

Healthy Connections Prime Monthly Enrollment Dashboards

2018 January – December

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November 2018	60
December 2018	66

Glossary of Key Terms

Glossary of Key Terms

- Active Enrollment: Members with active coverage under Healthy Connections Prime. This does not include individuals who are enrolled but whose coverage has not started yet.
- **Cancellation:** A request by an individual to be removed from the program **before** the coverage effective date. For example: An individual has been passively enrolled into a Medicare-Medicaid Plan but they ask to leave the program before the coverage effective date. This request will delete the enrollment from all enrollment systems. This would be considered a cancellation.
- **Community:** At home or in a community-based setting, such as a Community Residential Care Facility (CRCF). Not in a nursing facility.
- Community Residential Care Facility (CRCF): CRCFs offer room and board and, unlike boarding homes, provide a degree of personal care for a period in excess of 24 consecutive hours for 2 or more persons, 18 years old or older.
- **Custodial Stay:** Member's stay in a nursing facility under an approved Medicaid Long Term Care Stay, and not for temporary rehabilitation.
- **Disenrollment:** A request by an individual to be removed from the program **after** the coverage effective date. For example: An individual has opted into a Medicare-Medicaid Plan but they ask to leave the program after the coverage effective date. This request will end the current enrollment coverage at the end of the month it is submitted. This would be considered a disenrollment.
- Home and Community Based Services (HCBS) Waiver: HCBS waivers provide services and supports for persons eligible for nursing home care stay longer in the community (home and community-based settings). Examples of such services and supports are: assistance getting dressed, home delivered meals, and wheelchair ramps. HCBS are offered through one of three waivers: Community Choices, HIV/AIDS, and Mechanical Ventilator Dependent. Plans also offer these services to non-waiver participants based on medical need.

- Non-Custodial Stay: A member's stay in a nursing facility for temporary rehabilitation and not for long term care.
- **Opt-in Enrollment:** A request by an eligible individual to actively join a Medicare-Medicaid Plan.
- **Opt-out:** A request by an individual to affirmatively decline passive enrollment into the Healthy Connections Prime program. Once an individual has opted out, the State must document this and exclude him/her from future passive enrollment processing. There are three scenarios where opt-out requests can be received:
 - The individual opts-in or is passively enrolled, and then opts out before the enrollment effective date. The State must cancel the enrollment along with opting the individual out of the program.
 - The individual opts-in or is passively enrolled, and then opts out on or after the enrollment effective date. The State must disenroll the individual along with opting the individual out of the program.
 - An individual has not opted-in to the program and he/she has not been passively enrolled but he/she requests to opt-out. The State must opt the individual out of passive enrollment into the program.
- **Passive Enrollment:** An auto assignment into a Medicare-Medicaid Plan for an eligible individual who has not actively chosen to join the program. Please note that if an individual does not take action to end their coverage, their membership in the program will be considered voluntary.
- **Plan:** A Medicare-Medicaid Plan (MMP) that is offering coverage under Healthy Connections Prime.

For More Information

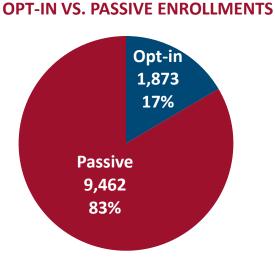
Please visit our website at http://www.scdhhs.gov/prime or call the SC Thrive Customer Service Center at (800) 726-8774, Monday-Friday, 8:30 a.m. – 5 p.m. TTY users call 711. This call is free.

January 2018

January 2018 Active Enrollments



Enrollment Breakdown by Source



14,000 12,000 10,000 8,000 6,000 4,000 2,000 0 Feb-17 Aug-17 Sep-17 Oct-17 Dec-17 Jan-18 Apr-17 Jun-17 **Nov-17** Jan-17 Mar-17 May-17 Jul-17

TOTAL ENROLLMENT BY MONTH*

January Active Enrollments 11.335

December Active Enrollments 11,511

Monthly **Enrollment Change** -2%

Nursing Facility Usage and Enrollee Demographics

Type of Stay Total Non-Custodial** 98 **Custodial** 134 Total 232

** Portions of this chart are self-reported MMP data.

Currently there 1,675 are 419 members residing in a CRCF 9,526 134 ■ Community ■ HCBS Waiver ■ Nursing Facility

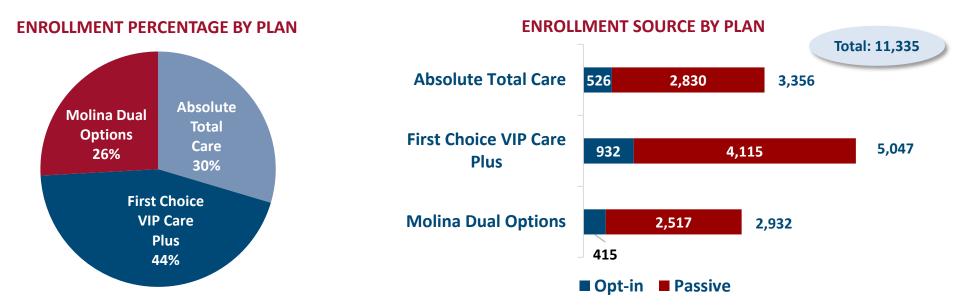
"Healthy Connections Prime recently released a onepage flyer for members and their families describing the care coordination services available to every member. Please visit this link to learn more."

* 2017 Passive Enrollment begins August 1, 2017. **ENROLLEE POPULATION BREAKDOWN** NURSING FACILITY UTILIZATION

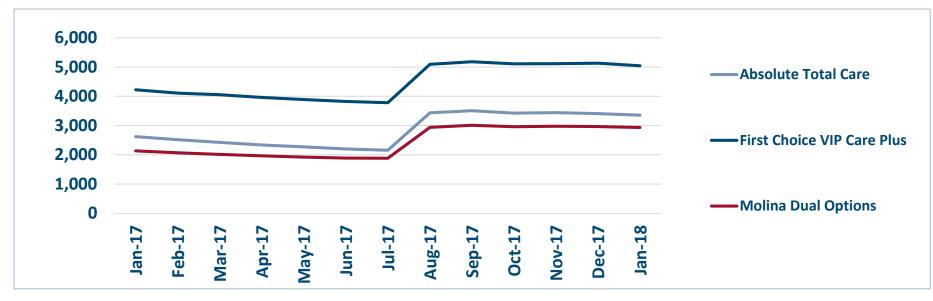
January 2018 Active Enrollments

Healthy Connections

Enrollment by Plan

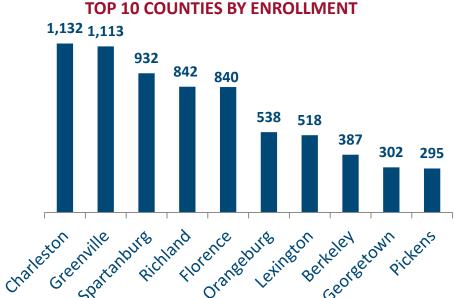


Monthly Enrollment By Plan

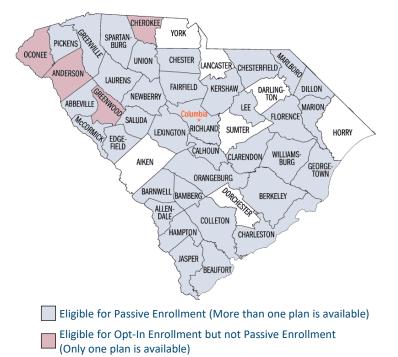


Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	31	66	15	112
Aiken	0	0	0	0
Allendale	9	26	22	57
Anderson	0	182	0	182
Bamberg	27	36	39	102
Barnwell	27	39	37	103
Beaufort	113	132	0	245
Berkeley	190	196	1	387
Calhoun	22	23	28	73
Charleston	397	406	329	1132
Cherokee	1	97	0	98
Chester	58	54	66	178
Chesterfield	91	91	80	262
Clarendon	88	112	0	200
Colleton	62	51	98	211
Darlington	0	0	0	0
Dillon	72	81	80	233
Dorchester	0	0	0	0
Edgefield	14	36	43	93
Fairfield	35	67	59	161
Florence	245	270	325	840
Georgetown	132	170	0	302
Greenville	325	396	392	1113
Greenwood	1	19	0	20
Hampton	52	58	18	128
Horry	0	0	0	0
Jasper	45	33	0	78
Kershaw	49	117	104	270
Lancaster	0	0	0	0
Laurens	64	130	97	291
Lee	39	46	73	158
Lexington	108	184	226	518
McCormick	84	88	109	281
Marion	50	65	58	173
Marlboro	11	25	12	48
Newberry	32	67	52	151
Oconee	0	102	0	102
Orangeburg	251	287	0	538
Pickens	81	182	32	295
Richland	246	301	295	842
Saluda	22	28	30	80
Spartanburg	190	627	115	932
Sumter	0	0	0	0
Union	17	69	19	105
Williamsburg	75	88	78	241
York	0	0	0	0
Total	3,356	5,047	2,932	11,335



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



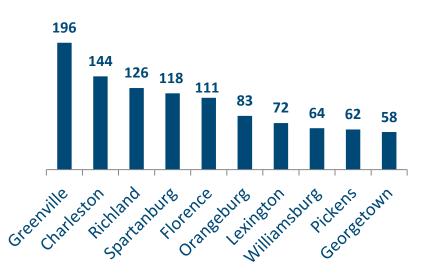
Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated January 2018)

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total		
Abbeville	6	14	3	23		
Aiken	0	0	0	0		
Allendale	0	5	6	11		
Anderson	0	39	0	39		
Bamberg	6	6	2	14		
Barnwell	6	3	4	13		
Beaufort	8	16	0	24		
Berkeley	23	27	0	50		
Calhoun	3	3	5	11		
Charleston	42	61	41	144		
Cherokee	0	15	0	15		
Chester	7	9	12	28		
Chesterfield	7	7	9	23		
Clarendon	18	23	0	41		
Colleton	5	7	10	22		
Darlington	0	0	0	0		
Dillon	7	10	10	27		
Dorchester	0	0	0	0		
Edgefield	2	4	3	9		
Fairfield	11	16	9	36		
Florence	34	39	38	111		
Georgetown	33	25	0	58		
Greenville	65	70	61	196		
Greenwood	0	2	0	2		
Hampton	6	7	1	14		
Horry	0	0	0	0		
Jasper	7	5	0	12		
Kershaw	5	14	11	30		
Lancaster	0	0	0	0		
Laurens	16	14	5	35		
Lee	6	9	13	28		
Lexington	15	30	27	72		
Marion	16	16	21	53		
Marlboro	5	5	3	13		
McCormick	2	1	1	4		
Newberry	4	13	4	21		
Oconee	0	19	0	19		
Orangeburg	32	51	0	83		
Pickens	18	38	6	62		
Richland	31	59	36	126		
Saluda	2	2	4	8		
Spartanburg	31	81	6	118		
Sumter	0	0	0	0		
Union	2	11	3	16		
Williamsburg	23	24	17	<u>-</u> 0 64		
York	0	0	0	0		
Total	504	800	371	1,675		

CURRENT TOP 10 COUNTIES BY WAIVER ENROLLMENT



HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,648
HIV/AIDS	26
Mechanical Ventilator Dependent	1
Total	1,675

February 2018

February 2018 Active Enrollments



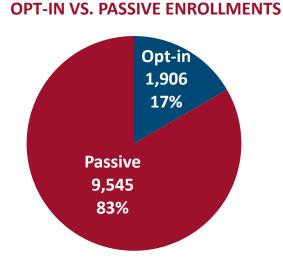
February Active

Enrollments 11.451

January Active

Enrollments

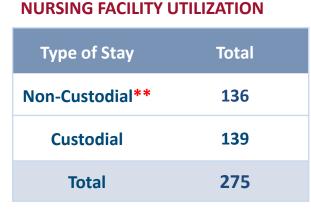
Enrollment Breakdown by Source



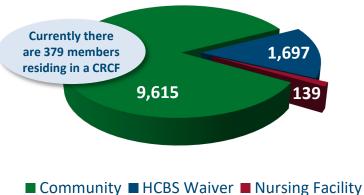
14,000 12,000 10,000 8,000 6,000 4,000 2,000 0 1-Feb 1-Aug 1-Sep 1-Dec 1-Apr **1-Oct** L-Nov l-May 1-Jun 1-Jan 1-Mar 1-Jul 1-Feb

* 2017 Passive Enrollment begins August 1, 2017.

Nursing Facility Usage and Enrollee Demographics



** Portions of this chart are self-reported MMP data.



ENROLLEE POPULATION BREAKDOWN

11,335 Monthly **Enrollment Change** 1% Introduction to Prime Webinar for Providers Providers are welcome to join us on Feb. 27th from 2-3 p.m. Eastern to learn more about our program, how billing/claims work, and how to join a health plan network.

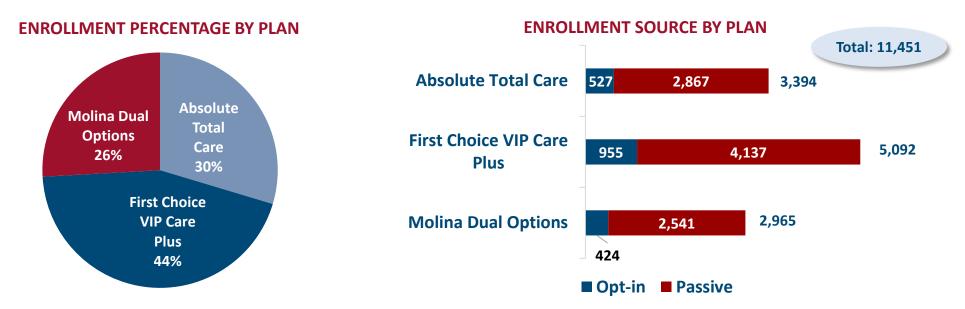
Click here to learn more and register for the webinar.

