## SFY 2025 Strategic Plan

**Mission:** To be boldly innovative in improving the health and quality of life for South Carolinians.

**Vision:** Turning thought into action through evidence-based decision making.

#### Goals:





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#### 1.0 Provide a responsive member experience.

- 1.1. Ensure the *timeliness and accuracy* of enrollment.
  - 1.1.1 Process all eligibility applications and renewals within federal timeliness guidelines achieving at least 97% adverse and 90% procedural accuracy rates.
  - 1.1.2 Improve the percentage of eligibility renewals processed through ex parte from the previous year.
  - 1.1.3 Migrate the compensation incentive pilot statewide while continually monitoring productivity and accuracy to ensure effective target standards.
  - 1.1.4 Implement an out-stationed eligibility worker pilot program and measure the program's effectiveness.
- 1.2 *Modernize and automate* enrollment processes to improve efficiency.
  - 1.2.1 Identify, assess, test, adapt and implement an automated eligibility processing replacement system that follows a single case ownership model and consolidates all enrollment activity.
  - 1.2.2 Decommission current MEDS to achieve systems integration and consolidation.
  - 1.2.3 Ensure a simplified online application process for all application pathways.
- 1.3 Continually improve *interaction and communication* with members.
  - 1.3.1 Implement a consolidated service call center to improve interaction with members.



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#### 2.0 Purchase access to needed health services.

- 2.1. Establish services adequate to achieve their intended purposes.
  - 2.1.1 Optimize best practices in Medicaid managed care by completing a transition to near 100% managed care by SFY 2029.
  - 2.1.2 Assess, evaluate and update covered services utilizing defined outcomes and their associated metrics.
  - 2.1.3 Update fee-for-service (FFS) and managed care Medicaid program standards to align with applicable federal standards.
- 2.2 Ensure the *sufficient availability of services*.
  - 2.2.1 Align graduate medical education payments and supplemental teaching physician payments to match state physician needs.
  - 2.2.2 Develop and implement a periodicity schedule for FFS provider reimbursement rates to ensure payments are consistent with efficiency, economy and quality of care.
  - 2.2.3 Monitor covered service and evaluation utilization to determine availability of services.
  - 2.2.4 Align provider network standards with applicable federal guidelines.
- 2.3 Monitor *service integrity and compliance*.
  - 2.3.1 Implement a distributed compliance model for managed care.
  - 2.3.2 Implement an electronic critical incident management system by SFY 2027.
  - 2.3.3 Implement and electronic visit verification system by SFY 2026.
  - 2.3.4 Monitor services to ensure they are rendered as intended.



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- 2.3.5 Reduce fraud, waste and abuse in the South Carolina Medicaid program through improved coordination with program areas, better leveraging investigative letters and additional review of managed care organizations' encounter claims.
- 2.4 Promote quality outcomes to improve the well-being of members.
  - 2.4.1 Develop and implement a clinical data collection process that captures essential data from Medicaid providers to help improve member care.
  - 2.4.2. Update quality reporting in accordance with the Centers for Medicare and Medicaid Services' core set data reporting guidelines.
  - 2.4.3 Develop a customer enrollment satisfaction survey to establish a baseline measure.

#### 3.0 Properly align resources to enable success.

- 3.1. Embrace a *nurturing environment* that provides employees with a defined role where they are encouraged to grow and receive regular, open and honest feedback.
  - 3.1.1 Reevaluate the employee performance management system to ensure the process drives behaviors necessary to achieve the agency's mission, vision and goals.
  - 3.1.2 Develop and implement a comprehensive training curriculum based on the Code of Federal Regulations to provide team members the foundational knowledge to be successful.



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- 3.1.3 Create an online pictorial employee directory to improve communication and cohesiveness of agency team members.
- 3.2 Make financial decisions that support strategies and objectives.
  - 3.2.1 Develop a collaborative, frequent financial forecasting and reporting performance measuring tool that also serves as the single source of agency financial truth.
  - 3.2.2 Migrate non-claim-based financial payments off the Medicaid Management Information System (MMIS) while simplifying processes to remove complexities not providing value by SFY 2027.
  - 3.2.3 Strengthen in-house actuarial capacity to improve proficiency and mainstream managed care financial oversight.
  - 3.2.4 Initiate a plan to incorporate average commercial rate payments (Health Access, Workforce and Quality program) into managed care capitation for SFY 2026 while ensuring integrity of the supplemental payment.
- 3.3 **Strategically integrate technology** to modernize and gain operational efficiency.
  - 3.3.1 Enhance and scale resources to modernize the agency's Medicaid Enterprise System.
  - 3.3.2 Innovate with data by establishing a data lake house and Analytics/
    Informatics Center of Excellence within the agency.
  - 3.3.4 Decommission the legacy core MMIS in accordance with the managed care optimization strategy.

