

Healthy Connections Prime

Healthy Connections Prime and Nursing Facilities

March 14, 2017

Healthy Connections Prime Enrollment

BETTER CARE. BETTER VALUE. BETTER HEALTH.

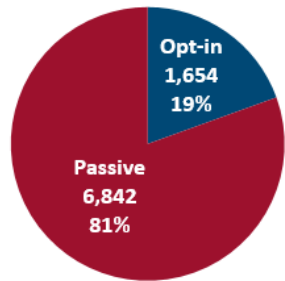
ENROLLMENT DASHBOARD

March 2017 Active Enrollments

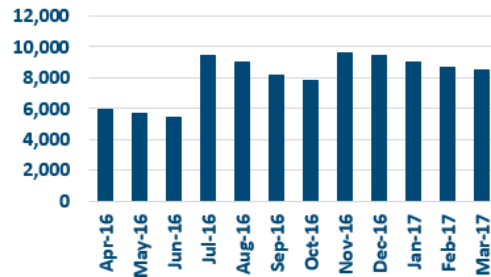


Enrollment Breakdown by Source

OPT-IN VS. PASSIVE ENROLLMENTS



TOTAL ENROLLMENT BY MONTH*



Mar Active Enrollments
8,496

Feb Active Enrollments
8,694

Monthly Enrollment Change
-2%

To access the full Enrollment Dashboard report, please visit our website at <http://www.scdhhs.gov/prime> and look under Program Data

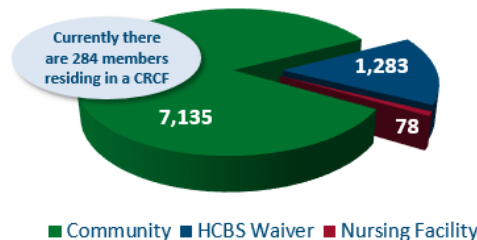
Nursing Facility Usage and Enrollee Demographics

NURSING FACILITY UTILIZATION

Type of Stay	Total
Non-Custodial**	71
Custodial	78
Total	149

** Portions of this chart are self-reported MMP data.

ENROLLEE POPULATION BREAKDOWN



Nursing Facility FAQs released!

We have just released FAQs for Nursing Facility providers that share more information on Healthy Connections Prime and Nursing facility interactions. You can find the FAQs on the [Provider Toolkit page](#) on our [website](#).

* Coverage for Wave 1 passive enrollees started on April 1, 2016 and coverage for Wave 2 passive enrollees started on July 1, 2016
Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated March 2017)

Enrollment Eligibility

Individuals may be eligible for this program if they are:

- 65 and older,
- Full benefit dual eligible, and
- Live at home, or
- Meeting the above criteria and are enrolled in one of the following waivers: Community Choices, HIV/AIDS, and Mechanical Ventilator Dependent.

Note: Beneficiaries currently in a nursing facility under a Medicare skilled stay:

- Are considered part of the community, or to be living at home and can choose to enroll or may be subject to passive assignment; and
- May transition to a Medicaid-sponsored Long Term Care*(LTC) stay if medically necessary.

*Commonly referred to as a custodial stay.

Enrollment Eligibility (Continued)

Current residents of nursing facilities under an approved Medicaid-sponsored LTC stay are excluded from enrollment

Note: Healthy Connections Prime members who develop the need for Medicaid-sponsored LTC:

- May enter a nursing facility and remain enrolled in Healthy Connections Prime
- Have an unlimited benefit for Medicaid-sponsored LTC. No minimum stay.

Beneficiary Rights: CMS requires that patients and care recipients have a choice in what health plan they wish to join, and providers should not influence or try to tell them to leave a Medicare-Medicaid Plan (MMP) or Healthy Connections Prime.

General Medicare-Medicaid Plan (MMP) Requirements for Nursing Facility Providers

- Enrollment in **MMP** provider network, to include:
 - Contracting
 - Credentialing
- Level of Care Determination (Completed by the state)
- Submission of DHHS Form 181 Notice of Admission, Authorization, and Change of Status for Long Term Care or similar documentation
- Obtain initial Prior Authorization (PA) of nursing facility services
- Provision of periodic clinical updates to maintain PA
 - Progress notes – MD, therapy, other
 - Medication administration records
 - Discharge plan, including estimated length of stay