TOTAL ENROLLMENT BY MONTH*

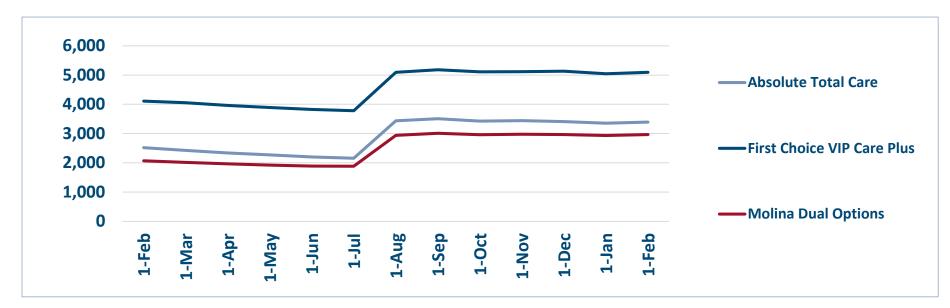
February 2018 Active Enrollments



Enrollment by Plan



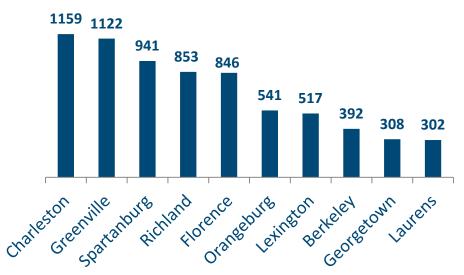
Monthly Enrollment By Plan



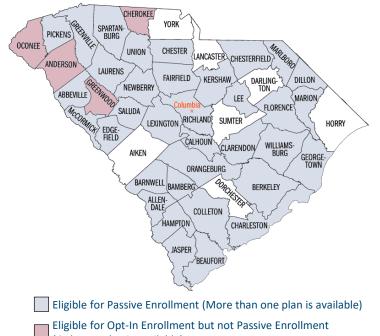
Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	29	66	13	108
Aiken	0	0	0	0
Allendale	10	26	21	57
Anderson	0	181	0	181
Bamberg	29	35	37	101
Barnwell	28	40	38	106
Beaufort	116	135	0	251
Berkeley	193	199	0	392
Calhoun	21	20	29	70
Charleston	405	413	341	1159
Cherokee	0	98	0	98
Chester	58	54	67	179
Chesterfield	93	94	83	270
Clarendon	94	113	0	207
Colleton	62	54	96	212
Darlington	0	0	0	0
Dillon	73	79	84	236
Dorchester	0	0	0	0
Edgefield	13	36	43	92
Fairfield	34	70	58	162
Florence	242	275	329	846
Georgetown	138	170	0	308
Greenville	329	403	390	1122
Greenwood	0	19	0	19
Hampton	52	60	23	135
Horry	0	0	0	0
Jasper	45	35	0	80
Kershaw	48	115	106	269
Lancaster	0	0	0	0
Laurens	66	135	101	302
Lee	40	47	71	158
Lexington	108	183	226	517
McCormick	86	88	111	285
Marion	49	62	57	168
Marlboro	11	25	11	47
Newberry	31	66	57	154
Oconee	0	102	0	102
Orangeburg	254	287	0	541
Pickens	81	182	29	292
Richland	249	306	298	853
Saluda	249	29	238	80
Spartanburg	191	630	120	941
Sumter	0	0	0	0
Union	15	70	19	104
Williamsburg	78	90	79	247
York	0	0	0	0
TOTA	0	0	0	0

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



(Only one plan is available)

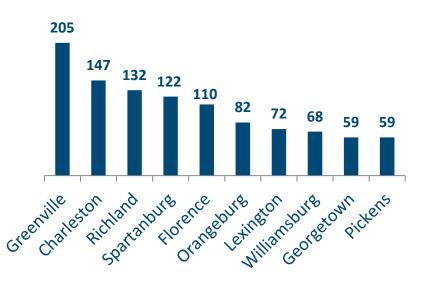
Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated February 2018)

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	6	13	3	22
Aiken	0	0	0	0
Allendale	0	5	5	10
Anderson	0	42	0	42
Bamberg	7	6	2	15
Barnwell	7	3	5	15
Beaufort	8	16	0	24
Berkeley	25	29	0	54
Calhoun	3	2	5	10
Charleston	42	62	43	147
Cherokee	0	14	0	14
Chester	6	8	11	25
Chesterfield	4	7	8	19
Clarendon	20	24	0	44
Colleton	5	7	11	23
Darlington	0	0	0	0
Dillon	7	9	10	26
Dorchester	0	0	0	0
Edgefield	2	4	3	9
Fairfield	9	16	9	34
Florence	35	38	37	110
Georgetown	34	25	0	59
Greenville	69	76	60	205
Greenwood	0	2	0	2
Hampton	5	8	2	15
Horry	0	0	0	0
Jasper	7	5	0	12
Kershaw	4	14	11	29
Lancaster	0	0	0	0
Laurens	16	16	4	36
Lee	6	10	14	30
Lexington	15	30	27	72
Marion	17	14	21	52
Marlboro	5	6	3	14
McCormick	2	1	1	4
Newberry	4	- 11	3	18
Oconee	0	19	0	19
Orangeburg	31	51	0	82
Pickens	17	37	5	59
Richland	35	58	39	132
Saluda	3	1	4	8
Spartanburg	30	86	6	122
Sumter	0	0	0	0
Union	2	11	3	16
Williamsburg	24	25	19	68
York	0	0	0	0
Total	512	811	374	1,697

CURRENT TOP 10 COUNTIES BY WAIVER ENROLLMENT



HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,665
HIV/AIDS	31
Mechanical Ventilator Dependent	1
Total	1,697

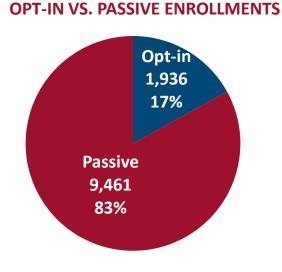
Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated February 2018)

March 2018

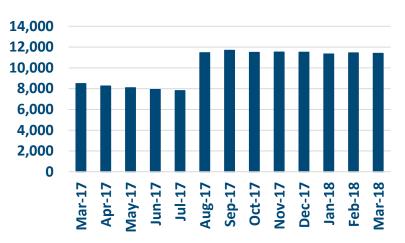
March 2018 Active Enrollments



Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



* 2017 Passive Enrollment begins August 1, 2017.

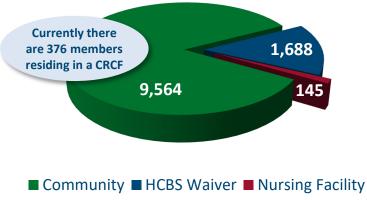
Nursing Facility Usage and Enrollee Demographics

Type of StayTotalNon-Custodial**90Custodial145Total235

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.

ENROLLEE POPULATION BREAKDOWN





March Active

Enrollments

11,451

Monthly Enrollment Change 0%

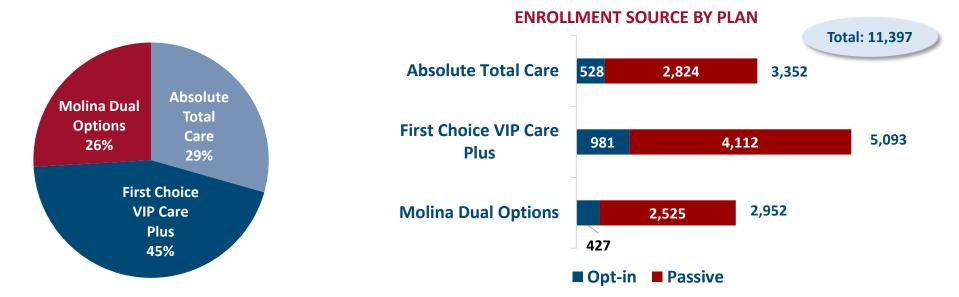
Healthy Connections Prime Advocate

The Healthy Connections Prime Advocate is the ombudsman for people enrolled in Healthy Connections Prime. The Prime Advocate can help members with access to care, service, and billing issues, complaints and appeals, and understanding their rights. For more information: Toll Free Telephone Number: 1-844-477-4632 or Email: primeadvocate@aging.sc.gov

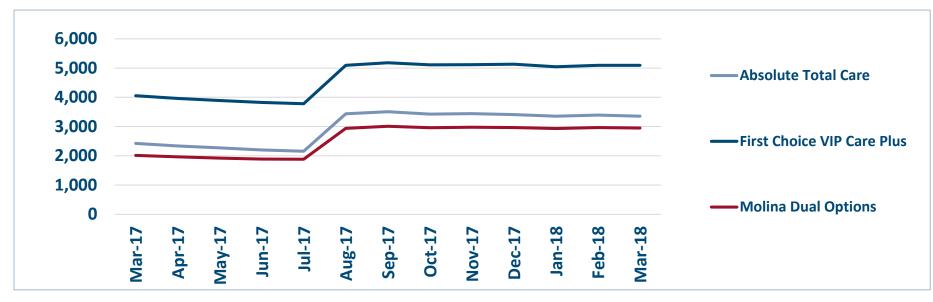
March 2018 Active Enrollments



Enrollment by Plan



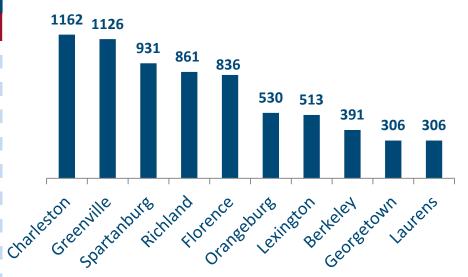
Monthly Enrollment By Plan



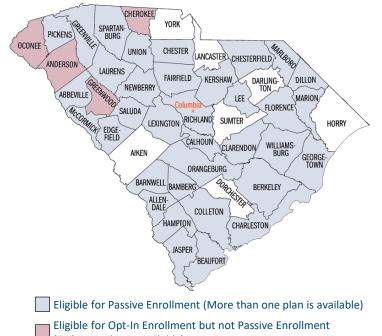
Healthy Connections Prime Active Enrollment

Abbeville	Care	Plus	Molina Dual Options	County Total
ADDEVINE	26	65	13	104
Aiken	0	0	0	0
Allendale	10	26	23	59
Anderson	0	179	0	179
Bamberg	30	34	36	100
Barnwell	29	40	39	108
Beaufort	104	137	0	241
Berkeley	190	201	0	391
Calhoun	20	22	29	71
Charleston	403	419	340	1162
Cherokee	0	98	0	98
Chester	60	53	66	179
Chesterfield	91	93	83	267
Clarendon	95	116	0	211
Colleton	62	56	98	216
Darlington	0	0	0	0
Dillon	72	80	81	233
Dorchester	0	0	0	0
Edgefield	14	35	42	91
Fairfield	33	69	55	157
Florence	240	271	325	836
Georgetown	137	169	0	306
Greenville	329	404	393	1126
Greenwood	0	19	0	19
Hampton	54	60	23	137
Horry	0	0	0	0
Jasper	44	37	0	81
Kershaw	46	115	105	266
Lancaster	0	0	0	0
Laurens	68	136	102	306
Lee	36	51	69	156
Lexington	109	181	223	513
McCormick	82	83	109	274
Marion	50	60	55	165
Marlboro	11	25	11	47
Newberry	30	67	58	155
Oconee	0	102	0	102
	244	286	0	530
Orangeburg Pickens	82	183	31	296
Richland	250	311	31	861
		-		
Saluda	23	28	27	78 931
Spartanburg	187	624	120	
Sumter	0	0	0	0
Union	16	70	19	105
Williamsburg	75	88	77	240
York	0 3,352	0 5,093	0 2,952	0 11,397

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



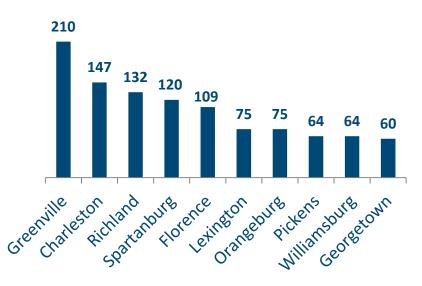
(Only one plan is available)

Healthy Connections Prime is not yet available

Healthy Connections Prime HCBS Waiver Enrollment

		First Choice VIP			
County	Absolute Total Care	Care Plus	Molina Dual Options	County Total	
Abbeville	6	12	3	21	
Aiken	0	0	0	0	
Allendale	0	6	5	11	
Anderson	0	40	0	40	
Bamberg	7	6	2	15	
Barnwell	7	3	5	15	
Beaufort	6	16	0	22	
Berkeley	25	26	0	51	
Calhoun	3	2	5	10	
Charleston	40	62	45	147	
Cherokee	0	15	0	15	
Chester	7	8	12	27	
Chesterfield	4	7	9	20	
Clarendon	20	24	0	44	
Colleton	5	7	10	22	
Darlington	0	0	0	0	
Dillon	7	10	10	27	
Dorchester	0	0	0	0	
Edgefield	2	3	4	9	
Fairfield	9	14	9	32	
Florence	33	41	35	109	
Georgetown	34	26	0	60	
Greenville	71	78	61	210	
Greenwood	0	3	0	3	
Hampton	5	8	2	15	
Horry	0	0	0	0	
Jasper	6	6	0	12	
Kershaw	4	14	11	29	
Lancaster	0	0	0	0	
Laurens	15	17	4	36	
Lee	3	12	13	28	
Lexington	18	29	28	75	
Marion	15	13	22	50	
Marlboro	5	6	2	13	
McCormick	2	1	1	4	
Newberry	4	11	3	18	
Oconee	0	19	0	19	
Orangeburg	29	46	0	75	
Pickens	21	37	6	64	
Richland	35	58	39	132	
Saluda	4	1	4	9	
Spartanburg	31	84	5	120	
Sumter	0	0	0	0	
Union	2	11	2	15	
Williamsburg	22	24	18	64	
York	0	0	0	0	
Total	507	806	375	1,688	

CURRENT TOP 10 COUNTIES BY WAIVER ENROLLMENT



HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,656
HIV/AIDS	31
Mechanical Ventilator Dependent	1
Total	1,688

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated March 2018)

April 2018

Healthy Connections

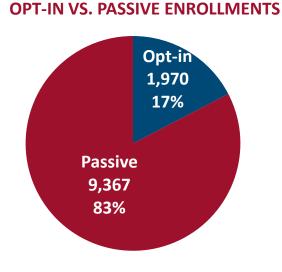
April Active Enrollments 11,337

March Active Enrollments

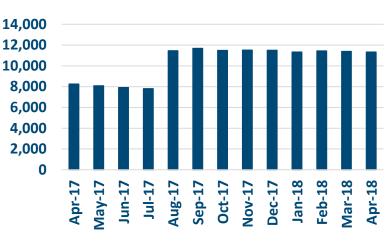
11,397

April 2018 Active Enrollments

Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



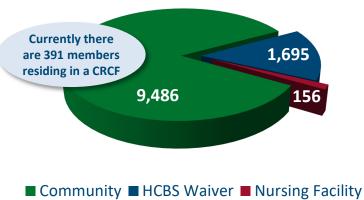
* 2017 Passive Enrollment begins August 1, 2017.

