of any bodily organ or part.

**Emergency Services** – Covered inpatient and outpatient services that are as follows: (1) furnished by a provider that is qualified to furnish these services under this title; and (2) needed to evaluate or stabilize an Emergency Medical Condition.

**Encounter** – any service provided to a Medicaid MCO Member regardless of how the service was reimbursed and regardless of provider type, practice specialty, or place of services. This would include expanded services/benefits as defined in the MCO contract.

**Enrollment** – The process by which a Medicaid Eligible selects or is assigned to an MCO.

**Evidence of Coverage** – The term which describes services and supplies provided to Medicaid MCO Members, which includes specific information on benefits, coverage limitations and services not covered. "Evidence of Coverage" may also be referred to as "Certificate of Coverage".

**External Quality Review (EQR)** – The analysis and evaluation by an EQRO of aggregated information on Quality, timeliness, and access to the health care services than an MCO or its contractors furnish to Medicaid MCO Members.

**External Quality Review Organization (EQRO)** – An organization that meets the competence and independence requirements set forth in 42 CFR§438.354, and performs External Quality Review, other EQR-related activities set forth in 42 CFR§438.358, or both.

<u>Family Planning Services</u> – Services that include examinations and assessments, diagnostic procedures, health education, and counseling services related to alternative birth control and prevention as prescribed and rendered by physicians, hospitals, clinics and pharmacies.

<u>Federally Qualified Health Center (FQHC)</u> – A South Carolina licensed health center certified by the Centers for Medicare and Medicaid Services that receives Public Health Services grants.

<u>Fraud</u> – An intentional deception or misrepresentation made by a person with the knowledge that the deception could result in some unauthorized benefit to himself of some other person. This includes any act that constitutes Fraud under applicable Federal or State law.

<u>Grievance</u> – An expression of dissatisfaction about any matter other than an Action. The term is also used to refer to the overall system that includes Grievances and Appeals handled at the MCO level.

**HCPCS** – CMS's Common Procedure Coding System.

Healthcare Medicaid Provider "Provider" – A provider of healthcare services or product which includes but is not limited to an institution, facility, agency, person, corporation, partnership, practitioner, specialty physician, or group or association approved by SCDHHS, licensed and/or credentialed which accepts payment in full for providing benefits to Medicaid MCO Member and is paid amounts pursuant to the MCO reimbursement provisions, business requirements and schedules.

<u>Health Maintenance Organization (HMO) – A domestic licensed organization which provides or arranges for the provision of basic and supplemental health care services for members in the manner prescribed by the South Carolina State Department of Insurance and qualified by CMS.</u>

<u>Health Plan Employer Data and Information Set (HEDIS)</u> – Standards for the measures set by the NCQA.

Health Insurance Protected Data Bank (HIPDB) – A national data collection Program for the reporting and disclosure of certain final adverse actions taken against health care practitioners, providers and suppliers. It is required to be performed by the MCO, or its approved delegated credentialing entity, in the credentialing and recredentialing process outlined in this Policy and Procedure Guide and SCDHHS' contract requirement.

**HHS** – United States Department of Health and Human Services.

ICD - International Classification of Disease, Clinical Modification,

<u>Incentive Arrangement</u> – Any payment mechanism under which a MCO may receive additional funds over and above the capitation rates it was paid for meeting targets specified in the contract.

<u>Inmate</u> – A person who is housed in or confined to a correctional facility (e.g. prison, prison facility, jail etc) This does not include individuals on probation or parole or who are participating in a community Program.

<u>Institutional Long Term Care</u> – A system of health and social services designed to serve individuals who have functional limitations which impair their ability to perform activities of daily living (ADLs). It is care or services provided in a facility that is licensed as a nursing facility, or hospital that provides swing bed or Administrative Days.

Managed Care Organization (MCO) – An entity that has, or is seeking to qualify for, a Comprehensive Risk Contract that is — (1) A Federally qualified HMO that meets the advance directive requirements of subpart I of 42CFR Part 489; or (2) Any public or private entity that meets the advance directives requirements and is determined to also meet the following conditions: (a) Makes the services it provides to its Medicaid members as accessible (in terms of timeliness, amount, duration, and scope) as those services are to other Medicaid Recipients within the area serviced by the entity; and (b) Meets the solvency standards of 42CFR §438.116. This includes any of the entity's employees, affiliated providers, agents, or contractors.

<u>Managed Care Plan</u> – The Program offered by the MCO related to benefits to Medicaid Member.

<u>Marketing</u> – Any communication approved by SCDHHS from an MCO to an existing or potential Medicaid Recipient that can be interpreted as intended to influence the Recipient to enroll in that particular MCO Medicaid product, or either to not enroll, or to disenroll from, another MCO Medicaid product.