General Medicare-Medicaid Plan (MMP) Requirements for Nursing Facility Providers

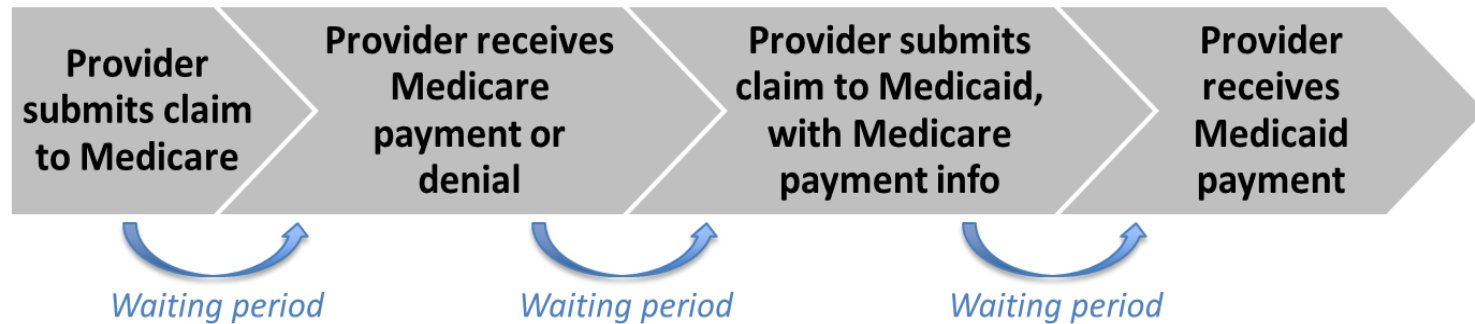
- Adherence to **MMP** billing policy – including claims reconsideration processes
 - Provider disputes are handled by the **MMPs**
 - Must adhere to claims filing within 365 days
- **\$0 copays for prescriptions drugs under Healthy Connections Prime**

Note: Specific billing requirements and timeframes will vary

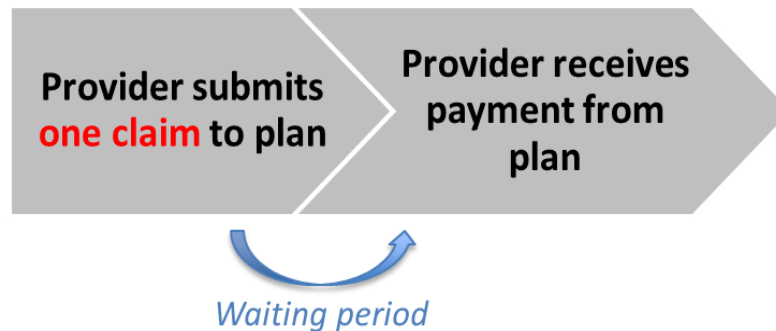
- by **MMP**
- by type of admission (short term skilled rehab vs. long term skilled/intermediate custodial care)

No Crossover Claim Filing with Healthy Connections Prime

Without Healthy Connections Prime



With Healthy Connections Prime



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Healthy Connections Prime FAQs for Nursing Facilities

Healthy Connections Prime is a program for South Carolina seniors 65 and older with Medicare and Healthy Connections Medicaid. It is designed to integrate all the services of Medicare, Medicare Part D and Medicaid into a single set of benefits fully managed by a Medicare-Medicaid Plan (MMP). Healthy Connections Prime is a demonstration project jointly administered by Centers for Medicare and Medicaid Services (CMS) and the South Carolina Department of Health and Human Services (SCDHHS).

Introduction

Who is eligible for Healthy Connections Prime?
In general, individuals who meet all of the following criteria will be eligible for Healthy Connections Prime:

- Age 65 years old or older and live in the community at the time of enrollment;
- Enrolled in Medicare Part A and enrolled in Parts B and D;
- Eligible for full Medicaid benefits;
- Not currently in hospice or receiving treatment for end-stage renal disease;
- Not currently under an approved Medicaid-sponsored Long Term Care (LTC) stay; or
- Meeting the above criteria and enrolled in the Community Choices Walker, NF(A)ES Walker and Mechanical Ventilator Dependent Walker.

Note:

- Beneficiaries currently in a nursing facility under a Medicare skilled stay are eligible for Healthy Connections Prime and Healthy Connections Prime members who develop a need for a Medicaid-sponsored LTC stay can remain in the program if medically necessary;
- Healthy Connections Prime members who develop a need for hospice care or end-stage renal disease treatment can remain in the program.

Questions or concerns about eligibility can be sent to PrimeProviders@cdhhs.gov.