Nursing Facility Usage and Enrollee Demographics

Type of StayTotalNon-Custodial**101Custodial156Total257

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.



ENROLLEE POPULATION BREAKDOWN

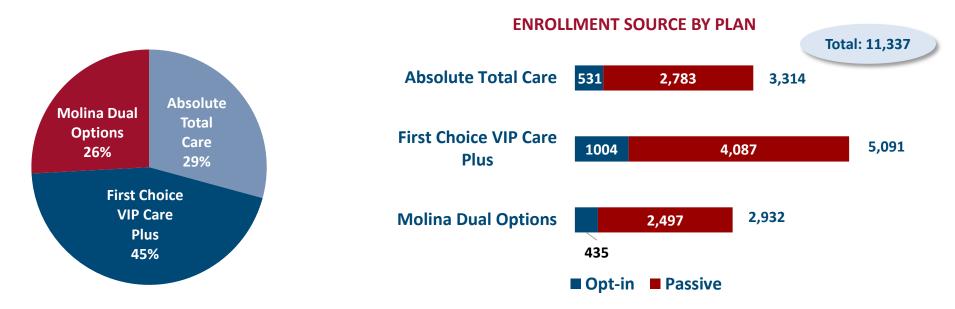
Monthly Enrollment Change -1% Healthy Connections Prime Nursing Facility Memo & FAQs Healthy Connections Prime released a Nursing Facility Claims Processing Memo and updates to the Nursing

Nursing Facility Claims Processing Memo and updates to the Nursing Facility FAQs on April 6, 2018. For information on the latest claims processing methodology and answers to questions concerning nursing facility residents enrolled in Prime visit our <u>website</u> under the Resources/News and Provider sections to view details.

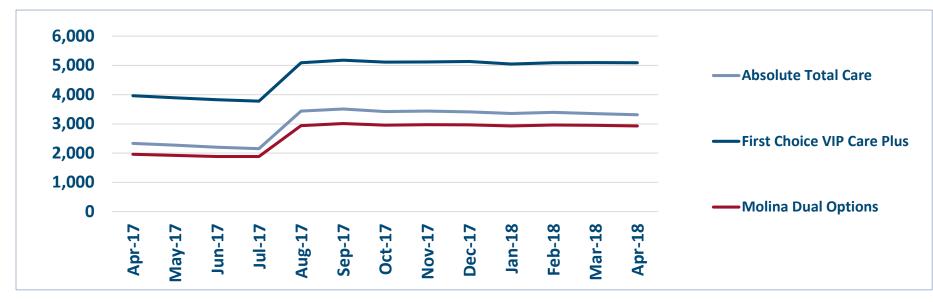
Healthy Connections

April 2018 Active Enrollments

Enrollment by Plan



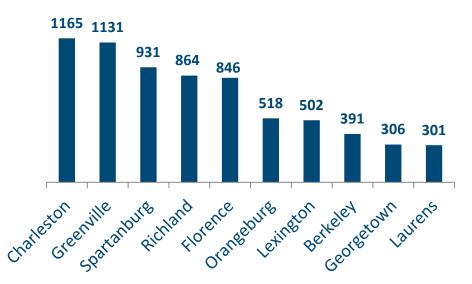
Monthly Enrollment By Plan



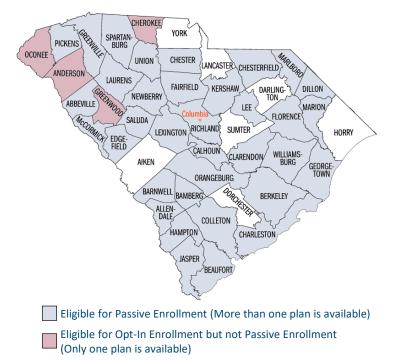
Healthy Connections Prime Active Enrollment

	Absolute Total	First Choice VIP Care	Care			
County	Care	Pirst Choice VIP Care Plus	Molina Dual Options	County Total		
Abbeville	27	65	14	106		
Aiken	0	0	0	0		
Allendale	10	26	23	59		
Anderson	1	178	0	179		
Bamberg	31	33	32	96		
Barnwell	29	41	41	111		
Beaufort	99	137	0	236		
Berkeley	190	201	0	391		
Calhoun	21	23	29	73		
Charleston	401	421	343	1165		
Cherokee	0	98	0	98		
Chester	59	54	60	173		
Chesterfield	89	91	81	261		
Clarendon	91	114	0	205		
Colleton	58	55	97	210		
Darlington	0	0	0	0		
Dillon	67	79	83	229		
Dorchester	0	0	0	0		
Edgefield	15	34	38	87		
Fairfield	33	68	56	157		
Florence	241	277	328	846		
Georgetown	136	170	0	306		
Greenville	325	414	392	1131		
Greenwood	0	18	0	18		
Hampton	51	59	21	131		
Horry	0	0	0	0		
Jasper	43	38	1	82		
Kershaw	46	115	107	268		
Lancaster	0	0	0	0		
Laurens	67	132	102	301		
Lee	35	50	67	152		
Lexington	109	181	212	502		
McCormick	80	84	110	274		
Marion	50	60	53	163		
Marlboro	10	25	12	47		
Newberry	28	65	60	153		
Oconee ,	0	103	0	103		
Orangeburg	239	279	0	518		
Pickens	84	182	33	299		
Richland	251	311	302	864		
Saluda	21	26	25	72		
Spartanburg	188	625	118	931		
Sumter	0	0	0	0		
Union	17	72	17	106		
Williamsburg	72	87	75	234		
York	0	0	0	0		
Total	3,314	5,091	2,932	11,337		

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



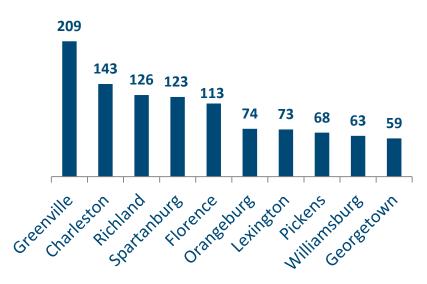
Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated April 2018)

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	6	12	3	21
Aiken	0	0	0	0
Allendale	0	6	5	11
Anderson	0	41	0	41
Bamberg	7	6	1	14
Barnwell	7	4	6	17
Beaufort	7	18	0	25
Berkeley	25	27	0	52
Calhoun	3	2	5	10
Charleston	39	60	44	143
Cherokee	0	14	0	14
Chester	7	8	11	26
Chesterfield	3	6	11	20
Clarendon	20	25	0	45
Colleton	5	9	11	25
Darlington	0	0	0	0
Dillon	7	10	10	27
Dorchester	0	0	0	0
Edgefield	2	3	4	9
Fairfield	10	13	9	32
Florence	33	42	38	113
Georgetown	33	26	0	59
Greenville	72	76	61	209
Greenwood	0	3	0	3
Hampton	5	9	2	16
Horry	0	0	0	0
Jasper	5	7	0	12
Kershaw	4	12	10	26
Lancaster	0	0	0	0
Laurens	15	17	5	37
Lee	5	13	12	30
Lexington	17	28	28	73
Marion	15	12	23	50
Marlboro	6	6	3	15
McCormick	2	1	1	4
Newberry	4	11	4	19
Oconee	0	19	0	19
Orangeburg	27	47	0	74
Pickens	22	39	7	68
Richland	35	53	38	126
Saluda	4	1	4	9
Spartanburg	32	86	5	123
Sumter	0	0	0	0
Union	2	11	2	15
Williamsburg	21 0	24 0	18 0	63 0
York		-		
Total	507	807	381	1,695

CURRENT TOP 10 COUNTIES BY WAIVER ENROLLMENT



HCBS WAIVER UTILIZATION

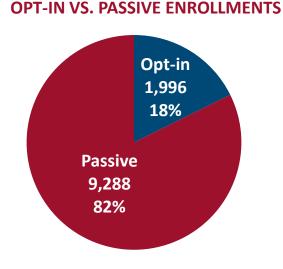
Waiver Service	Total
Community Choices	1,662
HIV/AIDS	32
Mechanical Ventilator Dependent	1
Total	1,695

May 2018

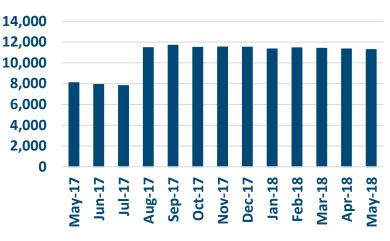
Healthy Connections

May 2018 Active Enrollments

Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



* 2017 Passive Enrollment begins August 1, 2017.

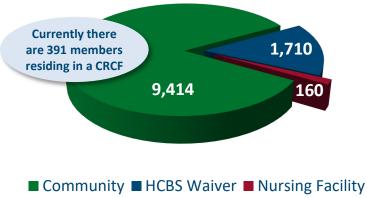
Nursing Facility Usage and Enrollee Demographics

Type of StayTotalNon-Custodial**89Custodial160Total249

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.

ENROLLEE POPULATION BREAKDOWN



May Active Enrollments 11,284

April Active Enrollments 11,337

Monthly Enrollment Change 0%

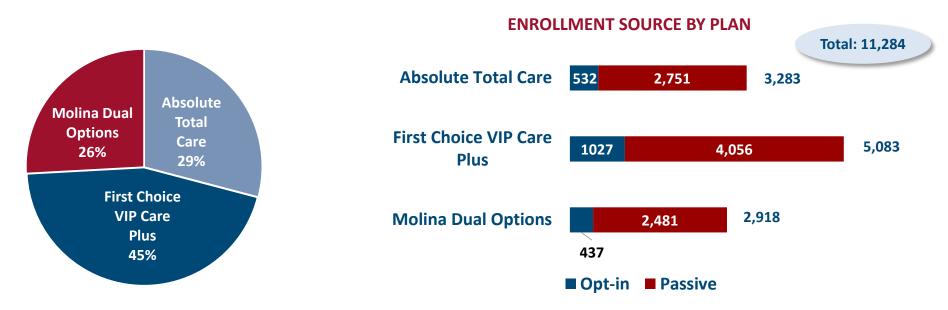
New Medicare Cards

In order to protect member identity, the Centers for Medicare and Medicaid Services (CMS) is removing all social security numbers from all Medicare cards. CMS has now begun mailing the new Medicare Cards to beneficiaries with Medicare. Those newly eligible for Medicare have been receiving the new cards since April. **Existing South Carolinians with** Medicare will receive their cards after June 2018. Prime ID cards won't be affected. To view the new cards and for more information, visit the **Resources/News** section of our website.

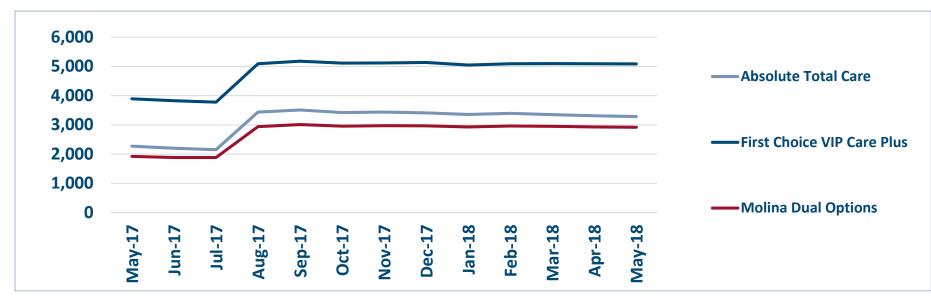
Healthy Connections

May 2018 Active Enrollments

Enrollment by Plan



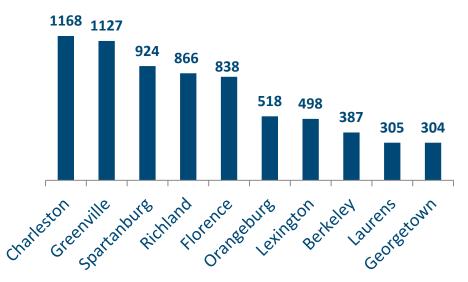
Monthly Enrollment By Plan



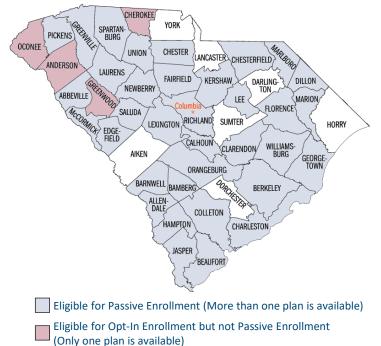
Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total	
Abbeville	26	67	14	107	
Aiken	0	0	0	0	
Allendale	11	26	24	61	
Anderson	0	173	0	173	
Bamberg	30	31	33	94	
Barnwell	27	41	38	106	
Beaufort	98	138	0	236	
Berkeley	185	202	0	387	
Calhoun	21	22	30	73	
Charleston	407	424	337	1168	
Cherokee	0	101	0	101	
Chester	57	53	59	169	
Chesterfield	87	92	81	260	
Clarendon	86	115	1	202	
Colleton	59	55	96	210	
Darlington	0	1	0	1	
Dillon	67	77	83	227	
Dorchester	0	0	0	0	
Edgefield	17	34	39	90	
Fairfield	29	69	56	154	
Florence	239	273	326	838	
Georgetown	138	166	0	304	
Greenville	322	413	392	1127	
Greenwood	0	20	0	20	
Hampton	49	59	22	130	
Horry	0	0	0	0	
Jasper	45	36	0	81	
Kershaw	47	117	104	268	
Lancaster	0	0	0	0	
Laurens	68	132	105	305	
Lee	36	52	66	154	
Lexington	104	182	212	498	
McCormick	77	82	108	267	
Marion	46	60	53	159	
Marlboro	9	23	12	44	
Newberry	28	65	57	150	
Oconee	0	102	0	102	
Orangeburg	240	278	0	518	
Pickens	83	183	32	298	
Richland	254	310	302	866	
Saluda	254	25	24	70	
Saluua Spartanburg	180	626	118	924	
Spartanburg Sumter	0	0	0	924	
	17	73	17		
Union				107	
Williamsburg	73	85	77	235	
York	0	0	0	0	