<u>Marketing Materials</u> – Materials that (1) are produced in any means, by or on behalf of an MCO and (2) can be interpreted as intended to market to potential or existing members.

<u>Material Change</u> – As applicable to contracts, a Material Change is one that is relevant and/or significant to the terms of the agreement as determined by one or both parties or SCDHHS.

<u>Medicaid</u> – The medical assistance Program authorized by Title XIX of the Social Security Act.

<u>Medicaid MCO Member</u> – A Medicaid Eligible person(s) who is enrolled in an approved Medicaid MCO. For the purpose of this Policy & Procedure Manual and provider Subcontracts, a Medicaid MCO Member shall also include parents, guardians, or any other persons legally responsible for the member being served.

<u>Medical Networks</u> – An integrated delivery system of healthcare services, there can multiple Medical Networks in a county.

<u>Medical Record</u> – A single complete record kept at the site of the member's treatment(s), which documents all of the treatment plans developed, including, but not limited to, outpatient and emergency medical health care services whether provided by the MCO, its Subcontractor, or any out of plan providers.

<u>Medically Necessary Service</u> – Those medical services which: (a) are essential to prevent, diagnose, prevent the worsening of, alleviate, correct or cure medical conditions that endanger life, cause suffering or pain, cause physical deformity or malfunction, threaten to cause or aggravate a handicap, or result in illness or infirmity of a Medicaid MCO Member; (b) are provided at an appropriate facility and at the appropriate level of care for the treatment of the Medicaid MCO Member's medical condition; and, (c) are provided in accordance with generally accepted standards of medical practice.

<u>Medicare</u> – A federal health insurance Program for people 65 or older and certain individuals with disabilities.

**MMIS** – Medicaid Management Information System.

National Committee for Quality Assurance (NCQA) – a private, 501(c)(3) non-for-profit organization founded in 1990, dedicated to improve health care Quality.

<u>National Practitioner Data Bank (NPDB)</u> – A central repository for adverse action and medical malpractice payments which serves primarily as an alert or flagging system intended to facilitate a comprehensive review of a Health Care Provider's professional credentials.

**NDC** – National Drug Code.

**Newborn** – A live child born to a member.

**Non-Contract Provider** – Providers that are licensed and/or certified by the appropriate South Carolina licensing body or standard-setting agency that have not contracted with or are not employed by the MCO to provide health care services.

<u>Non-Covered Services</u> – Services not covered under the South Carolina State Plan for Medical Assistance.

**Non-Emergency** – An Encounter with a Health Care Provider by a Medicaid MCO Member who has presentation of medical signs and symptoms, that do <u>not</u> require immediate medical attention.

<u>Ownership Interest</u> – The possession of equity in the capital, the stock or the profits of the entity. For further definition see 42 CFR 455.101 (2009 as amended).

<u>Policies</u> – The general principles by which SCDHHS is guided in its management of the Title XIX Program, as further defined by SCDHHS promulgations and state and federal rules and regulations.

<u>Post-Stabilization Services</u> – Covered Services, related to an Emergency Medical Condition that are provided after a member is stabilized in order to maintain the stabilized condition, or improve or resolve the member's condition.

<u>Primary Care</u> – All health care services and laboratory services customarily furnished by or through a general practitioner, family physician, internal medicine physician, obstetrician/gynecologist, or pediatrician, to the extent the furnishing of those services is legally authorized in the State in which the practitioner furnishes them.

<u>Primary Care Provider (PCP)</u> – The provider who serves as the entry point into the health care system for the member. The PCP is responsible for including providing Primary Care, coordinating and monitoring referrals to specialist care, authorizing hospital services, and maintaining Continuity of Care.

<u>Prior Authorization</u> – The act of authorizing specific designated services as outlined in the MCO's Policy and Procedure Guide (Provider Manual).

<u>Program</u> – The method of provision of Title XIX services to South Carolina Recipients as provided for in the South Carolina State Plan for Medical Assistance and SCDHHS regulations.

<u>Protected Health Information (PHI)</u> – means the same as the term protected health information in 45 CFR §160.103.

**Quality** – As related to External Quality Review, the degree to which an MCO increases the likelihood of desire health outcomes of its enrollees through structural and operational characteristics and through the provision of health services consistent with current professional knowledge.

<u>Quality Assessment</u> – Measurement and evaluation of success of care and services offered to individuals, groups or populations

<u>Quality Assurance</u> – The process of assuring that the delivery of health care services provided to members are appropriate, timely, accessible, available and medically necessary.

