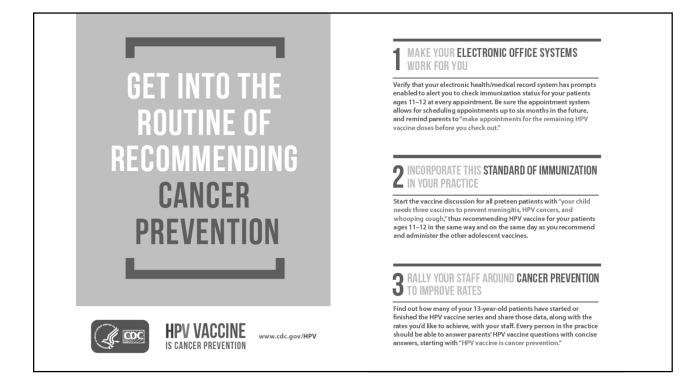
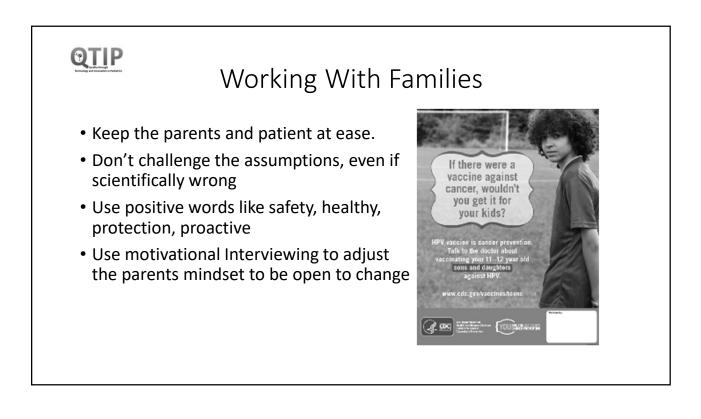




naming those shots with HPV vaccine listed in th	ccine recommendation by advising parents that their 11- or 12-year-old child needs shots today and ne middle. Start the vaccine discussion with parents by saying "Your child is due for three shots today I whooping cough. We'll give those at the end of the visit."
trust. Taking the time to answer their questions a	I have questions. Some parents might just need additional reassurance from you, the clinician they and address their concerns can help parents to accept a recommendation for HPV vaccination.
WHEN PARENTS SAY:	TRY SAYING:
Why does my child need the HPV vaccine?	HPV vaccine is important because it prevents cancer. We'd both like to protect your child from cancer and I strongly recommend she get her first dose of the HPV vaccine series today.
	Persistent HPV infection causes about 27,000 cancers each year: cervical, mouth/throat, anal,
What diseases are caused by HPV?	vaginal, and vulvar cancers. There are over 300,000 cases of cervical precancer that require treatment that can have lasting effects. We can stop those right now; I recommend we get HPV vaccine for your child today.

Addressing Parents' Top Questions about HPV VACCINE	
Why do they need HPV vaccine at such a young age?	With every vaccine, it is important to vaccinate before exposure and we can't predict when exposure might occur. Also, HPV vaccine produces the most antibodies during the preteen years This is why we need to start protecting with HPV vaccine today.
I have some concerns about the safety of the vaccine–I keep reading things online that says HPV vaccination isn't safe. Do you really know if it's safe?	I know there are stories in the media and online about vaccines, and I can see how that could concern you. However, I want you to know that HPV vaccine has been carefully studied for many years by medical and scientific experts and has shown to be very safe. Vaccines, like any medication, can cause side effects. With HPV vaccine most of these are mild, primarily pain or redness in the arm. This should go away quickly. HPV vaccine has not been linked with any serious or long-term side effects.
Why do boys need HPV vaccine?	HPV infection can cause cancers of the anus, penis, and mouth/throat in men. HPV infections car also cause genital warts. HPV vaccine can help prevent the infections that cause these diseases in men, as well as prevent the spread of HPV to their partners.
Would you get HPV vaccine for your kids?	I have given HPV vaccine to my child (or grandchild, etc) because I strongly believe in the importance of this vaccine for preventing cancer. The American Academy of Pediatrics, cancer doctors, and the CDC, also agree that getting the HPV vaccine is very important for your child.

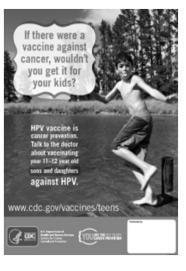




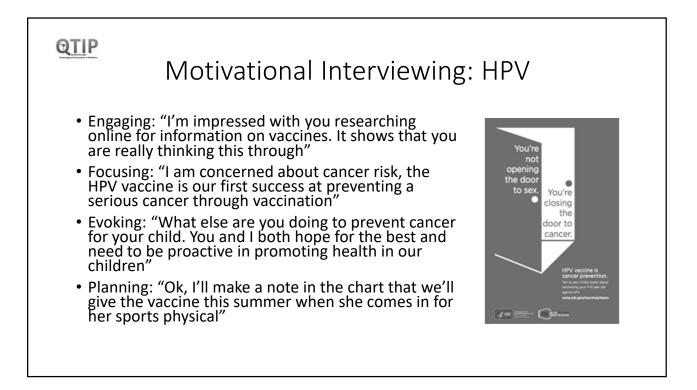
## How to handle resistance to the HPV vaccine using natural assumption

Patient is in for their 11 year old well check and are due for vaccines.

- "Ok, I'm getting the nurse to go draw up your preteen shots, any questions?"
- Patients parents says no to the HPV vaccine Remember, Beliefs trump science. Arguing with facts often just reinforces non-evidence based beliefs.
- "I really appreciate parents who research and think about how to protect and help their child stay healthy. We're excited in pediatrics because we have our first cancer prevention vaccine. Are there other things that you are doing to help prevent cancer in your child?"



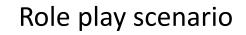
## QTIP Motivational Interviewing Engaging: the process of establishing a working relationship based on trust and respect. The client should be doing most of the talking, as the counselor utilizes the skill of reflective listening throughout the If there were a vaccine against cancer, wouldn't you get it for your kids? process. Both the client and counselor make an agreement on treatment goals and on collaborate the tasks that will help the client reach those goals. • Focusing: the ongoing process of seeking and maintaining direction. • Evoking: eliciting the client's own motivations for change, while evoking hope and confidence. • Planning: involves the client making a commitment to change, and together with the counselor, developing a specific plan of action.



6	QTIP
•	Engag

## Motivational Interviewing: Obesity

- Engaging: "Jeremy's BMI is at the 90<sup>th</sup> percentile for 6 year olds, which makes me worry about him being over weight. Are you at all concerned about how big he is for his age?"
- Focusing: "I understand that you have large family members. Perhaps all the more reason for us to worry about his weight. Do you worrying about how much time he is in front of video games?"
- Evoking: "I hear your concerns about how much time he spends in front of video screens, do you think that might be an area where we could focus and maybe do something about his weight?"
- Planning: "OK, I hear you that his video game and TV watching is a problem. I agree that turning off the TV while you eat, and getting him to go outside without his cell phone for an hour when he comes home is a good first step. Why don't I write this plan down in our note, and let's see you back in 3 months and see if we are having any success. And if not maybe then we will talk about diet and exercise"





Jimmy comes in at 10 months of age for an ear recheck. His mom, who smokes, wants to know what she can do to stop him from getting so many ear infections. Discuss a scenario using motivational interviewing that you might use