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION

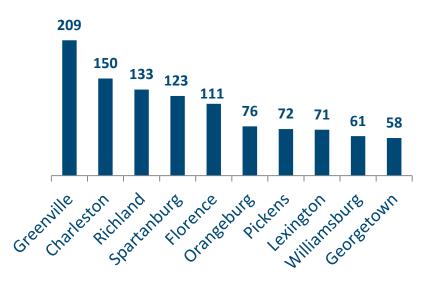


Healthy Connections Prime is not yet available

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	6	12	3	21
Aiken	0	0	0	0
Allendale	0	6	5	11
Anderson	0	39	0	39
Bamberg	7	6	1	14
Barnwell	7	4	5	16
Beaufort	8	19	0	27
Berkeley	25	28	0	53
Calhoun	3	2	5	10
Charleston	43	61	46	150
Cherokee	0	15	0	15
Chester	6	7	12	25
Chesterfield	3	6	11	20
Clarendon	20	25	0	45
Colleton	5	9	11	25
Darlington	0	0	0	0
Dillon	7	10	10	27
Dorchester	0	0	0	0
Edgefield	2	3	4	9
Fairfield	8	14	10	32
Florence	33	42	36	111
Georgetown	33	25	0	58
Greenville	70	77	62	209
Greenwood	0	3	0	3
Hampton	5	9	3	17
Horry	0	0	0	0
Jasper	5	7	0	12
Kershaw	4	13	10	27
Lancaster	0	0	0	0
Laurens	14	16	5	35
Lee	5	13	12	30
Lexington	14	29	28	71
Marion	13	12	23	48
Marlboro	7	6	3	16
McCormick	2	1	1	4
Newberry	5	13	4	22
Oconee	0	19	0	19
Orangeburg	30	46	0	76
Pickens	22	43	7	72
Richland	40	53	40	133
Saluda	4	1	3	8
Spartanburg	32	84	7	123
Sumter	0	0	0	0
Union	2	11	3	16
Williamsburg	22	21	18	61
York	0	0	0	0
Total	512	810	388	1,710





HCBS WAIVER UTILIZATION

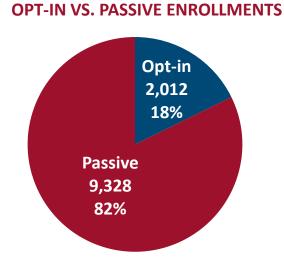
Waiver Service	Total
Community Choices	1,680
HIV/AIDS	30
Mechanical Ventilator Dependent	0
Total	1,710

June 2018

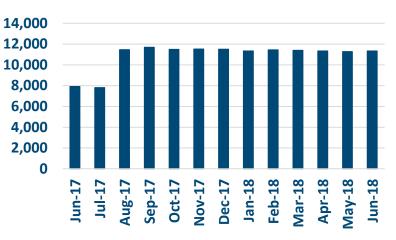
Healthy Connections

June 2018 Active Enrollments

Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



* 2017 Passive Enrollment begins August 1, 2017.

Nursing Facility Usage and Enrollee Demographics

Type of StayTotalNon-Custodial**94Custodial170Total264

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.

Currently there 1,721





June Active Enrollments 11,340

Monthly Enrollment Change 0%

New Program Eligibles Slide

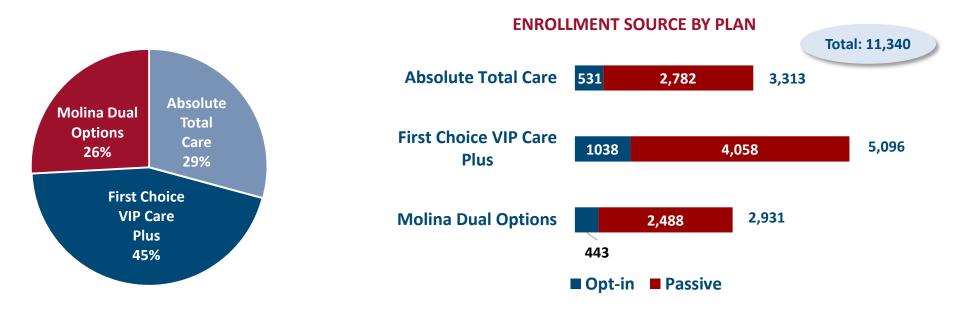
See <u>slide 35</u> for the May 2018 program eligible beneficiaries breakdown for a snapshot of our potential enrollment sources.



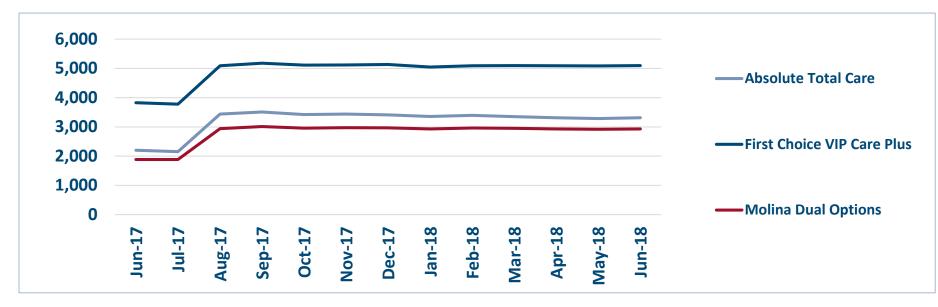
Healthy Connections

June 2018 Active Enrollments

Enrollment by Plan



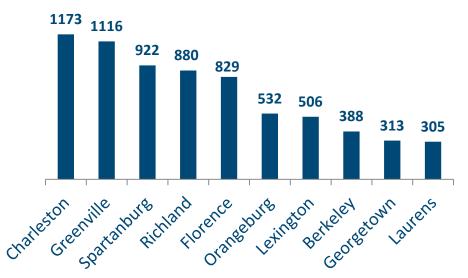
Monthly Enrollment By Plan



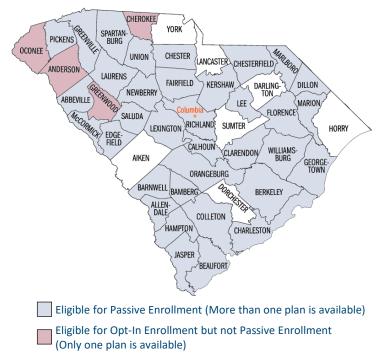
Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	27	67	14	108
Aiken	0	0	0	0
Allendale	12	27	25	64
Anderson	0	171	0	171
Bamberg	29	30	35	94
Barnwell	28	42	39	109
Beaufort	101	141	0	242
Berkeley	185	203	0	388
Calhoun	20	21	30	71
Charleston	410	431	332	1173
Cherokee	0	99	0	99
Chester	60	55	61	176
Chesterfield	89	89	78	256
Clarendon	87	117	0	204
Colleton	60	53	98	211
Darlington	0	0	0	0
Dillon	66	79	84	229
Dorchester	0	0	0	0
Edgefield	17	35	39	91
Fairfield	31	70	58	159
Florence	240	269	320	829
Georgetown	143	170	0	313
Greenville	321	409	386	1116
Greenwood	0	20	0	20
Hampton	49	61	25	135
Horry	0	0	0	0
Jasper	44	37	0	81
Kershaw	49	118	107	274
Lancaster	0	0	0	0
Laurens	70	131	104	305
Lee	36	52	66	154
Lexington	109	183	214	506
McCormick	73	82	112	267
Marion	48	57	53	158
Marlboro	9	23	12	44
Newberry	25	63	58	146
Oconee	0	102	0	102
Orangeburg	247	285	0	532
Pickens	86	179	34	299
Richland	254	319	307	880
Saluda	22	25	23	70
Spartanburg	175	622	125	922
Sumter	1	1	0	2
Union	17	75	17	109
Williamsburg	73	83	75	231
York	0	0	0	0
Total	3,313	5,096	2,931	11,340

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION

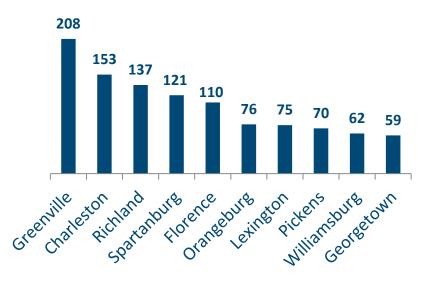


Healthy Connections Prime is not yet available

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP	Moline Duel Ontione	County Total
County	Absolute Total Care	Care Plus	Molina Dual Options	County Total
Abbeville	7	13	2	22
Aiken	0	0	0	0
Allendale	0	6	5	11
Anderson	0	39	0	39
Bamberg	7	6	1	14
Barnwell	7	4	5	16
Beaufort	9	18	0	27
Berkeley	25	28	0	53
Calhoun	2	2	5	9
Charleston	42	63	48	153
Cherokee	0	14	0	14
Chester	7	8	12	27
Chesterfield	3	6	9	18
Clarendon	21	27	0	48
Colleton	5	9	11	25
Darlington	0	0	0	0
Dillon	8	11	10	29
Dorchester	0	0	0	0
Edgefield	2	2	4	8
Fairfield	8	14	10	32
Florence	35	41	34	110
Georgetown	33	26	0	59
Greenville	70	76	62	208
Greenwood	0	3	0	3
Hampton	4	8	3	15
Horry	0	0	0	0
Jasper	4	6	0	10
Kershaw	5	14	11	30
Lancaster	0	0	0	0
Laurens	14	17	5	36
Lee	6	13	12	31
Lexington	16	29	30	75
Marion	13	12	25	50
Marlboro	7	5	3	15
McCormick	2	1	1	4
Newberry	4	13	4	21
Oconee	0	18	0	18
Orangeburg	30	46	0	76
Pickens	22	42	6	70
Richland	40	54	43	137
Saluda	4	1	3	8
Spartanburg	30	84	7	121
Sumter	0	0	0	0
Union	2	12	3	17
Williamsburg	23	22	17	62
York	0	0	0	0
Total	517	813	391	1,721





HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,689
HIV/AIDS	31
Mechanical Ventilator Dependent	1
Total	1,721

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•

facility, etc.

May 2018 Eligible Beneficiaries (June 2018 Enrollment Report)



Program Eligible Beneficiaries By Type Data Dictionary June Active Enrollments Eligible Beneficiaries - full 11,340 benefit Medicare-Medicaid enrollees, 65 years and older **Distribution of Choice Eligible Beneficiaries: 57,754 Passive Assignable** – **Beneficiaries: 33,013** Beneficiaries eligible to be passively enrolled **Choice** – Choice eligible Choice Non-MA 2,737 (8%) beneficiaries are not qualified for passive assignment. This includes Not Eligible **Healthy** two groups: those enrolled in 7,092 (12%) **Connections Prime** Healthy Connections Prime (can Opt- Out Passive Members 6,716 choose a different plan at Assignable 11,284 (34%) anytime) and those not enrolled 12% 881 (2%) but can choose to enroll (opt-in) in the program Choice **Out-Of Service** 33,013 (57%) Out-of-Service Area -Area Beneficiaries who live in a county Medicare 10,052 (17%) in which there is no participating Advantage MMP 18,992 (58%) **Not Eligible** – Medicare-Medicaid Beneficiaries 65 years and older who are excluded for other factors (e.g., reside in nursing

Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting .

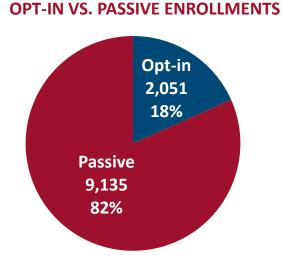
Source: Truven Health Analytics-MMIS Recipient Table (June 2018)

July 2018

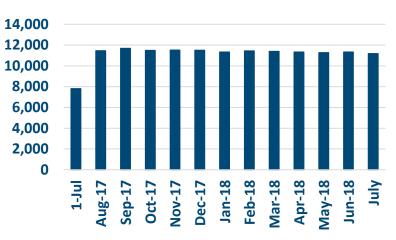
Healthy Connections

July 2018 Active Enrollments

Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



* 2017 Passive Enrollment begins August 1, 2017.

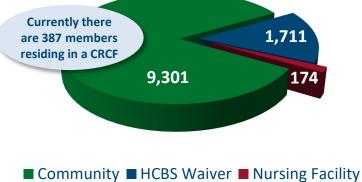
Nursing Facility Usage and Enrollee Demographics

Type of Stay Total Non-Custodial** 118 **Custodial** 174 292 Total

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.

ENROLLEE POPULATION BREAKDOWN





July Active Enrollments 11,186

Monthly **Enrollment Change** -1%

New Program Eligibles Slide

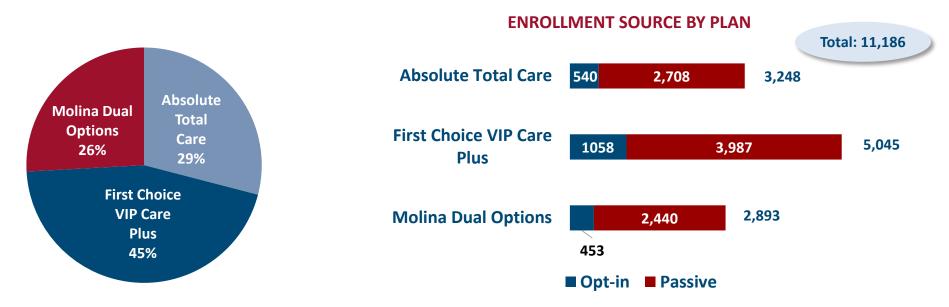
See slide 41 for the June 2018 program eligible beneficiaries breakdown for a snapshot of our potential enrollment sources.