How is this different from other programs?
Healthy Connections Prime is a new program that offers the following benefits to providers who have dual-eligible patients:

- One card (verify eligibility/coverage for only one program)
- One party to bill (no sequential billing - submit claim to one entity, payment comes from one entity)
- One point of contact regardless of service type (i.e., Medicare, Medicaid, Part D)
- Coordination of all member medical and non-medical needs
 - Care coordinators can help members who return home
 - Leverage member's integrated care team, including the member's care coordinator
 - Address psychosocial needs through community referrals and home and community-based services (e.g., home-delivered meals, support for caregivers, minor home repairs or modifications)
 - 6-month continuity of care for new members
 - Provide data to better understand member circumstances
- No coinsurance fees for Medicare Part A and B related services; \$0 copays for covered prescription drugs;
- Value-based payments opportunities for better health outcomes (pay for performance)

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Comparison Chart

The following table compares relevant features of Healthy Connections Prime for Medicaid-sponsored Long Term Care or custodial care to other Healthy Connections Medicaid programs. NOTE: The comparison chart below does not apply to Medicare Skilled Nursing stays.

Category	Healthy Connections Prime	Medicaid Managed Care	Medicaid Fee-For-Service
Level of Care Determination required	✓	✓	✓
Prior authorization required	✓	✓	No
Length of LTC stay	Unlimited (as medically necessary)	Limited benefit	Unlimited (as medically necessary)
Access to a Care coordinator	✓	✓	No
Stay counted toward Medicaid Permit Days	No	No	Yes (including first 6 months of complex care)
Collection of Patient Liability	✓	✓	✓
Prescription Drugs	\$0 for drugs, including LTC pharmaceuticals	Varies by MCO	\$0 for drugs, including LTC pharmaceuticals

Billing and Claims Processing

How are claims processed?
Claims should be submitted to the MMP identified through the SCDHHS eligibility verification system (Webtool). Providers should contact each MMP above for specific questions regarding billing.

Reimbursements from MMPs constitute payment in full, including any coinsurance or bad debt obligations. MMPs are only required to reimburse providers for bad debt at the same percentage providers may have received under fee-for-service Medicare. For skilled nursing facilities, the allowable Medicare bad debt amount is 65 percent.




How is patient liability determined and collected?
There is no change in how patient liability is determined under Healthy Connections Prime. Providers will continue to collect the identified amount directly from residents. MMPs will deduct the pre-determined patient liability from the provider reimbursement.

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Contracting and Out-of-Network Provisions

What about continuity of care? Can I serve patients who join Healthy Connections Prime even if I am not participating?
It is possible for members to received care from Out-of-Network nursing facilities. MMPs may offer a single-case agreement or full contract in order to provide reimbursement. MMP Care Coordinators will work with facility staff to support continuity of care and limit disruptions.




How do I join a Healthy Connections Prime provider network?
Providers are encouraged to join the multiple Healthy Connections Prime networks in order to provide continuous care to existing patients and to be part of this important initiative to coordinate care. Please contact the representatives listed below to learn more about how you can become a Healthy Connections Prime network provider.

 <p>Donald Pfler dpfler@absolute.com (803) 933-3779</p>	 <p>Coel Webb coelwebb@firstchoice.com (843) 454-5112</p>	 <p>Kimberly Coak-Arcus Kimberly.coak-arcus@molinahealthcare.com (843) 740-0013</p>
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For More Information

Visit our Provider FAQs page and the Provider Toolkit on our website (<http://www.cdhhs.gov/prime>) to learn more details about the program and how you can participate. Additionally, you can email PrimeProviders@cdhhs.gov for help with a specific question or concern.

Key Contacts

State	 Tawanna Nichols Email: tawanna.Nichols@scdhhs.gov or primeproviders@scdhhs.gov Website: http://www.scdhhs.gov/prime
MMP	 Absolute Total Care Donald Pifer E-mail: dpifer@centene.com Phone: (803) 875-4379  First Choice VIP Care Plus Cecil Webb E-mail: cwebb@selecthealthofsc.com Phone: (843) 414-5112  Molina Dual Options Kimberly Coad-Ascue Email: Kimberly.coad-ascue@molinahealthcare.com Phone: (843) 740-6013
Ombudsman	Healthy Connections Prime Advocate Phone: 1-844-477-4632 Email: primeadvocate@aging.sc.gov Website: www.healthyconnectionsprimeadvocate.com

Thank You!