<u>Recipient</u> – A person who is determined Eligible to receive services as provided for in the South Carolina State Plan for Medical Assistance.

**Referral Services** – Health care services provided to Medicaid MCO Members outside the MCO's designated facilities or its Subcontractors when ordered and approved by the MCO, including, but not limited to out-of-plan services which are covered under the Medicaid Program and reimbursed at the Fee-For-Service Medicaid rate.

<u>Risk</u> – A chance of loss assumed by the MCO which arises if the cost of providing Core Benefits and Covered Services to Medicaid MCO Members exceeds the Capitation Payment made by SCDHHS to the MCO under the terms of the contract.

**Rural Health Clinic (RHC)** – A South Carolina licensed rural health clinic is certified by the CMS and receiving Public Health Services grants.

<u>Service Area</u> – The geographic area in the state of South Carolina in which the MCO has been authorized by SCHHS for membership assignment and the provision of health care services to its membership.

**SCDHHS** – South Carolina Department of Health and Human Services

**SCDHHS Appeal Regulations** – Regulations promulgated in accordance with the S.C. Code Ann. §44-6-90 and S.C. Code Ann. §§1-23-310 et seq. (1976, as amended).

<u>Screen or Screening</u> – Assessment of a member's physical or mental condition to determine evidence or indications of problems and the need for further evaluation or services.

<u>Social Security Act</u> – Title 42, <u>United States Code</u>, Chapter 7, as amended.

<u>South Carolina State Plan for Medical Assistance</u> – A plan, approved by the Secretary of HHS, which complies with 42 U.S.C.A. § 1396a, and provides for the methodology of furnishing services to Recipients pursuant to Title XIX.

<u>Subcontract</u> – A written agreement between the MCO and a third party to perform a part of the MCO's obligations as specified under the terms of the Contract.

<u>Subcontractor</u> – Any organization, entity, or person who provides any functions or service for the MCO specifically related to securing or fulfilling the MCO's obligations to SCDHHS under the terms of the contract.

<u>Swing Beds</u> – Hospitals participating in both the Medicaid and Medicare Programs, in addition to providing an inpatient hospital level of care, may also provide nursing facility levels of care and be reimbursed as "swing bed" hospitals. A swing bed hospital must be located in a rural area, have fewer than one hundred (100) inpatient beds exclusive of Newborn and intensive care type beds, and be surveyed for compliance by DHEC and certified as meeting Federal and State requirements of participation for swing bed hospitals.

<u>Targeted Case Management</u> – Services which assist individuals in gaining access to needed medical, social, educational, and other services. Services include a systematic referral process to providers.

<u>Third Party Liability (TPL)</u> – Collection from other parties who may be liable for all or part of the cost of items or health care services provided to a Medicaid MCO Member.

<u>Title XIX</u> – Title 42, <u>United States Code</u>, Chapter 7, subchapter XIX, as amended. (42 U.S.C.A. § 1396 et seq.)

**UB-04 (or its successor)** – A uniform billing format for inpatient and outpatient hospital billing.

<u>Validation</u> – The review of information, data, and procedures to determine the extent to which they are accurate, reliable, free from bias, and in accord with standards for data collection and analysis.

# **APPENDIX 1** — MEMBERS' AND POTENTIAL MEMBERS' BILL OF RIGHTS

Each Medicaid MCO Member is guaranteed the following rights:

- 1. To be treated with respect and with due consideration for his or her dignity and privacy.
- 2. To participate in decisions regarding his or her healthcare, including the right to refuse treatment.
- 3. To be free from any form of restraint or seclusion used as a means of coercion, discipline, convenience or retaliation, as specified in the federal regulations on the use of restraints and seclusion.
- 4. To be able to request and receive a copy of his or her Medical Records, and request that they be amended or corrected.
- To receive healthcare services that are accessible, are comparable in amount, duration and scope to those provided under Medicaid FFS and are sufficient in amount, duration and scope to reasonably be expected to achieve the purpose for which the services are furnished.
- 6. To receive services that are appropriate and are not denied or reduced solely because of diagnosis, type of illness, or medical condition.
- 7. To receive all information including but not limited to Enrollment notices, informational materials, instructional materials, available treatment options, and alternatives in a manner and format that may be easily understood.
- 8. To receive assistance from both SCDHHS and the MCO in understanding the requirements and benefits of the MCO's plan.
- 9. To receive oral interpretation services free of charge for all non-English languages, not just those identified as prevalent.
- 10. To be notified that oral interpretation is available and how to access those services.
- 11. As a potential member, to receive information about the basic features of managed care; which populations may or may not enroll in the program and the MCO's responsibilities for Coordination of Care in a timely manner in order to make an informed choice.
- 12. To receive information on the MCO's services, to include, but not limited to:
  - a) Benefits covered
  - b) Procedures for obtaining benefits, including any authorization requirements
  - c) Any cost sharing requirements
  - d) Service Area