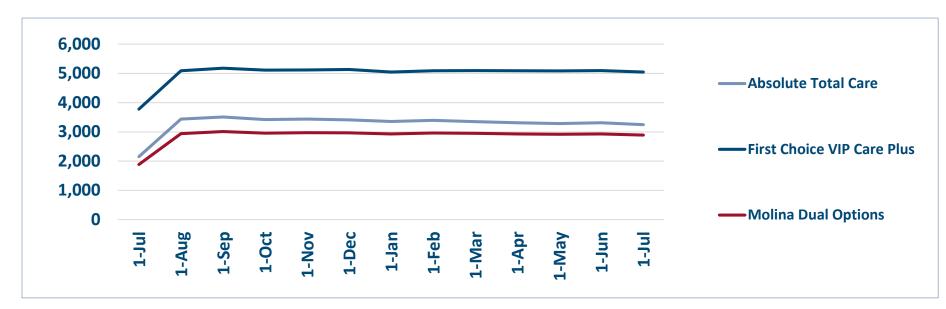
Healthy Connections

July 2018 Active Enrollments

Enrollment by Plan



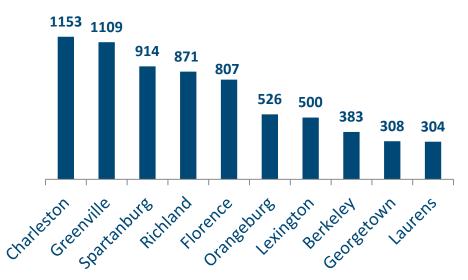
Monthly Enrollment By Plan



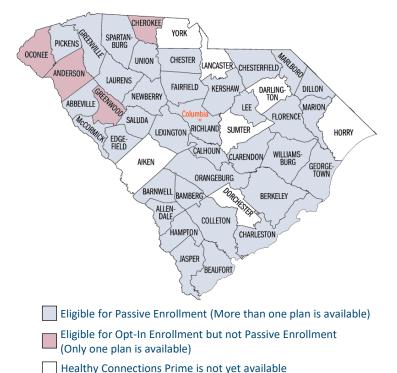
Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	26	67	13	106
Aiken	0	0	0	0
Allendale	11	26	25	62
Anderson	0	169	0	169
Bamberg	28	32	35	95
Barnwell	26	42	38	106
Beaufort	100	141	0	241
Berkeley	183	199	1	383
Calhoun	19	21	28	68
Charleston	405	423	325	1153
Cherokee	0	99	0	99
Chester	58	55	60	173
Chesterfield	89	87	76	252
Clarendon	81	114	0	195
Colleton	59	53	97	209
Darlington	0	0	0	0
Dillon	66	79	81	226
Dorchester	0	0	0	0
Edgefield	17	33	39	89
Fairfield	30	70	57	157
Florence	229	263	315	807
Georgetown	139	169	0	308
Greenville	321	405	383	1109
Greenwood	1	22	0	23
Hampton	47	61	23	131
Horry	0	0	0	0
Jasper	43	35	0	78
Kershaw	51	120	106	277
Lancaster	0	0	0	0
Laurens	66	133	105	304
Lee	34	50	65	149
Lexington	109	179	212	500
McCormick	71	79	109	259
Marion	45	56	53	154
Marlboro	9	22	11	42
Newberry	25	62	58	145
Oconee	0	103	0	103
Orangeburg	244	282	0	526
Pickens	85	177	34	296
Richland	248	317	306	871
Saluda	20	25	23	68
Spartanburg	173	618	123	914
Sumter	0	0	0	0
Union	17	74	17	108
Williamsburg	73	83	75	231
York	0	0	0	0
Total	3,248	5,045	2,893	11,186

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION

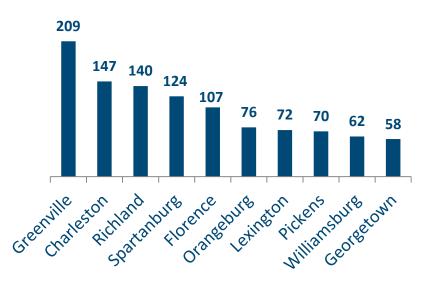


Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated July 2018)

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	7	13	1	21
Aiken	0	0	0	0
Allendale	0	6	5	11
Anderson	0	37	0	37
Bamberg	7	6	2	15
Barnwell	6	4	5	15
Beaufort	9	18	0	27
Berkeley	25	29	0	54
Calhoun	2	2	5	9
Charleston	41	60	46	147
Cherokee	0	15	0	15
Chester	6	8	12	26
Chesterfield	3	6	8	17
Clarendon	21	26	0	47
Colleton	4	9	11	24
Darlington	0	0	0	0
Dillon	8	11	11	30
Dorchester	0	0	0	0
Edgefield	2	2	4	8
Fairfield	8	13	10	31
Florence	34	41	32	107
Georgetown	33	25	0	58
Greenville	72	76	61	209
Greenwood	0	3	0	3
Hampton	4	9	2	15
Horry	0	0	0	0
Jasper	4	6	0	10
Kershaw	5	16	10	31
Lancaster	0	0	0	0
Laurens	14	19	5	38
Lee	5	13	12	30
Lexington	16	27	29	72
Marion	14	12	23	49
Marlboro	7	5	3	15
McCormick	2	1	1	4
Newberry	4	12	4	20
Oconee	0	19	0	19
Orangeburg	30	46	0	76
Pickens	22	42	6	70
Richland	40	57	43	140
Saluda	4	2	3	9
Spartanburg	30	88	6	124
Sumter	0	0	0	0
Union	2	11	3	16
Williamsburg	23	22	17	62
York	0	0	0	0
Total	514	817	380	1,711





HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,680
HIV/AIDS	31
Mechanical Ventilator Dependent	0
Total	1,711

June 2018 Eligible Beneficiaries (July 2018 Enrollment Report)

Healthy Connections

July Active Enrollments 11,186

Distribution of Choice

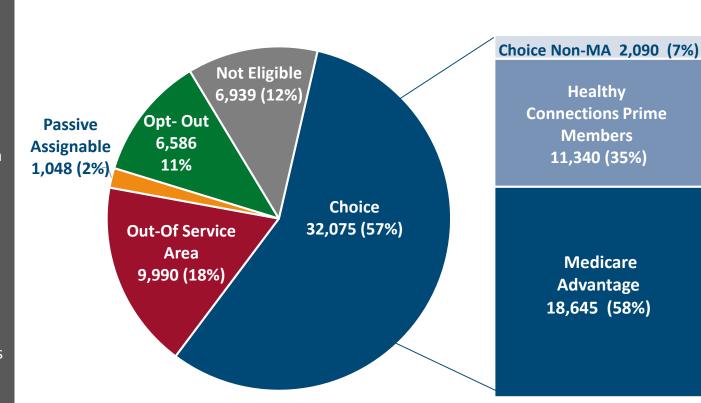
Beneficiaries: 32,075

Program Eligible Beneficiaries By Type Data Dictionary Eligible Beneficiaries – full benefit Medicare-Medicaid enrollees, 65

• **Passive Assignable** – Beneficiaries eligible to be passively enrolled

years and older

 Choice – Choice eligible beneficiaries are not qualified for passive assignment. This includes two groups: those enrolled in Healthy Connections Prime (can choose a different plan at anytime) and those not enrolled but can choose to enroll (opt-in) in the program



Eligible Beneficiaries: 56,638

Out-of-Service Area — Beneficiaries who live in a county in which there is no participating MMP

- Not Eligible Medicare-Medicaid Beneficiaries 65 years and older who are excluded for other factors (e.g., reside in nursing facility, etc.
- See glossary for more key terms

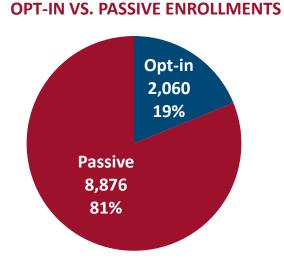
Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting . Source: Truven Health Analytics-MMIS Recipient Table (July 2018)

August 2018

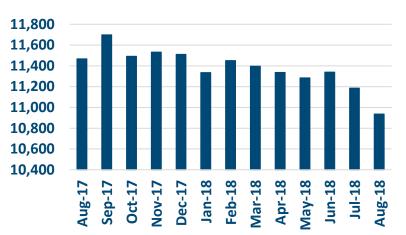
August 2018 Active Enrollments



Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



July Active Enrollments 11,186

August Active Enrollments 10,936

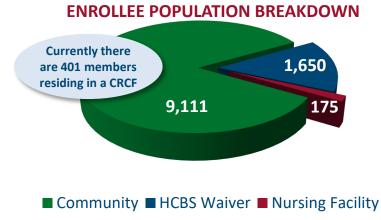
Monthly Enrollment Change -2%

Nursing Facility Usage and Enrollee Demographics

Type of StayTotalNon-Custodial**85Custodial175Total260

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.



New Program Eligibles Slide

See <u>slide 47</u> for the July 2018 program eligible beneficiaries breakdown for a snapshot of our potential enrollment sources.



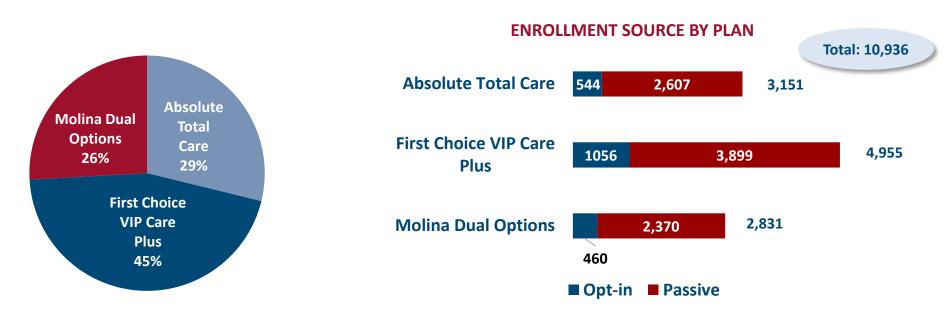
Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated August 2018)

4 3

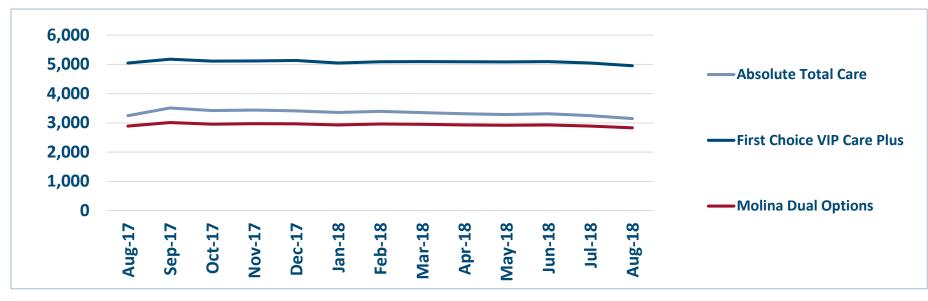
Healthy Connections

August 2018 Active Enrollments



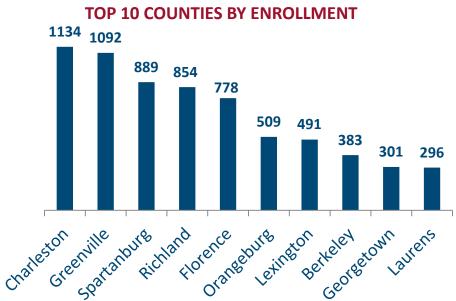


Monthly Enrollment By Plan

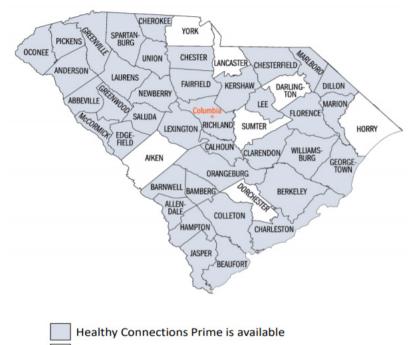


Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	26	66	14	106
Aiken	0	0	0	0
Allendale	10	24	24	58
Anderson	0	170	0	170
Bamberg	29	32	32	93
Barnwell	25	43	37	105
Beaufort	99	137	0	236
Berkeley	184	197	2	383
Calhoun	18	19	29	66
Charleston	397	417	320	1134
Cherokee	0	100	0	100
Chester	56	54	59	169
Chesterfield	86	85	73	244
Clarendon	76	113	0	189
Colleton	56	52	97	205
Darlington	0	0	0	0
Dillon	65	75	79	219
Dorchester	0	0	0	0
Edgefield	17	33	39	89
Fairfield	29	65	57	151
Florence	216	256	306	778
Georgetown	132	168	1	301
Greenville	318	403	371	1092
Greenwood	1	20	0	21
Hampton	45	60	21	126
Horry	0	0	0	0
Jasper	42	33	0	75
Kershaw	49	120	104	273
Lancaster	0	0	0	0
Laurens	63	132	101	296
Lee	32	49	66	147
Lexington	106	174	211	491
McCormick	69	76	105	250
Marion	42	55	52	149
Marlboro	8	22	11	41
Newberry	25	60	59	144
Oconee	0	102	0	102
Orangeburg	234	275	0	509
Pickens	83	170	33	286
Richland	245	309	300	854
Saluda	19	25	23	67
Spartanburg	162	608	119	889
Sumter	0	0	0	0
Union	16	74	16	106
Williamsburg	71	82	69	222
York	0	0	0	0
Total	3,151	4,955	2,830	10,936



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



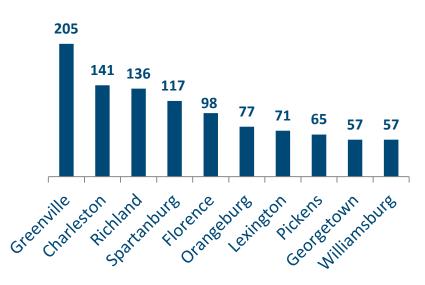
Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated August 2018)

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	5	13	2	20
Aiken	0	0	0	0
Allendale	0	5	5	10
Anderson	0	37	0	37
Bamberg	7	5	1	13
Barnwell	6	4	5	15
Beaufort	10	19	0	29
Berkeley	24	28	0	52
Calhoun	1	2	6	9
Charleston	39	56	46	141
Cherokee	0	16	0	16
Chester	7	8	10	25
Chesterfield	3	6	8	17
Clarendon	18	26	0	44
Colleton	5	9	11	25
Darlington	0	0	0	0
Dillon	8	10	10	28
Dorchester	0	0	0	0
Edgefield	2	2	4	8
Fairfield	7	13	11	31
Florence	29	39	30	98
Georgetown	32	24	1	57
Greenville	68	78	59	205
Greenwood	0	1	0	1
Hampton	5	8	1	14
Horry	0	0	0	0
Jasper	3	6	0	9
Kershaw	5	16	11	32
Lancaster	0	0	0	0
Laurens	12	19	6	37
Lee	5	13	12	30
Lexington	16	27	28	71
Marion	10	12	23	46
Marlboro	5	5	3	13
McCormick	2	1	1	4
Newberry	4	9	5	18
Oconee	0	18	0	18
Orangeburg	31	46	0	77
Pickens	21	38	6	65
Richland	39		41	
	39	56 2	41	136
Saluda			6	10
Spartanburg	27	84	-	117
Sumter	0	0	0	0
Union	1	11	3	15
Williamsburg	23	20	14	57
York	0	0	0	0
Total	486	792	372	1,650

CURRENT TOP 10 COUNTIES BY WAIVER ENROLLMENT



HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,620
HIV/AIDS	30
Mechanical Ventilator Dependent	0
Total	1,650

July 2018 Eligible Beneficiaries (August 2018 Enrollment Report)



Program Eligible Beneficiaries By Type August **Active Enrollments** 10.936 **Distribution of Choice** Eligible Beneficiaries: 57,940 Beneficiaries: 33,177 Choice Non-MA 2,599 (8%) Not Eligible **Healthy** 6,806 (12%) **Connections Prime** Opt- Out ` **Passive** Members 6,769 Assignable 11,186 (34%) 12% 1,202 (2%) Choice **Out-Of Service** 33,177 (57%) Area Medicare 9,986 (17%) Advantage 19,392 (58%)

Data Dictionary

- Eligible Beneficiaries full benefit Medicare-Medicaid enrollees, 65 years and older
- **Passive Assignable** Beneficiaries • eligible to be passively enrolled
- **Choice** Choice eligible • beneficiaries are not qualified for passive assignment. This includes two groups: those enrolled in Healthy Connections Prime (can choose a different plan at anytime) and those not enrolled but can choose to enroll (opt-in) in the program
- Out-of-Service Area Beneficiaries who live in a county in which there is no participating MMP
- **Not Eligible** Medicare-Medicaid Beneficiaries 65 years and older who are excluded for other factors (e.g., reside in nursing facility, etc.
- See glossary for more key terms

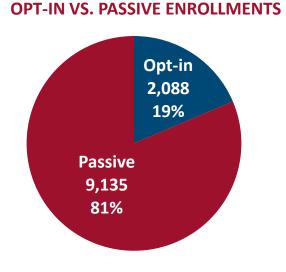
Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting. Source: Truven Health Analytics-MMIS Recipient Table (August 2018)

September 2018

September 2018 Active Enrollments



Enrollment Breakdown by Source



11,800 11,600 11,400 11,200 11,000 10,800 10,600 10,400 Feb-18 Mar-18 Apr-18 May-18 Jun-18 Jan-18 Jul-18 Aug-18 Sep-18 Sep-17 **Oct-17** Nov-17 Dec-17

TOTAL ENROLLMENT BY MONTH*

September Active Enrollments 11,223

August Active Enrollments 10,937

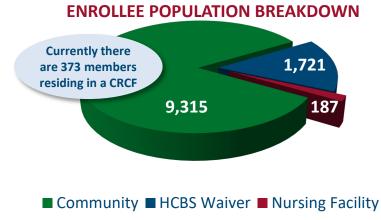
Monthly Enrollment Change 3%

Nursing Facility Usage and Enrollee Demographics

Type of StayTotalNon-Custodial**108Custodial187Total295

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.



New Program Eligibles Slide

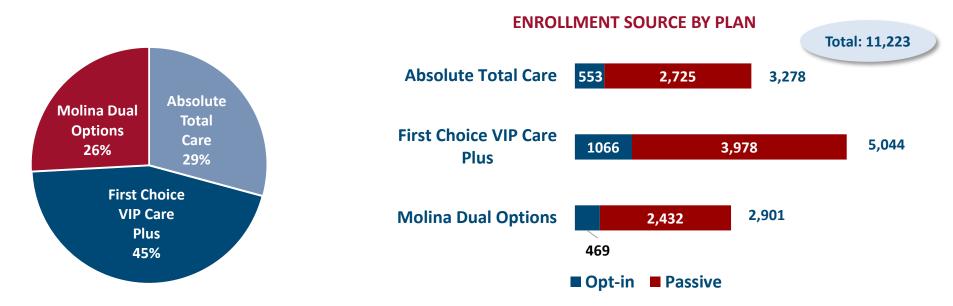
See <u>slide 53</u> for the August 2018 program eligible beneficiaries breakdown for a snapshot of our potential enrollment sources.



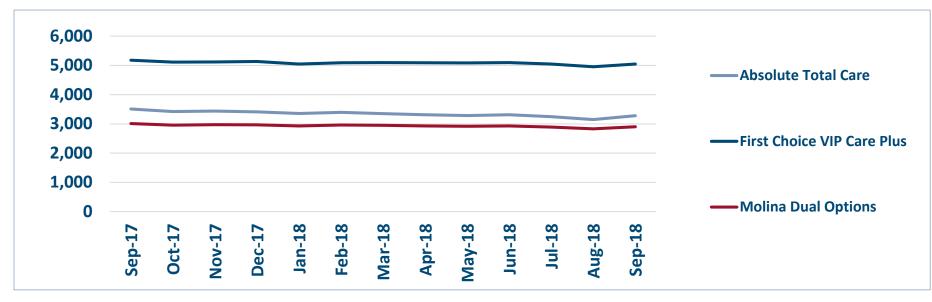
September 2018 Active Enrollments



Enrollment by Plan



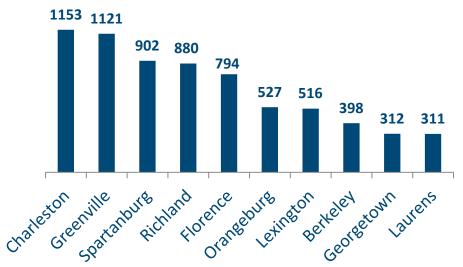
Monthly Enrollment By Plan



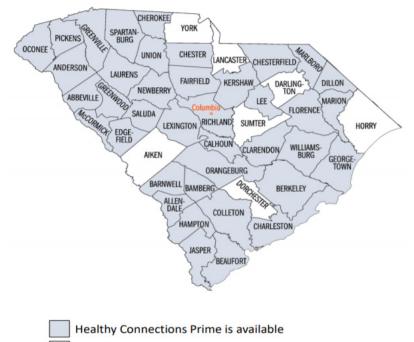
Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	27	66	14	107
Aiken	0	0	0	0
Allendale	11	26	23	60
Anderson	0	171	0	171
Bamberg	28	30	33	91
Barnwell	27	42	40	109
Beaufort	107	143	0	250
Berkeley	196	202	0	398
Calhoun	19	20	29	68
Charleston	404	419	330	1153
Cherokee	0	101	0	101
Chester	58	55	58	171
Chesterfield	88	89	77	254
Clarendon	79	111	0	190
Colleton	55	53	100	208
Darlington	0	0	0	0
Dillon	70	78	75	223
Dorchester	0	0	0	0
Edgefield	17	34	38	89
Fairfield	31	68	60	159
Florence	226	258	310	794
Georgetown	139	173	0	312
Greenville	333	411	377	1121
Greenwood	1	21	0	22
Hampton	46	61	23	130
Horry	0	0	0	0
lasper	43	33	0	76
Kershaw	50	120	104	274
Lancaster	0	0	0	0
Laurens	69	136	106	311
Lee	34	51	68	153
Lexington	110	183	223	516
McCormick	73	81	106	260
Marion	41	57	53	151
Marlboro	9	22	12	43
Newberry	26	61	59	146
Oconee	0	102	0	102
Orangeburg	239	288	0	527
Pickens	86	170	38	294
Richland	256	318	306	880
Saluda	21	28	23	72
Spartanburg	170	604	128	902
Sumter	0	0	0	0
Union	16	74	17	107
Williamsburg	73	84	71	228
York	0	0	0	0
Total	3,278	5,044	2,901	11,223





HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



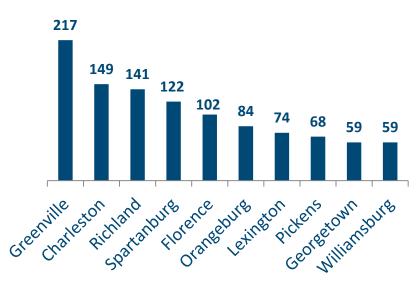
Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated September 2018)

Healthy Connections Prime HCBS Waiver Enrollment

First Choice VIP				
County	Absolute Total Care	Care Plus	Molina Dual Options	County Total
Abbeville	5	13	2	20
Aiken	0	0	0	0
Allendale	0	5	6	11
Anderson	0	37	0	37
Bamberg	7	5	1	13
Barnwell	5	3	5	13
Beaufort	10	22	0	32
Berkeley	25	28	0	53
Calhoun	1	2	6	9
Charleston	42	59	48	149
Cherokee	0	17	0	17
Chester	7	8	11	26
Chesterfield	3	7	8	18
Clarendon	19	26	0	45
Colleton	5	9	11	25
Darlington	0	0	0	0
Dillon	8	10	10	28
Dorchester	0	0	0	0
Edgefield	2	2	4	8
Fairfield	7	15	12	34
Florence	33	39	30	102
Georgetown	34	25	0	59
Greenville	71	84	62	217
Greenwood	0	1	0	1
Hampton	4	9	1	14
Horry	0	0	0	0
Jasper	3	6	0	9
Kershaw	5	15	12	32
Lancaster	0	0	0	0
Laurens	12	21	7	40
Lee	5	12	12	29
Lexington	15	28	31	74
Marion	15	14	22	51
Marlboro	5	6	3	14
McCormick	2	1	1	4
Newberry	4	9	5	18
Oconee	0	18	0	18
Orangeburg	33	51	0	84
Pickens	22	38	8	68
Richland	42	57	42	141
Saluda	4	3	5	12
Spartanburg	29	87	6	122
Sumter	0	0	0	0
Union	1	11	3	15
Williamsburg	23	22	14	59
York	0	0	0	0
Total	508	825	388	1,721





HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,690
HIV/AIDS	31
Mechanical Ventilator Dependent	0
Total	1,721

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated September 2018)

August 2018 Eligible Beneficiaries

(September 2018 Enrollment Report)



Program Eligible Beneficiaries By Type Data Dictionary September Active Enrollments 11.223 **Distribution of Choice Eligible Beneficiaries: 58,162 Beneficiaries: 33,577** Not Eligible Choice Non-MA 3,044 (9%) 6,817 (12%) Opt- Out ` Passive Healthy 6,816 Assignable **Connections Prime** 12% 988 (1%) Members 10,937 (33%) Out-of-Service Area — Choice **Out-Of Service** Beneficiaries who live in a county 33,577 (58%) Area in which there is no participating 9,964 (17%) Medicare MMP Advantage 19,596 (58%)

- Eligible Beneficiaries full benefit Medicare-Medicaid enrollees, 65 years and older
- **Passive Assignable** Beneficiaries • eligible to be passively enrolled
- **Choice** Choice eligible • beneficiaries are not qualified for passive assignment. This includes two groups: those enrolled in Healthy Connections Prime (can choose a different plan at anytime) and those not enrolled but can choose to enroll (opt-in) in the program

Not Eligible – Medicare-Medicaid Beneficiaries 65 years and older who are excluded for other factors (e.g., reside in nursing facility, etc. See glossary for more key terms

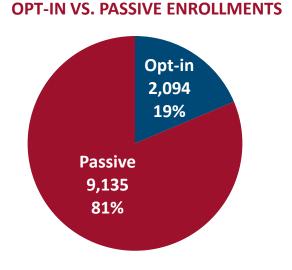
Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting. Source: Truven Health Analytics-MMIS Recipient Table (September 2018)

October 2018

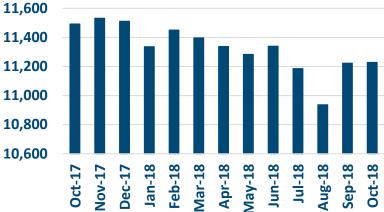
October 2018 Active Enrollments



Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



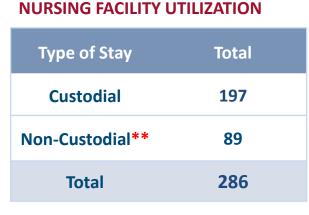
September Active Enrollments 11,223

October Active

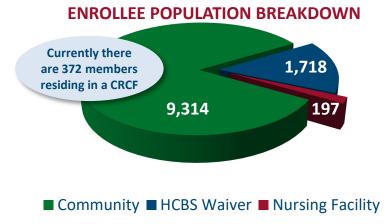
Enrollments 11,229

Monthly Enrollment Change 0%

Nursing Facility Usage and Enrollee Demographics



** Portions of this chart are self-reported MMP data.



Beneficiary Rights Concerning Marketing from Medicare Advantage Plan Representatives

Click on <u>this link</u> to learn more about acceptable activities for Medicare health plan representatives (including agents and brokers) when marketing to beneficiaries and what is strictly prohibited.