- e) Names, locations, telephone numbers of and non-English language spoken by current contracted Providers, including at a minimum, primary care physicians, specialists, and hospitals.
- f) Any restrictions on member's freedom of choice among network Providers.
- g) Providers not accepting new patients.
- h) Benefits not offered by the MCO but available to members and how to obtain those benefits, including how transportation is provided.
- 13. To receive a complete description of Disenrollment rights at least annually.
- 14. To receive notice of any significant changes in the Benefits Package at least thirty (30) days before the intended effective date of the change.
- 15. To receive information on the Grievance, Appeal and Fair Hearing procedures.
- 16. To receive detailed information on emergency and after-hours coverage, to include, but not limited to:
  - a) What constitutes an Emergency Medical Condition, emergency services, and Post-Stabilization Services.
  - b) That Emergency Services do not require Prior Authorization.
  - c) The process and procedures for obtaining Emergency Services.
  - d) The locations of any emergency settings and other locations at which Providers and hospitals furnish Emergency Services and Post-Stabilization Services covered under the contract.
  - e) Member's right to use any hospital or other setting for emergency care.
  - f) Post-Stabilization care Services rules as detailed in 42 CFR §422.113(c).
- 17. To receive the MCO's policy on referrals for specialty care and other benefits not provided by the member's PCP.
- 18. To have his or her privacy protected in accordance with the privacy requirements in 45 CFR parts 160 and 164 subparts A and E, to the extent that they are applicable.
- 19. To exercise these rights without adversely affecting the way the MCO, its Providers or SCDHHS treat the members.

## **APPENDIX 2** — PROVIDERS' BILL OF RIGHTS

Each healthcare Provider who contracts with SCDHHS or subcontracts with the MCO to furnish services to the Medicaid Members shall be assured of the following rights:

- 1. A healthcare professional, acting within the lawful scope of practice, shall not be prohibited from advising or advocating on behalf of a Medicaid MCO Member who is his other patient, for the following:
  - a) The Medicaid MCO Member's health status, medical care, or treatment options, including any alternative treatment that may be self-administered
  - b) Any information the Medicaid MCO Member needs in order to decide among all relevant treatment options
  - c) The risks, benefits, and consequences of treatment or non-treatment
  - d) The Medicaid MCO Member's right to participate in decisions regarding his or her healthcare, including the right to refuse treatment, and to express preferences about future treatment decisions
- 2. To receive information on the Grievance, Appeal and Fair Hearing procedures.
- 3. To have access to the MCO's Policies and procedures covering the authorization of services.
- 4. To be notified of any decision by the MCO to deny a service authorization request, or to authorize a service in an amount, duration, or scope that is less than requested.
- 5. To challenge, on behalf of the Medicaid MCO Members, the denial of coverage of, or payment for, medical assistance.
- 6. The MCO's Provider selection Policies and procedures must not discriminate against particular Providers that serve high-risk populations or specialize in conditions that require costly treatment.
- 7. To be free from discrimination for the participation, reimbursement, or indemnification of any Provider who is acting within the scope of his or her license or certification under applicable State law, solely on the basis of that license or certification

# **APPENDIX 3** — TRANSPORTATION BROKER LISTING AND CONTACT INFORMATION

Broker: Medical Transportation Management (MTM)	Broker: Medical Transportation Management (MTM)	Broker: LogistiCare
If you live in one of these counties call: 1-866-831-4130	If you live in one of these counties call: 1-866-831-4130	If you live in one of these counties call: 1-866-431-9635
Region 1	Region 2	Region 3
Abbeville Anderson Greenville Greenwood Laurens Oconee Pickens	Cherokee Chester Lancaster Spartanburg Union York	McCormick Edgefield Saluda Newberry Lexington Fairfield Richland
Broker: LogistiCare	Broker: LogistiCare	Broker: LogistiCare
If you live in one of these counties call: 1-866-445-6860	If you live in one of these counties call: 1-866-445-8915	If you live in one of these counties call: 1-866-445-9954
Region 4	Region 5	Region 6
Aiken Allendale Barnwell Bamberg Orangeburg Calhoun Clarendon Kershaw Lee Sumter	Georgetown Horry Marion Marlboro Williamsburg Chesterfield Darlington Dillon Florence	Berkeley Beaufort Charleston Colleton Dorchester Jasper Hampton