October 2018 Active Enrollments

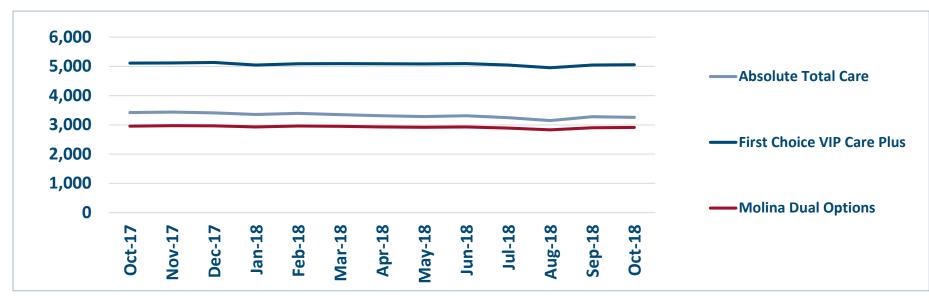


ENROLLMENT SOURCE BY PLAN Total: 11,229 **Absolute Total Care** 481 3,259 2,434 Absolute **Molina Dual** Total Options **First Choice VIP Care** Care 5,055 1064 3,991 26% Plus 29% **First Choice VIP** Care 2,915 **Molina Dual Options** 2,710 Plus 549 45%

Enrollment by Plan

Opt-in Passive

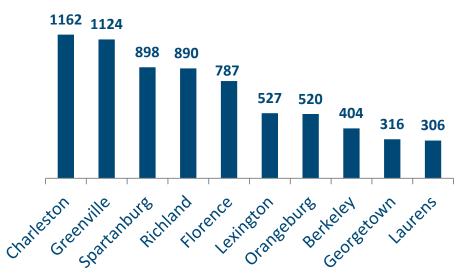
Monthly Enrollment By Plan



Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	28	64	15	107
Aiken	0	0	0	0
Allendale	9	26	24	59
Anderson	0	170	0	170
Bamberg	26	30	33	89
Barnwell	28	44	40	112
Beaufort	113	150	1	264
Berkeley	199	205	0	404
Calhoun	17	21	29	67
Charleston	407	425	330	1162
Cherokee	0	100	0	100
Chester	56	56	58	170
Chesterfield	88	88	77	253
Clarendon	80	107	0	187
Colleton	53	52	99	204
Darlington	0	0	0	0
Dillon	69	80	77	226
Dorchester	0	0	0	0
Edgefield	18	32	38	88
Fairfield	33	70	62	165
Florence	224	257	306	787
Georgetown	139	177	0	316
Greenville	331	411	382	1124
Greenwood	0	20	0	20
Hampton	44	60	24	128
Horry	0	0	0	0
Jasper	42	35	0	77
Kershaw	49	121	105	275
Lancaster	0	0	0	0
Laurens	63	137	106	306
Lee	35	52	67	154
Lexington	116	187	224	527
McCormick	66	82	101	249
Marion	40	57	51	148
Marlboro	9	23	13	45
Newberry	27	61	60	148
Oconee	0	97	0	97
Orangeburg	234	286	0	520
Pickens	85	164	39	288
Richland	255	321	314	890
Saluda	20	28	23	71
Saluda Spartanburg	166	601	131	898
Spartanburg Sumter	0	0	0	0
	15	74	17	
Union	-			106
Williamsburg	74	85	69	228
York	0	0	0	0

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION

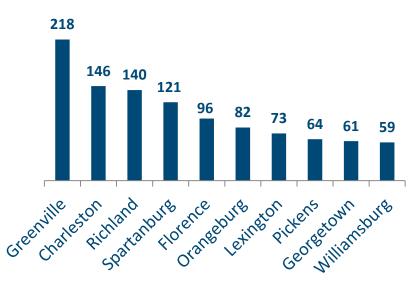


Healthy Connections Prime is not yet available

Healthy Connections Prime HCBS Waiver Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	5	13	2	20
Aiken	0	0	0	0
Allendale	0	5	6	11
Anderson	0	39	0	39
Bamberg	6	5	2	13
Barnwell	5	4	5	14
Beaufort	10	23	0	33
Berkeley	24	27	0	51
Calhoun	1	3	6	10
Charleston	40	59	47	146
Cherokee	0	17	0	17
Chester	9	9	11	29
Chesterfield	3	6	8	17
Clarendon	19	26	0	45
Colleton	5	9	11	25
Darlington	0	0	0	0
Dillon	8	11	10	29
Dorchester	0	0	0	0
Edgefield	2	2	4	8
Fairfield	8	15	12	35
Florence	28	37	31	96
Georgetown	35	26	0	61
Greenville	69	85	64	218
Greenwood	0	1	0	1
Hampton	4	10	1	15
Horry	0	0	0	0
Jasper	3	7	0	10
Kershaw	7	15	11	33
Lancaster	0	0	0	0
Laurens	11	23	8	42
Lee	5	12	12	29
Lexington	15	26	32	73
Marion	12	15	21	48
Marlboro	5	6	3	14
McCormick	2	1	1	4
Newberry	4	10	5	19
Oconee	0	20	0	20
Orangeburg	33	49	0	82
Pickens	22	35	7	64
Richland	43	55	42	140
Saluda	4	3	5	12
Spartanburg	27	88	6	121
Sumter	0	0	0	0
Union	1	11	3	15
Williamsburg	22	23	14	59
York	0	0	0	0
Total	497	831	390	1,718





HCBS WAIVER UTILIZATION

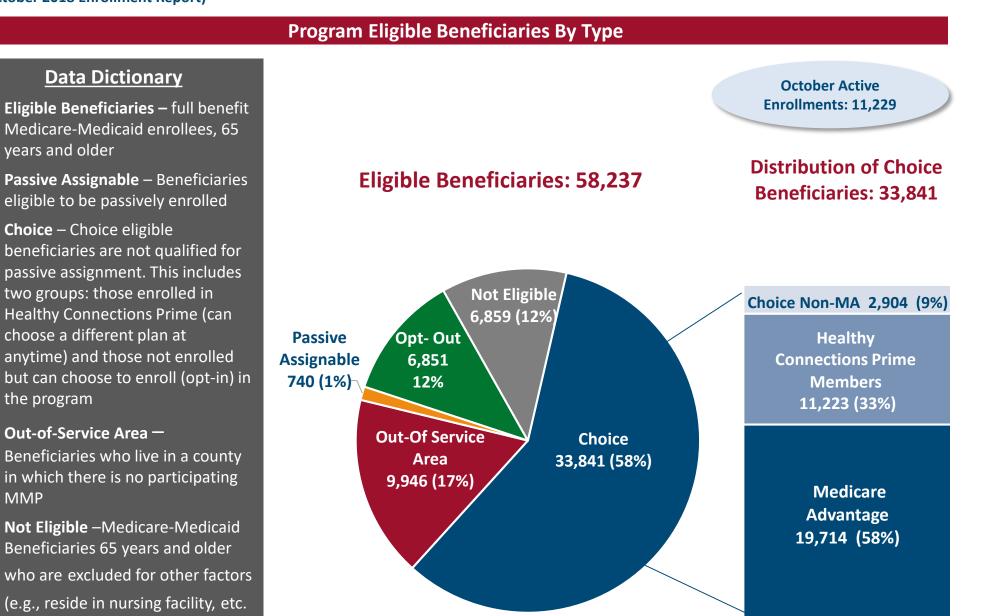
Waiver Service	Total
Community Choices	1,689
HIV/AIDS	29
Mechanical Ventilator Dependent	0
Total	1,718

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September 2018 Eligible Beneficiaries (October 2018 Enrollment Report)

Healthy Connections



• See glossary for more key terms

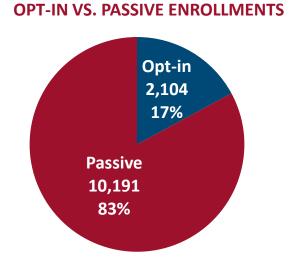
Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting . Source: Truven Health Analytics-MMIS Recipient Table (October 2018)

November 2018

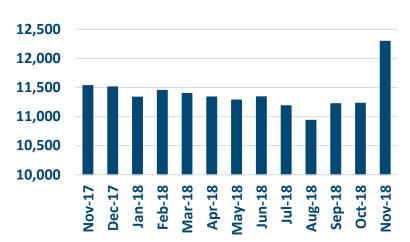
November 2018 Active Enrollments



Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



October Active Enrollments

November Active

Enrollments 12,295

Monthly Enrollment Change 10%

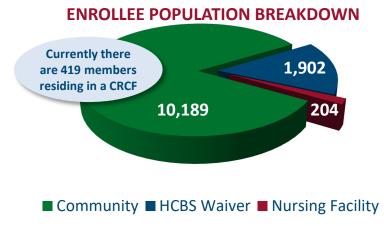
11,229

Nursing Facility Usage and Enrollee Demographics

Type of StayTotalCustodial204Non-Custodial**106Total310

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.



Updated Member Stories

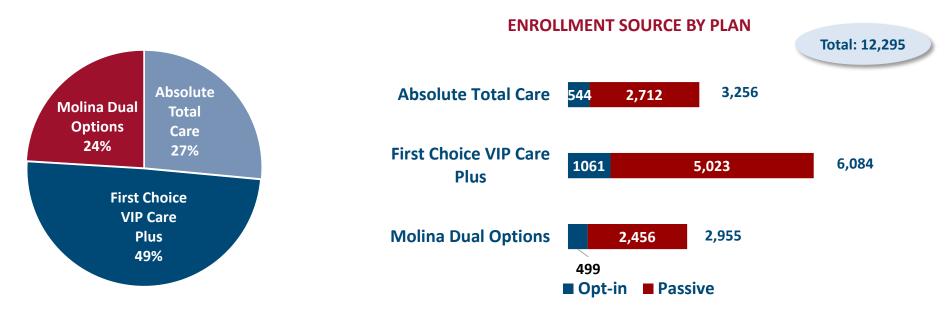
Visit our website's updated <u>Member Stories page</u> to read our member testimonials about their experience with Healthy Connections Prime. For example:

- "Grateful for the care and attention provided by the MMP"
- "Flexible benefits are a good thing and very helpful."

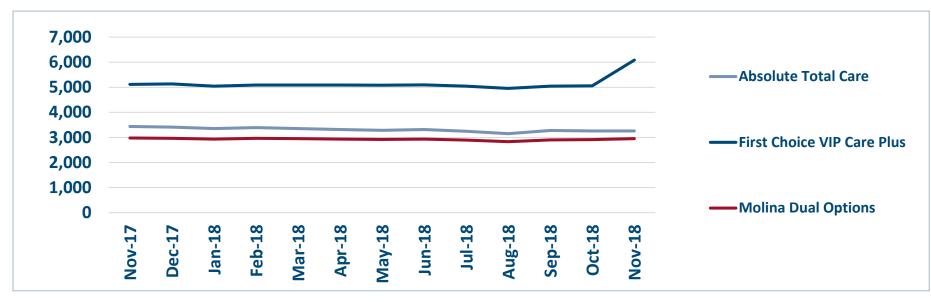
November 2018 Active Enrollments



Enrollment by Plan



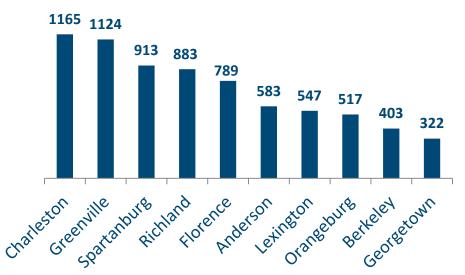
Monthly Enrollment By Plan



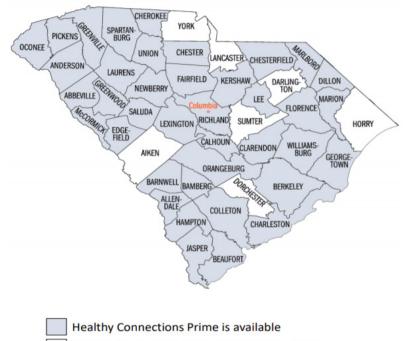
Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total	
Abbeville	28	65	14	107	
Aiken	0	0	0	0	
Allendale	9	27	24	60	
Anderson	0	583	0	583	
Bamberg	26	31	35	92	
Barnwell	30	45	42	117	
Beaufort	110	149	0	259	
Berkeley	196	207	0	403	
Calhoun	18	21	28	67	
Charleston	408	424	333	1165	
Cherokee	0	238	0	238	
Chester	57	56	60	173	
Chesterfield	89	89	77	255	
Clarendon	83	108	0	191	
Colleton	53	52	102	207	
Darlington	0	0	0	0	
Dillon	69	77	73	219	
Dorchester	0	0	0	0	1
Edgefield	18	32	38	88	
Fairfield	33	68	61	162	
Florence	223	263	303	789	
Georgetown	143	179	0	322	
Greenville	325	414	385	1124	
Greenwood	0	261	0	261	
Hampton	44	62	24	130	
Horry	0	0	0	0	
Jasper	44	36	0	80	
Kershaw	49	121	107	277	
Lancaster	0	0	0	0	1
Laurens	64	137	108	309	
Lee	34	53	65	152	1
Lexington	124	194	229	547	
McCormick	64	80	101	245	1
Marion	41	58	52	151	
Marlboro	8	23	13	44	1
Newberry	28	62	63	153	
Oconee	0	309	1	310	1
Orangeburg	234	283	0	517	
Pickens	84	162	40	286	1
Richland	248	316	319	883	
Saluda	240	29	25	74	
Spartanburg	162	608	143	913	
Sumter	0	0	0	0	1
Union	15	74	17	106	
Williamsburg	75	88	73	236	1
York	0	0	0	0	
Total	3,256	6,084	2,955	12,295	

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION



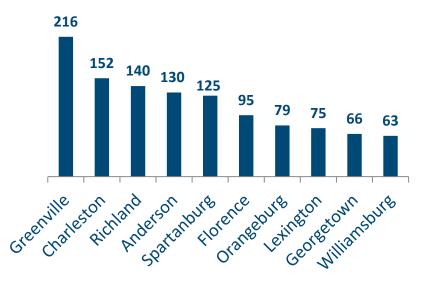
Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated November 2018)

Healthy Connections Prime HCBS Waiver Enrollment

•		2010		
County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	5	14	2	21
Aiken	0	0	0	0
Allendale	0	5	5	10
Anderson	0	130	0	130
Bamberg	8	5	2	15
Barnwell	6	4	6	16
Beaufort	10	23	0	33
Berkeley	23	25	0	48
Calhoun	1	3	6	10
Charleston	43	61	48	152
Cherokee	0	33	0	33
Chester	8	8	11	27
Chesterfield	4	6	7	17
Clarendon	20	27	0	47
Colleton	6	9	11	26
Darlington	0	0	0	0
Dillon	7	11	9	27
Dorchester	0	0	0	0
Edgefield	2	2	4	8
Fairfield	8	15	13	36
Florence	25	39	31	95
Georgetown	38	28	0	66
Greenville	69	84	63	216
Greenwood	0	24	0	24
Hampton	3	11	2	16
Horry	0	0	0	0
Jasper	3	8	0	11
Kershaw	7	17	11	35
Lancaster	0	0	0	0
Laurens	11	21	8	40
Lee	5	12	12	29
Lexington	15	26	34	75
Marion	12	13	21	46
Marlboro	4	6	4	14
McCormick	2	1	2	5
Newberry	5	10	5	20
Oconee	0	57	0	57
Orangeburg	31	48	0	79
Pickens	20	35	7	62
Richland	44	54	42	140
Saluda	5	3	5	13
Spartanburg	25	89	11	125
Sumter	0	0	0	0
Union	1	11	3	15
Williamsburg	24	24	15	63
York	0	0	0	0
Total	500	1002	400	1,902





HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,871
HIV/AIDS	31
Mechanical Ventilator Dependent	0
Total	1,902

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated November 2018)

ENROLLMENT DASHBOARD

October 2018 Eligible Beneficiaries

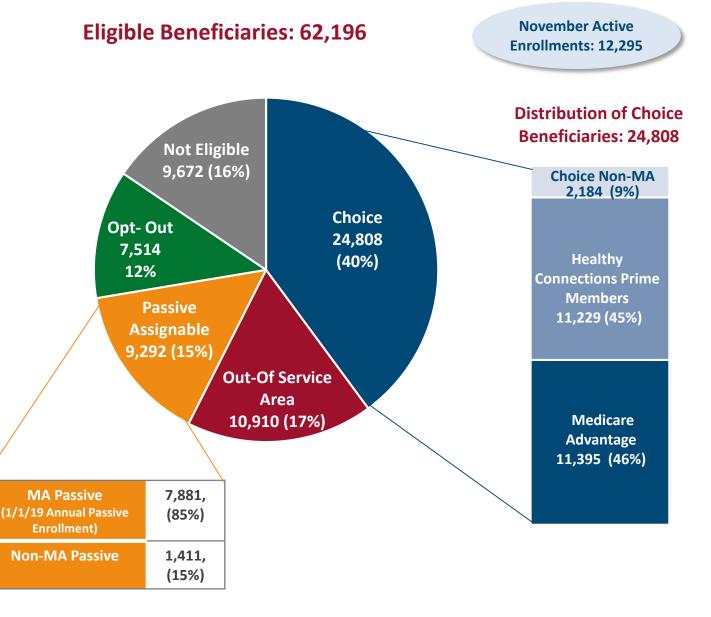
(November 2018 Enrollment Report)



Program Eligible Beneficiaries By Type

Data Dictionary

- Eligible Beneficiaries full benefit Medicare-Medicaid enrollees, 65 years and older
- Passive Assignable Beneficiaries eligible to be passively enrolled
- Choice Choice eligible beneficiaries are not qualified for passive assignment. This includes two groups: those enrolled in Healthy Connections Prime (can choose a different plan at anytime) and those not enrolled but can choose to enroll (opt-in) in the program
- Out-of-Service Area Beneficiaries who live in a county in which there is no participating MMP
- Not Eligible Medicare-Medicaid Beneficiaries 65 years and older who are excluded for other factors (e.g., reside in nursing facility, etc.
- See glossary for more key terms



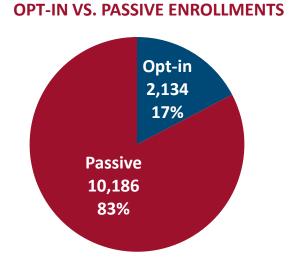
Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting. Source: SAS Visual Analytics (November 2018)

December 2018

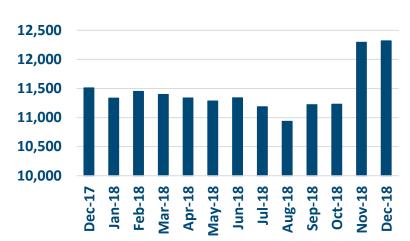
December 2018 Active Enrollments



Enrollment Breakdown by Source



TOTAL ENROLLMENT BY MONTH*



December Active Enrollments 12,320

November Active Enrollments 12,295

Monthly Enrollment Change 0%

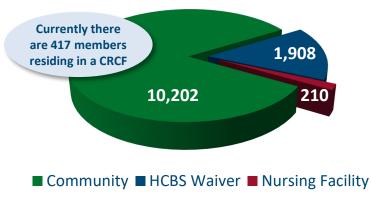
Nursing Facility Usage and Enrollee Demographics

Type of StayTotalCustodial210Non-Custodial**106Total316

NURSING FACILITY UTILIZATION

** Portions of this chart are self-reported MMP data.

ENROLLEE POPULATION BREAKDOWN



Updated Member Stories

Visit our website's updated <u>Member Stories page</u> to read our member testimonials about their experience with Healthy Connections Prime. For example:

- "Great things get done when people come together as one."
- "My health plan has really made a difference in my life."

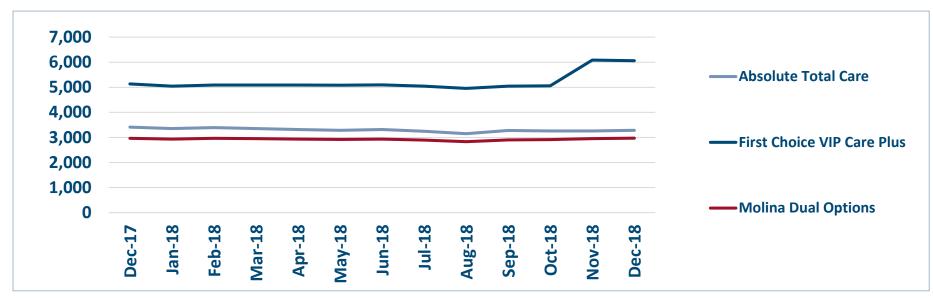
December 2018 Active Enrollments



ENROLLMENT SOURCE BY PLAN Total: 12,320 Absolute 3,286 **Absolute Total Care** 550 2,736 **Molina Dual** Total Options Care 24% 27% **First Choice VIP Care** 1,079 6,062 4,983 **Plus First Choice VIP** Care **Molina Dual Options** Plus 2,467 2,972 49% 505 ■ Opt-in ■ Passive

Enrollment by Plan

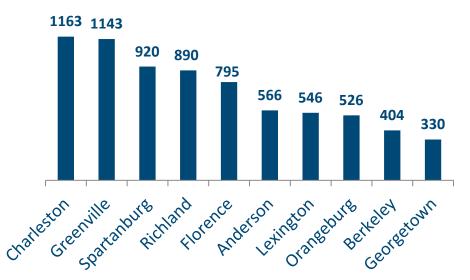
Monthly Enrollment By Plan



Healthy Connections Prime Active Enrollment

County	Absolute Total Care	First Choice VIP Care Plus	Molina Dual Options	County Total
Abbeville	28	65	14	107
Aiken	0	0	0	0
Allendale	9	26	24	59
Anderson	0	566	0	566
Bamberg	25	32	36	93
Barnwell	31	42	42	115
Beaufort	111	150	0	261
Berkeley	197	207	0	404
Calhoun	19	21	31	71
Charleston	409	424	330	1163
Cherokee	0	229	0	229
Chester	56	60	61	177
Chesterfield	90	89	75	254
Clarendon	83	105	0	188
Colleton	55	53	102	210
Darlington	0	0	0	0
Dillon	68	78	74	220
Dorchester	0	0	0	0
Edgefield	18	32	39	89
Fairfield	33	69	61	163
Florence	229	263	303	795
Georgetown	144	186	0	330
Greenville	331	419	393	1143
Greenwood	1	247	0	248
Hampton	45	63	24	132
Horry	0	0	0	0
Jasper	49	36	0	85
Kershaw	49	121	111	281
Lancaster	0	0	0	0
Laurens	64	139	105	308
Lee	34	53	63	150
Lexington	122	195	229	546
McCormick	59	80	102	241
Marion	44	58	54	156
Marlboro	8	24	13	45
Newberry	28	63	64	155
Oconee	0	293	0	293
Orangeburg	236	290	0	526
Pickens	85	164	42	291
Richland	252	321	317	890
Saluda	232	29	27	77
Spartanburg	165	609	146	920
Sumter	0	0	0	0
Union	14	72	16	102
Williamsburg	74	89	74	237
York	0	0	0	0
Total	3,286	6,062	2,972	12,320

TOP 10 COUNTIES BY ENROLLMENT



HEALTHY CONNECTIONS PRIME COUNTY PARTICIPATION

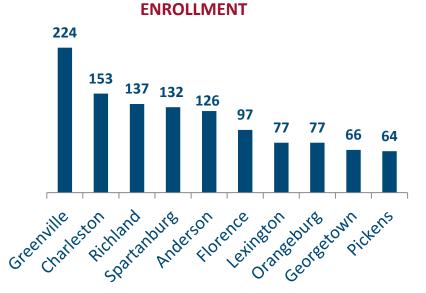


Healthy Connections Prime is not yet available

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated December 2018)

Healthy Connections Prime HCBS Waiver Enrollment

		First Choice VIP			
County	Absolute Total Care	Care Plus	Molina Dual Options	County Total	
Abbeville	5	14	2	21	
Aiken	0	0	0	0	
Allendale	0	5	6	11	
Anderson	0	126	0	126	
Bamberg	8	5	2	15	
Barnwell	6	3	6	15	
Beaufort	9	24	0	33	
Berkeley	24	23	0	47	
Calhoun	0	3	7	10	
Charleston	42	62	49	153	
Cherokee	0	33	0	33	
Chester	7	7	12	26	
Chesterfield	4	6	6	16	
Clarendon	20	24	0	44	
Colleton	5	9	11	25	
Darlington	0	0	0	0	
Dillon	6	13	9	28	
Dorchester	0	0	0	0	
Edgefield	3	2	4	9	
Fairfield	8	15	14	37	
Florence	26	40	31	97	
Georgetown	37	29	0	66	
Greenville	72	85	67	224	
Greenwood	0	24	0	24	
Hampton	3	11	2	16	
Horry	0	0	0	0	
Jasper	3	6	0	9	
Kershaw	7	16	15	38	
Lancaster	0	0	0	0	
Laurens	12	20	8	40	
Lee	6	12	11	29	
Lexington	16	27	34	77	
Marion	10	13	21	44	
Marlboro	4	6	4	14	
McCormick	2	1	2	5	
Newberry	4	10	5	19	
Oconee	0	57	0	57	
Orangeburg	28	49	0	77	
Pickens	20	37	7	64	
Richland	44	53	40	137	
Saluda	4	3	6	137	
Spartanburg	26	93	13	132	
Sumter	0	95	0	0	
Union	1	11	3	15	
Williamsburg	23	24	15	62	
York	0	0	0	0	
		-	412	-	
Total	495	1001	412	1,908	



CURRENT TOP 10 COUNTIES BY WAIVER

HCBS WAIVER UTILIZATION

Waiver Service	Total
Community Choices	1,871
HIV/AIDS	31
Mechanical Ventilator Dependent	0
Total	1,902

Sources: SCDHHS Medicaid Management Information System, CMS Monthly Full Enrollment Data File (Updated December 2018)

November 2018 Eligible Beneficiaries

(December 2018 Enrollment Report)

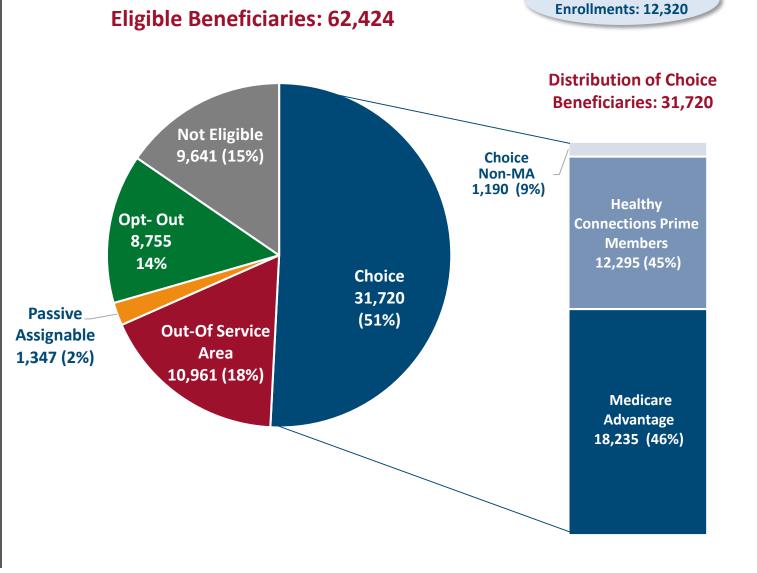
Healthy Connections

December Active

Program Eligible Beneficiaries By Type

Data Dictionary

- Eligible Beneficiaries full benefit Medicare-Medicaid enrollees, 65 years and older
- Passive Assignable Beneficiaries eligible to be passively enrolled
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- Out-of-Service Area Beneficiaries who live in a county in which there is no participating MMP
- Not Eligible –Medicare-Medicaid Beneficiaries 65 years and older who are excluded for other factors (e.g., reside in nursing facility, etc.
- See glossary for more key terms



Note: The Eligibility category of a beneficiary is fluid and can change based on eligibility updates, enrollment choice, service area, and care setting. Source: SAS Visual Analytics (December 2018)